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# 13-1165-cv

# United States Court of Appeals

for the

## Second Circuit

SHARI L. DEMBIN,

Plaintiff,

BURTON T. FRIED,

Plaintiff-Appellant,

- v. -

LVI SERVICES, INC., LVI PARENT CORP., SCOTT E. STATE,

Defendants-Appellees.

ON APPEAL FROM THE UNITED STATES DISTRICT COURT FOR THE DISTRICT OF CONNECTICUT (NEW HAVEN)

## JOINT APPENDIX Volume VI of VI (Pages A-1064 to A-1315)

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UNITED STATES DISTRICT COURT SOUTHERN DISTRICT OF NEW YORK	x
BURTON T. FRIED,  Plaintiff,	: : 10 Civ. 9308 (JSR) (JCF) :
- against -	:
LVI SERVICES, INC.; LVI PARENT CORP., CODE HENNESSY SIMMONS LLC d/b/a/ CHS PRIVATE EQUITY V LP; APOLLO INVESTMENT CORP.; SCOTT E. STATE, in his official and individual capacities; BRIAN SIMMONS, in his official and individual capacities; RAJAY BAGARIA, in his official and individual capacities; GERALD J. GIRARDI, in his official and individual capacities,	
Defendants.	· :

## REPLY MEMORANDUM OF LAW IN FURTHER SUPPORT OF **DEFENDANTS' MOTION FOR SUMMARY JUDGMENT**

SIDLEY AUSTIN LLP

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#### PRELIMINARY STATEMENT

"It is the very essence of age discrimination for an older employee to be fired because the employer believes that productivity and competence decline with old age . . . . [T]he ADEA was prompted by the concern that older workers were being deprived of employment on the basis of inaccurate and stigmatizing stereotypes." Saenger v. Montefiore Med. Ctr., 706 F. Supp. 2d 494, 510 (S.D.N.Y. 2010) (citation omitted). Here, it is undisputed that Burton Fried had the ability to perform a valuable role for LVI. It was not his age but his refusal to relinquish control of the reins of management to Scott State, LVI's new President and CEO, that caused his dismissal.

As set forth more fully below, the documents and testimony Fried presents as evidence of discrimination is the very evidence that supports Defendants' decision to create a role for Fried that would not interfere with State's ability to run LVI as he saw fit. In his opposing brief (the "Opp."), Fried has failed to set forth any evidence, other than his own conjecture, that Defendants' reasons for terminating his employment and that of his daughter are pretextual and mask an intent to discriminate against him on the basis of his age or retaliate against him because of his complaint. As such, Fried's Amended Complaint should be dismissed in its entirety.

## I. FRIED'S ADEA CLAIMS SHOULD BE DISMISSED

# A. Fried Fails to Adduce Any Competent Evidence That Age Was the "But For" Cause of His Termination

In the Opposition, Fried fails to set forth evidence that Defendants' decision to restructure his role was anything but a legitimate business decision made after careful consideration, and fails to sustain his burden of showing that age was the "but for" reason for his termination.

Fried's "evidence" to support this final burden consists of: (1) an email in which State asks about a contractual provision that required unanimous Board consent to remove Fried as Chairman; (2) State's email setting forth the conditions for his acceptance of the position of

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President and CEO, including his understanding that Fried would retire from the day-to-day running of LVI and assume a consultant role, as Fried had previously promised; (3) State's receipt of assurances from Fried that he would give State the independence to run LVI without interference; (4) Defendants' supposed failure to allege that Fried interfered with State; (5) no other LVI senior managers were fired; (6) the redistribution of Fried's responsibilities to "younger" employees and (7) State's statement during the course of a conversation about Fried's role: "Burt, you are 71 years of age, how much longer do you expect to work? What if you get hit by a bus?" (Opp., 12-13 & 17; Seltzer Aff., Exh. B, 18-19.) Other than the incorrect statement that Defendants failed to allege that Fried interfered with State, which is addressed below, the other evidence is fully supportive of Defendants' position that Fried's employment was terminated because of his stubborn refusal to fully turn the reins of governance over to State and to accept the role he had agreed to assume. 1

The undisputed facts that put Fried's purported "evidence" in context are entirely ignored in the Opposition. Fried agreed in writing that he would step away from the day-to-day running of the Company when State expressed his concern that he would not have the autonomy he needed to run LVI.<sup>2</sup> Unambiguously, Fried wrote "I will repeat my offer to Scott. I am prepared to remain at LVI until he, the Board or I decide its time for me to leave . . . an offer he can't refuse." (Seltzer Aff., Exh. E.) These reassurances justly led Defendants to assume that Fried was indeed ready to "retire" from his management obligations and assume an advisory role at the pleasure of the new CEO. State's pre-hire inquiries, his request for reassurance that Fried would

<sup>&</sup>lt;sup>1</sup> Fried's "evidence" that no other senior managers were terminated along with Fried is a red herring. Fried's discharge was not the result of a reduction in force, but, rather, was the consequence of his rejection of the consultancy offer made by the Board.

<sup>&</sup>lt;sup>2</sup> Fried's agreement to step down from the day-to-day running of LVI had been a condition of the sale to CHS in 2005. (Seltzer Aff., Exh. B, 77; see also Main Brief at pp. 2-3.)

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keep his word and his baffled question "Burt, you are 71 years of age, how much longer do you expect to work? What if you get hit by a bus?" in response to Fried's extensive list of managerial responsibilities he proposed to perform, are readily explained by Fried's dramatic reversal of position. (Seltzer Aff., Exhs. E, F, G, J, K, L, O & V.)

#### 1. Fried Tried to Interfere with State's Management of LVI

Contrary to Fried's unfounded contention that "Defendants do not even allege that Mr. Fried actually interfered with State" (Opp., 13), the record is replete with undisputed evidence that, in fact, Fried began a campaign of interference from State's earliest days at LVI.

Specifically, during the transition period, Fried demanded that State confer with him prior to making decisions, leading State to protest to the Board that this was "exactly the issue I had prior to accepting the job." (Seltzer Aff., Exhs. J, K, L & M.) Moreover, Fried communicated his intent to continue to involve himself with LVI's management by presenting State with a list of responsibilities he expected to perform, ranging from the development and implementation of business initiatives to tasks as mundane as the monitoring of all employee air travel. (Seltzer Aff., Exh. O.) It was precisely Fried's blind refusal to accept a role as envisioned by the CEO and Board that led to the decision to terminate his employment with LVI and offer him a consultancy. This decision was communicated to Fried by Brian Simmons in an email that preceded the Board Meeting in which Fried complained of discrimination. (Seltzer Aff., Exh. S.) Defendants, therefore, have set forth sufficient evidence of Fried's interference with State's management of LVI in contravention of the promises he repeatedly made to Defendants.

#### 2. State's Remark Alone Cannot Defeat Summary Judgment

Realizing that all of his "evidence" of pretext can be readily explained when put into context, Fried focuses the large part of his ADEA argument on State's statement of October 19, 2010. Initially, Fried contends that Defendants' explanation that the statement was an inquiry

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into Fried's future plans must be false because State "admittedly knew that [Fried] had no intention of retiring." Fried supports this proposition with two emails. (Opp., 13.) The first is an email from State, dated September 19, 2010, prior to his acceptance of the position, indicating that State had been told by members of the senior team that Fried would never retire. (Datoo Aff., Exh. 19.) Because of these representations, however, State asked to have a conversation with Fried to obtain reassurance from him that he was indeed ready to relinquish responsibility for the management of LVI – a reassurance Fried gave him on September 22, 2010. (Seltzer Aff., Exh. F.) The second email that purportedly shows that State knew that Fried "had no intention of retiring" is, in fact, an email from State shortly after his receipt of the list of Fried's proposed duties, in which State expresses frustration at Fried's ever-shifting position relating to his role. (Datoo Aff., Exh. 34.) Neither email is supportive of Fried's proposition. These emails, in fact, amply prove that State was blind-sided by Fried's change of position, from his reassurances of September 22, 2010 that he would accept any role proposed by State or the Board, to his sudden demand for pivotal responsibilities on October 14, 2010.<sup>3</sup>

Tellingly, the only case cited by Fried that was decided after the Supreme Court's <u>Gross</u> decision, <u>O'Reilly v. Marina Dodge, Inc.</u>, No. 10-2977-cv, 2011 WL 1897489 (2d Cir. May 19, 2011), gives a good indication of a plaintiff's burden in proving that age was the "but for" reason

The cases cited by Fried are inapposite because they all deal with situations involving evidence well beyond a single comment by a decision-maker. See Giarratano v. Edison Hotel, No. 08 Civ. 1849, 2009 WL 464441 (S.D.N.Y. Feb. 24, 2009) (in addition to purportedly ageist comment, the plaintiff set forth evidence that the defendant's legitimate business reason for the adverse action was pretextual); Sciola v. Quattro Piu, Inc., 361 F. Supp. 2d 61 (E.D.N.Y. 2005) (same); Morris v. N.Y.C. Dep't. of Sanitation, No. 99 Civ. 4376, 2003 WL 1739009 (S.D.N.Y. Apr. 2, 2003) (same); Schreiber v. Worldco LLC, 324 F. Supp. 2d 512 (S.D.N.Y. 2004) (plaintiff alleged multiple statements from numerous management members directly denigrating his age); Hofmann v. Dist. Council 37, No. 99 Civ. 8636, 2004 WL 1936242 (S.D.N.Y. Aug. 31, 2004) (same); Shapiro v. N.Y.C. Dep't. of Educ., 561 F. Supp 2d 413 (S.D.N.Y. 2008) (defendant was unable to articulate legitimate business reasons for the adverse actions).

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for an adverse employment action. In a case involving the termination of a plaintiff's employment due to poor performance, the court denied summary judgment where, in addition to the evidence of numerous derogatory ageist remarks, the defendant failed to provide evidence of alleged performance deficiencies, including discipline or negative performance evaluations, and the plaintiff provided abundant evidence of good work performance. Id. at \*2-3. In stark contrast to O'Reilly, Fried fails to adduce evidence, other than the single comment by State, to support his contention that the reason for Defendants' actions was pretextual and based on age.<sup>4</sup>

#### 3. The Allocation of Fried's Proposed List of Responsibilities to Other Managers Is Irrelevant

Finally, Fried alleges that the reassignment of "his duties" to "younger" managers is evidence of discrimination. (Opp., 17.) Initially, with the exception of one manager, the job duties on the list proposed to State by Fried were ultimately assumed by individuals over the age of 40, including State, who was 47 at the time. (Opp., 8.) Moreover, the reassignment of a terminated employee's duties to younger employees is not itself indicative of age discrimination. See Deebs v. ALSTOM Transp., Inc., 550 F. Supp. 2d 385, 390-91 (W.D.N.Y. 2008) ("reassignment of [the plaintiff's] duties to other, younger employees does not dictate a finding that other employees were hired into the [plaintiff's] position, or that the position was effectively reinstated at any relevant time following [the plaintiff's] discharge"); Suttell v. Mfrs. Hanover Trust Co., 793 F. Supp. 70, 73 (S.D.N.Y. 1992) (reassigning the plaintiff's duties to younger employees after his job was eliminated did not mean that the plaintiff was "replaced" by a younger employee for purposes of his age discrimination claim).

<sup>&</sup>lt;sup>4</sup> Plaintiff's proclamations about his "exceptional" performance prior to State's hire are irrelevant. (Opp., 16.) Defendants never stated that the reason for their decision relating to Fried's employment was based on performance, and, in fact members of the Board of Directors praised his performance as interim CEO. Id. His prior performance, therefore, is of no consequence. The favorable comments by the Board members do, however, support the same actor inference, as set forth in the Main Brief at page 19.

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# II. FRIED'S AGE DISCRIMINATION CLAIMS UNDER THE NYCHRL SHOULD BE DISMISSED WITH PREJUDICE

Although Plaintiff states in the Opposition that he worked out of the New York City office "on occasion," attended meetings in New York City, and called and/or emailed personnel in the New York City Office (Opp., 3), he cannot escape (nor does he really deny) the undisputed fact that at the time of the purported discrimination, Fried both lived and worked in Westport, Connecticut. (Compl., ¶¶ 15, 27.) Despite this concession, Fried argues, without benefit of any supporting law, that he was "impacted" by the adverse decision in New York City because his termination prevented him from working on projects, traveling to meet with clients and overseeing employees in New York City. (Opp., 19.) This is a misinterpretation of the law.

As set forth in the Main Brief, New York courts have consistently held that the "impact" of an adverse decision when determining the application of the NYCHRL is the impact of the decision on the plaintiff's employment. (Main Br., 16-17.) Regardless of Fried's unsupported interpretation, Fried's job was based in Connecticut and was eliminated, thus impacting Fried, in Connecticut, not in New York City.

Plaintiff's reliance on <u>Hoffman v. Parade Publ'ns.</u>, 15 N.Y.3d 285 (2010) is puzzling, as it is not even minimally supportive of his claim. (Opp., 18.) Hoffman, a resident of Georgia, who worked in Atlanta, alleged that he had "frequent in-person meetings" in New York City, attended quarterly meetings in New York City, and he was managed from and the decision to terminate him was made and executed in New York City. <u>Hoffman v. Parade Publ'ns.</u>, 878 N.Y.S. 2d 320, 322 (1st Dep't. 2009). The Court of Appeals rejected Hoffman's claim, holding that the NYCHRL protects only those who felt the impact of an adverse decision in the city, namely those "who work in the city." 15 N.Y.3d at 291. The Court explained: "the impact requirement is relatively simple for courts to apply and litigants to follow, leads to predictable

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results, and confines the protections of the NYCHRL to those who are meant to be protected – those who work in the City." Id. Because, Fried was employed in LVI's Connecticut office, the impact of his termination occurred in Connecticut, and his NYCHRL claim must be dismissed.

## III. FRIED'S RETALIATION CLAIMS SHOULD BE DISMISSED

#### A. Fried Fails to Rebut the Legitimate Business Reason for His Termination

In the Opposition, Fried contends that he has set forth "direct evidence" of retaliation, thereby relieving him of the requirement of proving that the legitimate business reason articulated by Defendants is pretext for retaliation. (Opp., 21.) The testimony and documents cited by Plaintiff are, however, not evidence of discrimination at all, let alone "direct evidence." Gerald Girardi's testimony and contemporaneous notes, state: "Burt sent preemption letter. Ignore, Good faith letter offer to Burt Fried. Next step send out letter to Burt." (Datoo Aff., Exh. 5, 82-92, Exh. 25.) This evidence indicates only that, despite receipt of the letter from Fried's counsel on November 15, 2010, the Board was prepared to move forward with presenting the offer of consultancy to Fried as had been planned even before Fried's complaint at the November 4, 2010 Board meeting. The offer of consultancy had been made by Simmons to Fried on November 2, 2010 and a draft of the offer letter had been circulated for comment by November 11, 2010, four days prior to the receipt of Fried's demand letter. (Seltzer Aff., Exh. S; Affirmation of Joanne Seltzer in Support of Defendants' Reply Memorandum of Law ("Seltzer Reply Aff."), Exh. A.) The cited portions of the testimony of another Board member, John Schnabel, similarly fail to lend support to Fried's claim. In the cited pages, Schnabel merely testifies about a telephone conference with the Board relating to the receipt of Fried's demand

<sup>&</sup>lt;sup>5</sup> Plaintiff's suggestion that <u>Hoffman</u> rendered <u>Lightfoot v. Union Carbide Corp.</u>, No. 92 Civ. 6411, 1994 WL 184670 (S.D.N.Y. May 12, 1994), bad law is entirely inaccurate. (Opp., 20 n 2.) Not only is <u>Lightfoot</u> good law, but it is in accord with the <u>Hoffman</u> ruling that the protections of the NYCHRL should be given to individuals who have been impacted in the city by discriminatory decisions. <u>See id.</u> at \*5.

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letter (Datoo Aff., Exh. 8, 138-39) and that he "assumes" that Fried's demand letter was in response to Simmons's letter offering Fried the consulting agreement. Schnabel's testimony is, therefore, a total reversal of Fried's contention. (Datoo Aff. Exh., 8, 145-48.)<sup>6</sup> This evidence, far from proving that the offer of the consultancy was triggered by Fried's demand letter of November 15, 2010, instead shows the Board's intent to ignore Fried's litigation threat and proceed with the offer of a consultant role with LVI.

Fried's Opposition to Defendants' motion to dismiss his retaliation claim boils down to the temporal proximity between his Complaint and Simmons's proposal of November 16, 2011, which terminated his employment as an LVI employee and offered him, instead, a consultancy agreement. In addition to the insufficiency of this temporal proximity alone to defeat Defendants' motion, the proximity is totally undermined by the fact that the discussions about the decision to ask Fried to assume a consultant role were considered by State and members of the Board even before State accepted the position of CEO and President. (Datoo Aff., Exh. 19.)

The single case cited by Fried in opposition to Defendants' proposition that the decisions made with respect to Fried's employment were made prior to his complaints of discrimination, Silver v. N. Shore Univ. Hosp., 490 F. Supp. 2d 354 (S.D.N.Y. 2007), is distinguishable. In Silver, a pre-Gross mixed-motive case, the Court found the temporal proximity between the plaintiff's filing of an EEOC charge and the decision to terminate him to be enough to show causation – a necessary element of a prima facie claim. Id. at 364. In its ultimate determination to deny the defendant's motion for summary judgment, however, the Court considered all of the evidence in the case, not just the temporal proximity, including direct evidence of the manager's

<sup>&</sup>lt;sup>6</sup> This is only one of the many "facts" in Plaintiff's response to Defendants' Rule 56.1 Statement of Material Facts that are not supported by the record. Defendants are prepared to submit a summary of these unsupported "facts" and what the record really reflects at the Court's request.

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testimony that the plaintiff's age was linked to his decision-making process. <u>Id.</u> at 360-61. As there is no similar direct evidence in Fried's case, this case can be easily distinguished from his. Fried's single case stands in stark contrast to the numerous decisions that have found that if an employer's conduct before and after the employee complaint is consistent, the post-complaint conduct is not retaliatory. <u>See e.g.</u>, <u>Slattery v. Swiss Reinsurance Am. Corp.</u>, 248 F.3d 87, 94-95 (2d Cir. 2001); <u>Hunter v. St. Francis Hosp.</u>, 281 F. Supp. 2d. 534, 547 (E.D.N.Y. 2003).

# B. <u>Defendants Have Articulated Legitimate Business Reasons for Closing The Westport Office and Eliminating Shari Dembin's Position</u>

It is well settled that "claims arising from the results of a firm's force reduction will generally not lie where the record 'demonstrate[s] that the reorganization was a business decision made on a rational basis." Deebs v. ALSTOM Transp., Inc., 346 Fed. Appx. 654, 657 (2d Cir. 2009) (citation omitted). Defendants have adduced unrebutted evidence of a legitimate business reason for closing LVI's Westport office – one of many necessary measures taken by LVI to cut costs in 2011. (Seltzer Aff. Exhs., AA, BB & CC.) Fried challenges this reason by stating that, even though the closing of the Westport office was contemplated as early as October 29, 2010, Dembin's name was not raised until November 13, 2010; that State was the same actor in the decision to terminate both Fried and Dembin and that she had not been selected in a prior reduction in force. (Opp., 24.)

Initially, it makes absolute sense that, as every employee in the Westport office other than the legal personnel would be terminated, none of the individual employees, including Dembin would have been brought up for individual discussion. Second, the fact that the President and CEO of LVI was involved in both termination decisions is not surprising and hardly evidence of pretext. Finally, the fact that Dembin had not been selected for a reduction prior to the closing of

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the Westport office is irrelevant and likely attributable, in part, to her being Fried's daughter.<sup>7</sup>

Fried's unfounded supposition regarding the selection of Dembin for the reduction cannot overcome the undisputed fact that Dembin was one of 12 employees included in the RIF and that all the employees in the Westport Office, except the three-person legal department of LVI, were included in the RIF.<sup>8</sup> In sum, Fried fails to allege anything more than Dembin is his daughter and that she was included in a 12-person reduction two months after Fried complained of discrimination. This, without more, does not present an issue of material fact for a jury.

## **CONCLUSION**

For the reasons set forth above, and in Defendants' Memorandum of Law in Support of Summary Judgment, Defendants respectfully requests that the Court enter summary judgment dismissing the Complaint in its entirety, with prejudice.

Dated: June 27, 2011 New York, New York SIDLEY AUSTIN LLP

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<sup>&</sup>lt;sup>7</sup> The case cited by Fried involved a reduction impacting only one employee, rather than multiple employees as here. See <u>Hird-Moorhouse v. Belgian Mission to the UN</u>, No. 03 Civ. 9688, 2010 WL 3910742, at \*5 (S.D.N.Y. Oct. 5, 2010).

<sup>&</sup>lt;sup>8</sup> The Westport Office remains open only until its lease expires this summer, at which point LVI's legal department will be transferred to other LVI offices. State Tr., pp. 75-76. Copies of the pages of the transcript of the deposition of Scott State cited in this Brief are attached to the Seltzer Reply Aff. as Exhibit B.

176JFROM Motions UNITED STATES DISTRICT COURT SOUTHERN DISTRICT OF NEW YORK BURTON T. FRIED, Defendant, 10 Civ. 9308 JSR v. LVI SERVICES, et al., Defendants. July 6, 2011 6:45 p.m. Before: HON. JED S. RAKOFF, District Judge SOUTHERN DISTRICT REPORTERS, P.C. (212) 805-0300

Motions

1 (In open court)
2 (Case called)
3 THE COURT: Plea

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THE COURT: Please be seated.

All right. So we're here for oral argument on summary judgment in Fried versus LVI Services which, unlike the previous case, was sufficiently concise that I was able to actually read the papers. So for a different reason than previously, I would still urge counsel —— I don't want to put any time limits —— I urge counsel to really to address things that you think maybe were not as fully developed in your papers as you would have liked or for one reason or another you want to particularly emphasize because I do have familiarity with the papers. So let me start with counsel for the defendants.

MS. SELTZER: Yes, your Honor.

We're here today obviously to ask the court to grant our motion for summary judgment because there is no evidence on the record that our defendants discharged Mr. Fried because of his age and there is no evidence that the discharge of Mr. Fried or his daughter was in retaliation for the complaint.

Mr. Fried or his daughter was in retaliation for the complaint.
THE COURT: What about the statement, "Burt, you're 71

21 years' of age. How much longer do you expect to work?"

MS. SELTZER: That is the one piece of evidence put forth by the plaintiffs. I think what needs to be analyzed in terms of that, the court is allowed to look at the context

within which that statement is made. The context here is that SOUTHERN DISTRICT REPORTERS, P.C. (212) 805-0300

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you have a person, Mr. Fried, who as far back as 2005 agreed to relinquish his day-to-day responsibilities for the management of the company. He made that same reassurance to Mr. Scott, to Mr. Scott State, when Mr. Scott State took over the president and reigns of president and CEO.

Mr. State, who knew Mr. Fried for a while, had doubts Mr. Fried was going to relinquish and ask for reassurance he would do so, and Mr. Fried sent a letter to Mr. Simmons, one of the board members, that says, "I will repeat my offer to Scott. I am prepared to remain at LVI until he, the board or I decide it is time for me to leave, an offer he can't refuse. He will be in charge and get all of the room he wants from me."

On the basis of that statement, Mr. State accepted the position of president and CEO. Within dates of his acceptance, Mr. Fried began to interfere with day-to-day running of the company as set forth with e-mails that chide Mr. State for making decisions without Mr. Fried's consent. At that point Mr. State, obviously baffled by this change, bait and switch put on him by Mr. Fried, called a meeting for October 19th, which is the meeting where that statement was purportedly made.

Taken in that context, Mr. State's statement to Mr. Fried was purely hey, you told me that you were going to let go of these responsibilities. You have now given me a list of about 20 responsibilities that are very, very much managerial and supervisory. When are you planning on packing

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176JFROM Motions this in? Now is the time. You told me you were going to do it and you should do it. The law in this circuit actually allows those kinds of dialogues between supervisors and employees with respect to retirement plans.

Now, plaintiff's counsel is going to say well, Mr. Fried had no intention to retire, but it is certainly clear from the record and in front of the court Mr. Fried had intention to relinquish every one of his day-to-day managerial and operational responsibilities to Mr. State and changed his mind about it.

If the court looks at that one piece of evidence in that context, I think it will side with the cases that were cited by defendants in their brief, that even a comment like that, even when made by a decision-maker, if it is related to retirement and transition planning, does not constitute evidence of discrimination especially where a plaintiff has raised that issue before, as Mr. Fried had numerous times prior to that.

Other than that, there is nothing on the record. The most important thing that is missing from the record is any kind of evidence that either the board of directors or Mr. State considered Mr. Fried to be too old to perform a role at LVI.

As the Southern District clarified in Sanger versus Montefiore Medical Center which we cited in our brief, it is SOUTHERN DISTRICT REPORTERS, P.C. (212) 805-0300

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the very essence of age discrimination for an older worker to be fired because the employer believes that productivity and competence decline with age, and every piece of evidence that the court is going to see in the record show exactly the opposite.

Number one, the board of directors gave Mr. Fried the interim position of president and CEO when he was already 70 years of age. So the same actors of the same age gave him the responsibilities, clearly not an indication they felt he was too old to function in that role.

Number two, the accolades about his performance that plaintiffs pointed to again indicate there was no body on that board that thought Mr. Fried could not perform a role at LVI.

Lastly is Mr. State's own concern that Mr. Fried had enough clout and power to get in the way of his independence, being able to run the company Those are not indications of a company that thinks somebody is too old. It is purely an indication of a company that is concerned that a person is going to interfere with a new president and CEO.

THE COURT: What about on the retaliation claim, the argument that I should draw or a reasonable fact-finder could draw an inference of retaliation just from what Fried claims is the month or so time-frame between the complaint and the act of retaliation?

MS. SELTZER: There are two parts for that analysis.
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Number one is the first part, the prima facie case where the inference does come in. After the defendant comes forward with a legitimate business reason, then is the time obviously  $-\!-$ 

THE COURT: It not only becomes a presumption, but it doesn't mean an inference can't be drawn.

 $\operatorname{MS.}$  SELTZER: Let me address that particular point.

The record will show or shows Seltzer Exhibit S is a November 2nd e-mail from Simmons to Mr. Fried. Mr. Simmons was a board member in which she suggests and asks for please do a role as consultant and let go a response as an employee.

The second, November 11, which is four days before the arrival of the demand letter, is an actual draft of the consultancy agreement circulated to the board of directors. It is clear from the record the decision to offer Mr. Fried a consultancy and to terminate his employment as employee of LVI was made even well before the November 5th board of directors meeting where he complained of discrimination.

I think what plaintiff is trying to say here is well, you know, the plans were in place, but they weren't implemented until after I complained. That would take just about every case, right? All of a sudden a plaintiff is told we're planning on terminating you because of performance reasons and then just before the termination the plaintiff comes out with a complaint and has a viable claim of retaliation. That is not SOUTHERN DISTRICT REPORTERS, P.C. (212) 805-0300

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how the law interprets this.

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If the adverse employment action had been begun and considered and processed prior to the complaint, it can't raise an inference of discrimination when it is actually implemented even subsequent to the complaint.

THE COURT: All right. I know there are other issues, but let me hear at this point from plaintiff's counsel. We'll come back to defense counsel.

MR. WIGDOR: Thank you. There are many, many direct pieces of evidence in this case that go right towards proving either but for age discrimination under the age act or under the motivating factors standards set forth in the New York City Human Rights Law.

THE COURT: Before you get to that, why is the New York City Human Rights Law applicable here when the defendant is a resident of Connecticut and worked in Connecticut?

MR. WIGDOR: Because under the standard now under the Court of Appeals, your Honor had written a decision in the Rooney case which basically said you did not have to show impact so long as the termination decision was made in New York.

The New York Court of Appeals ultimately said it had to have an impact in New York. There is a significant impact of this case in New York. Mr. Fried, first of all, worked in New York for many years. He, after working in New York for SOUTHERN DISTRICT REPORTERS, P.C. (212) 805-0300

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many years, from September 2003 he worked exclusively in New York City until July 2006. At that point, he split his time between New York City and Westport.

Thereafter, while Westport, Connecticut was his base, he continued to work in New York City for LVI generating business in New York, overseeing projects and attending meetings in New York, and all of these things obviously have had a direct impact to what goes on in New York on a day-to-day basis because he has now been terminated.

The complaint of his age discrimination in New York at a board meeting, that took place in New York. LVI is based in New York. He made daily calls to New York City offices regarding projects in New York City or the operations in New York City.

He secured some of the largest contracts in New York City. He was paid from the New York City office out of LVI's New York City bank account, and it is not like he was a low-level employee who had no contacts with New York; this was a very senior level person who had continuous contacts with New York.

If your Honor looks at Mr. Fried's affidavit, which is Exhibit 15 of our opposition motion, I'll see he lays out all of the interactions that he had with New York, at Paragraphs 6, 7, 8, 9 and 10 specifically.

Due to his termination, New York is now feeling the SOUTHERN DISTRICT REPORTERS, P.C. (212) 805-0300

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effects that he's no longer there running the company or help running the company, so there is a significant impact that New York has had.

I think it is interesting, your Honor, that when  $\operatorname{Mr.}$  Fried was terminated, they wanted  $\operatorname{him}$  to sign a release in this case, and that is at Exhibit 26 to our opposition. In that release that was drafted by LVI, LVI in its release, at -no paragraph number, but it is at Page 3, says this agreement will be governed by the laws of the State of New York.

Obviously, LVI felt that New York law was important when they wanted Mr. Fried to enter into a release upon termination of his employment. Now they're arguing before your Honor well, hold on a second, your Honor, really New York law shouldn't apply at all.

THE COURT: I think that is an apples and oranges argument at least or maybe I am not understanding it.

Two parties who enter into a contract could agree that the governing law of their contract is a jurisdiction they want to pick. They could pick a jurisdiction that had nothing to do with the contract. They could say really like the law down in Florida, Florida law will govern this or for that matter we really like the law of Timbuktu.

Here the question is whether there has been actual, as a factual matter, an impact that is sufficient under -- to bring into play the statutory protections of New York law that SOUTHERN DISTRICT REPORTERS, P.C. (212) 805-0300

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in effect governs torts. 1 2

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So I really don't see the --

MR. WIGDOR: That is why I left it for last. It is not the linchpin of our argument why I left it in. I laid out the contacts with Mr. Fried's employment with New York, and as a result of him being terminated, that, all of those things that he did on a daily basis in New York that are set forth in this affidavit, that is the argument. That is the argument.

I only raise the issue because they were the ones who drafted that release. It wasn't a negotiated contract because they proposed it to Mr. Fried. Mr. Fried didn't sign it, but LVI proposed it and chose New York.

I understand your argument, your Honor, they could have chose Delaware or California or they could have chose Florida, but they chose New York.

THE COURT: Okay. Go ahead.

MR. WIGDOR: Your Honor, I'd like to talk a bit about, though, now about the age discrimination unless your Honor has more questions --

THE COURT: Go ahead.

MR. WIGDOR: -- more questions about the impact.

Mr. Fried is currently 71 years of age and he worked at LVI for 24 years, from approximately 1986 until he was fired on November 16th, 2010. He held positions as general counsel, president and CEO, and he helped LVI grow into one of the

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largest environmental remediation firms in the country.

What is interesting is that when Robert McNamara was hired, he was hired as the president and CEO for a period of time. This was before Mr. State became the president and CEO. Mr. McNamara and Mr. Fried got along fine. There were absolutely no issues at all, and Mr. Fried took secondary role to Mr. McNamara and worked as the chairman. There were no

Then Mr. McNamara resigned. Mr. Fried then took on the position of president and CEO, and this is probably one of the only cases, employment cases your Honor will ever see that there is no attack about the plaintiff's work, he was an excellent executive. Even their briefs say that plaintiff had the abilities to perform the roles at LVI. That is not an  $\,$ issue here.

If your Honor looks at Exhibit 16 which was just a few months before the termination, one of the board members, Brian Simmons, says to Mr. Fried, confirmed you're earning every penny of it, referring to his salary. This is months before his termination.

Mr. State was hired. He is 47 years' old, decades younger, and what is interesting, they keep on saying the only piece of evidence in this case of direct age discrimination is the comment that your Honor asked about, but there are lots of other documents and testimony.

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For example, in Exhibit 19 to our opposition paper, there is an e-mail from Scott State to Robert Hogan, who is a board member, and this is before Mr. State was even hired, and in that e-mail he says in the best-case scenario, Burt will decide to retire at some date certain from LVI upon a new CEO being named.

Now, I don't have the OED memorized, but the definition of "retired" is tied to age. That is when you leave work because of your age. You're no longer going to continue to working, that is an ageist remark. If Mr. Fried was not 71 years of age, he if he was my age, if he was my age, your Honor --

THE COURT: Let's for the heck of it, I don't have the OED, but I do have Webster's New Collegiate Dictionary which I have kept since college.

MR. WIGDOR: I know your Honor spent some time at Oxford.

THE COURT: I know, but I have overcome that. Let's see what "retire," what the Webster Dictionary says. Retire, verb in transit:

- 1. To withdraw from action or danger, to retreat;
- 2. To withdraw for the sake of privacy, seclusion, protection or the like;
- 3. To recede or appear to do so as the shore retires in bays;

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4. To withdraw from office of public station, business or the like;

5. To go to bed. No. 4 presumably is the one applicable here and  $\ensuremath{\text{I}}$ don't see where there is a suggestion that this perfectly good word is an ageist insinuation.

MR. WIGDOR: With all due respect, I have looked at the definition of retire, albeit not the definition you just read, and I have seen many definitions of retire which include in it the definition of being, having finished one's working life. Your Honor, my point, what I was going to say prior to your Honor reading the dictionary is that --

THE COURT: That, of course, applies to many of my children.

MR. WIGDOR: -- my point was, your Honor, I believe -and I believe a jury could reasonably believe that when Mr. State was talking about Mr. Fried at age 71, that in the best case scenario, Burt will decide to retire. What he meant was to no longer work, not just leave LVI, but to stop working because of his age.

THE COURT: I guess my question for you is, I agree with you that context is important, but here the context  $\operatorname{presumably}$  is one of I want to replace  $\operatorname{him}$  and not that he is too old. At least I don't see anything on the face of that document that refers to age.

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For example, all the time when people are fired, what is announced publicly is that they chose to retire. The head of the Sex Crimes Unit of the D.A.'s Office.

MR. WIGDOR: Lisa Friel.

THE COURT: Do you have any idea what age she is?

MR. WIGDOR: She is 50.

THE COURT: You're a man who really knows the facts. She announced she was taking retirement.

MR. WIGDOR: That was --

THE COURT: I doubt very much whatever the context was, and the papers are full of speculation about it, very much don't have the slightest thing to do with age.

MR. WIGDOR: Your Honor, with all due respect, your Honor, as an employment lawyer who deals with people separating from employment all the time and reading in the papers like Lisa Friel and other things and taking notes of that and having pretext age was the but for or the motivating factor, I think it is a jury question, and there will be other e-mails I will bring to your attention in a moment that a jury could reasonably infer that the use of the word "retire" in this sentence would not have been used but for Mr. Fried's age, that if Mr. Fried had been 35 or 40, that Mr. State would have said he should be separated, which is a very common word or that he should be terminated or that he should leave.

The word retire in my mind and probably I think in SOUTHERN DISTRICT REPORTERS, P.C. (212) 805-0300

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maybe every juror's mind will have a connotation that you leave work and you are not to go to another job, but to retire, to stop working.

THE COURT: I hear you, but it is not self-evident to me that in this context -- I mean I like Webster's New Collegiate Dictionary because it gives everyday meanings in plain language, which cannot really said for the OED. The ones I just read, none of them suggested an ageist interpretation.

Now, I may change my mind, but I think I would like to, I guess I would like to hear your other e-mails.

MR. WIGDOR: Fine, your Honor. And so when you see other e-mails, also in the context of Mr. State with his comment you're 71 years' old, how long do you expect to continue working, I think you have a greater idea of what was in his mind in terms of the word retirement.

Now, Exhibit 21 is an exhibit from Mr. State to Mr. Seth Simmons, and again I understand your Honor's view, but it says  $-\!\!-\!\!$ 

THE COURT: I don't have a view. I am just asking questions.

MR. WIGDOR: Your Honor, Exhibit 21, it says in the first paragraph, Mr. State says to Mr. Simmons, "I was clear with him it was my objective to have him truly retire."

Now, maybe that is different. Truly retire or retire?

Does that mean to really leave or to really stop working? I

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1 would argue --

 THE COURT: Of course, we have to take every reasonable inference favorable to you.

MR. WIGDOR: Correct.

THE COURT: The word "truly," if anything, would seem to suggest nothing having to do with age, but we want his hands out of here. We don't want him to be quote retired but still having a say in what is going on. We want him out of here.

If that were the meaning, that would have nothing to

If that were the meaning, that would have nothing to do with age.

MR. WIGDOR: Your Honor, again I would argue that it is a question for a jury to interpret what that means. If he meant we want him out of here and not to have a hand in the ongoing of the business, I believe HE would have said that he should leave or have no involvement in the company or he should be terminated or we should separate ways.

I believe the continued use --

THE COURT: What do you take to be the meaning?
What is added in this? And since you were just
describing before the word truly, what do you take to be the
import of truly?

MR. WIGDOR: I take it to mean that he is going to totally go off into the sunset and not have a role in the company, no longer continue to work.

THE COURT: Well, no longer have a role in the SOUTHERN DISTRICT REPORTERS, P.C. (212) 805-0300

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company?
MR. WIGDOR: And no longer work, period. I believe
that Mr. State would never in a million years --

THE COURT: I don't see how you draw -- you, of course, are correct, every reasonable inference has to be drawn in your favor. But, on the other hand, speculation is permitted. It seems from just the e-mails you have read me so far -- and none of this is -- I am just speculating myself, but it suggests his object is to get the guy out of there for real.

That is why he puts the word, "truly". I don't want a phoney retirement, I want him out of here not because I think he is too old to do any other kind of work, I don't want him here because I want to run this company, not him.

MR. WIGDOR: I agree with the first part of what you said. I agree he didn't want him there. I agree he didn't want him there because of his age and I believe that the repeated use of "retire," that a reasonable jury could, with all of the other evidence that I am going to share with your Honor, and looking at these e-mails, could infer that his use of "retire" was because of Mr. Fried's age, and that phrase would not be used if it were to me.

If it was somebody who was 43 years' old, Mr. State would not say I want Mr. Wigdor to truly retire, he wouldn't have. I believe that argument would resonate with the jury, and drawing all reasonable inferences in the favor of the SOUTHERN DISTRICT REPORTERS, P.C. (212) 805-0300

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non-moving party, I believe that is evidence with the other things of age discrimination.

THE COURT: I think, of course, context is everything. When someone says it's time for Jorge Posada to retire, they are definitely making an ageist comment even though he is only 38 or something like that, and not even within the protection of the law, not under protection of the law for other reasons as well, but what they are saying is we don't think that he's capable, his body is capable of doing the job any more. He is hitting 250 or lower, it is time for him to go.

That is use of the word retire as to a young person, but with a clear age aspect, maybe not an ageist, but certainly an age aspect. So I think context is very important.

MR. WIGDOR: Your Honor, I think your analogy is good, but the difference is Jorge Posada, with age it becomes more difficult to play the game of baseball especially as a catcher. He is batting 233.

THE COURT: That is only recently.

MR. WIGDOR: There are legitimate reasons why somebody could say in fairness he should retire. When they say Mr. Posada should retire, they're not saying he should play with the Mets or Dodgers, they're saying he should leave the game of baseball. That is the same thing that happening with

Mr. Fried. When Mr. State says Mr. Fried you should refire, he SOUTHERN DISTRICT REPORTERS, P.C. (212) 805-0300

176JFROM Motions is saying you should stop working.

THE COURT: I agree with your analysis what it means in the context of someone like Jorge Posada, but I think where I am not yet persuaded is that it is the same thing in the case of Mr. Fried.

What I was trying to illustrate at least is that the word retirement can have many meanings. It doesn't have an inherently ageist aspect. It can have an ageist aspect even to someone very young if age is — age is the wrong word — if age is directly correlated with performance. There is nothing inherent about that, and no one would say that if, instead of saying Jorge Posada should retire, someone said it's time for this Assistant U.S. Attorney to retire because he should go out and make some money.

MR. WIGDOR: I don't think anyone would ever say that, no one ever use that term retire with one of the young Assistants trying your case which I was watching before, a young 35-year old. I don't believe that the U.S. Attorney would say you know what, you've gotten a lot of trial experience, it is time for you to retire from the Southern District. That would be unheard of.

THE COURT: No. It would be his mother who wonders how he is going to support his kid.

MR. WIGDOR: That isn't how people speak. They're saying it is time to go on to your next journey.

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THE COURT: I understand the argument you're making. MR. WIGDOR: Your Honor, the same would hold true then, your Honor, for Exhibit 9. Again Mr. State in this e-mail to a friend, somebody who is not affiliated with LVI in any way, shape or capacity, says that "In a battle with founder" -- referring to Mr. Fried -- "about his need to retire, but board gets it and is working to exit him with some respect."

So his need to retire --

THE COURT: Okay.

MR. WIGDOR: Your Honor, in terms of what happened after that, your Honor, we sent a letter to LVI Services. It was dated November the 15th.

THE COURT: You're talking about the retaliation?

MR. WIGDOR: Correct, I have moved to the retaliation.

Let me just say also on the age discrimination parts
before the retaliation, in addition to his excellent work
performance, his age, Mr. State's age, which was well below in
decades, when he was terminated, his jobs were taken over by
people who were also much younger than him as well. That goes
towards proving the age discrimination.

On retaliation, our letter was sent to LVI on November 15th. In Exhibit 25, you have handwritten notes of one of the board members, and in those handwritten notes it says — which is the day after November 16th — it says ignore letter, SOUTHERN DISTRICT REPORTERS, P.C. (212) 805-0300

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21 176JFROM Motions 1 referring to our letter, and send good faith letter. 2 The good faith letter, your Honor, was terminating his 3 employment. It was the letter that is at Exhibit 26, and that letter says effective November 30th, 2010, your employment with 4 LVI service, Inc will terminate. 5 In addition, your Honor, at Exhibit 5 is Mr. Gerardy's 6 7 deposition, and in Mr. Gerardy's deposition, at Page 90, he was 8 asked the following questions and gave the following answers, 9 at Line 17: "Q Okay. Why did you, why did the board ignore the letter?" 10 referring to our letter. 11 12 "A We wanted to keep Burt on, Burt on as chairman, so we sent 13 him our offer to enter into a consultancy agreement, I believe, 14 shortly after this call." 15 That was the letter that terminated his employment, 16 and the next question was: 17 "Q And that was in response to the letter you received, 18 Plaintiff's Exhibit 8, referring to our letter, saying 19 discrimination against because of his age? 20 "A I believe so, yes." 21 So he admits in his deposition that the letter that 22 they sent was in response to our letter, and the letter they 23 sent terminated his employment. THE COURT: Well, read me that again because I am not 24 25 sure I agree with that.

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MR. WIGDOR: It says:

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"Q Okay. And why did you, why did the board ignore the letter?

"A We wanted to keep Burt on, Burt on as chairman and so we went him our offer to enter into a consultancy agreement, I believe, shortly after this call."

Part of their letter, your Honor, they said we are terminating your employment, but we are going to let you enter into this consultancy agreement, but you've got to waive all your age claims, and if you're terminated, you're only going to get \$37,000.

So he was waiving all of his claims, he could be a consultant for a few days, they could terminate him and he would get \$37,000 for 20-plus years of service. The next question is:

"Q And that was in response," referring to the letter, "and that was in response to the letter you received, Plaintiff's Exhibit 8?

"A I believe so, yes."

So he says there that the letter was in response to our letter, and the letter that they sent terminated his employment.

THE COURT: I guess maybe, and I think your argument here has some potential weight, and I want to hear what your adversary says about it. Her point essentially was that what SOUTHERN DISTRICT REPORTERS, P.C. (212) 805-0300

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she believes is the undisputed evidence shows the decision to terminate was made before the complaint was -- before your letter was sent; and, therefore, whatever happened after that is neither here nor there.

MR. WIGDOR: A couple of things. There is no document that says that, first of all.

Second of all, Mr. Fried himself complained many times prior to us sending the letter on his behalf of age discrimination. He complained of age discrimination.

After Mr. State made the comment to him about you're 71 years of age, how long do you expect to continue working, he complained right after that to numerous board members, and because he complained, he started to become isolated at the company.

This is back in October. So I'm unaware of any document that would substantiate the decision to terminate Mr. Fried's employment was made prior to him engaging in protected activity.

Your Honor, the other factor to consider as well in both the retaliation claim as well as in the underlying age claim is that everyone's running away from who made the decision to terminate. If your Honor looks at Exhibit 27, which is Mr. State's objections and answers to our interrogatories, Interrogatory No. 4 says -- sorry -- the question to Interrogatory No. 4 was: Identify all directors, SOUTHERN DISTRICT REPORTERS, P.C. (212) 805-0300

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officers, partners, managers and/or employees of any of the corporate defendants who participated in or otherwise have information or knowledge concerning the reasons for and the process leading to the decision to terminate plaintiff's employment.

Mr. State swore in the interrogatory, said the LVI employee responsible for the decision to terminate plaintiff's employment with LVI is Scott State, okay?

Then — and he verified that under oath — then at his deposition, and his deposition is Exhibit I to Ms. Seltzer's, the defendant's motion, at his deposition, your Honor, he testified, at Page 374, he was asked the following question and gave the following answer, question at Line 23:

"Q You didn't make the decision to terminate Mr. Fried?
"A No."

THE COURT: To what is the follow-up question? MR. WIGDOR: We used their deposition transcript as the record. I don't have it. I could supply it to the court if the court wants to know.

THE COURT: I was just curious, the obvious follow-up question would be who was?

 $\operatorname{MR}.$  WIGDOR: I didn't take the deposition. I will look after oral argument.

THE COURT: All right. Not that anything you have said has not been well said and interesting, but I think in the SOUTHERN DISTRICT REPORTERS, P.C. (212) 805-0300

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interests of fairness, we need to hear from your adversary.

Let's hear from defense counsel and come back to plaintiff's counsel.

 $\ensuremath{\mathsf{MS}}.$  SELTZER: Thank you, your Honor. I have three very quick points.

First of all, your Honor is absolutely right, the use of the term retirement in all of these communications was the understanding that came from Mr. Fried he was ready to let go of the managerial and operational responsibilities of running the company. That was the retirement.

They didn't want to put him out to pasture. They wanted to offer him a role, which they did offer him, the record shows it was a consultancy role as well as continuing his role as chairman of the board of directors. It wasn't they felt this man was not capable of doing the job or contributing, it was only his continuing to work in a managerial and operational capacity was getting in the way of Mr. State's ability to run the company. That was it.

Plaintiff's counsel said there is no evidence that they decided to terminate him prior. There is. Exhibit S, which is Seltzer's Exhibit S, where three days before the board meeting where he complained and well two weeks before the arrival of the demand letter they were talking about his consultancy, about his giving up his executive position with LVI and becoming a consultant.

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The second point I wanted to make, going back a second to the New York City Human Rights Law issue --

THE COURT: Let me stop you on that before you get there. So it is one thing to have been having discussions about entering into a consultancy. It is another thing to say you're fired and, by the way, if you would like, we will offer you this fairly modest consultancy, paying even less than what federal judges are being paid, very few jobs I can say that of, and that comes right on the heels of counsel's letter, yes?

I understand your interpretation, but why couldn't a reasonable juror say well, they may have had in mind working out something with him and it was going on like a log and nothing definitive had been presented.

Then he writes this nasty letter, and the reaction is well, screw him, he's out of here, but we'll cover ourselves with a nominal consultancy arrangement. That is not by any means the only possible interpretation, but why isn't that a more than possible reasonable interpretation?

MS. SELTZER: The reason is that when both the board and Mr. State were talking about Mr. Fried's retirement, they were talking about the termination of his employment as LVI's chairman.

If you look at the letter that was sent which was not read fully, "Your employment with LVI Services will terminate. You will continue your relationship with LVI as non-executive SOUTHERN DISTRICT REPORTERS, P.C. (212) 805-0300

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chairman of the board, LVI parent corporation and, in addition, we are offering you the position of consultant." That was always contemplated.

One other minor point, your Honor. The consultancy was for retirement at \$150,000 a year plus \$250.00 per hour for actual hours worked. That is a bit above what the court's salaries are these days.

There is no evidence on the record they were going to fire him the moment he released his rights. Obviously, all of these conversations that had started back in 2005 involved his continuing in a viable and vibrant role in the company. They had no intention of firing him completely from LVI. They wanted to put him in a role more conducive to what needed to happen here, which was the turning around of a company with financial problems with a new president and with a new CEO.

THE COURT: You wanted to say something about New

York?

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MS. SELTZER: Quickly in terms of interpretation. Hoffman is very clear. What plaintiff has said here is that Mr. Fried, the termination of Mr. Fried had an impact on New York City, on his ability to do work. That is not what the law says. What the law says is the impact on the employee, not on the city that he works in. The impact on the employee was in Connecticut because Mr. Fried worked in Connecticut.

If you look at the declaration -SOUTHERN DISTRICT REPORTERS, P.C. (212) 805-0300

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THE COURT: I want to hear from plaintiff on this, but I must say at first read, that was my interpretation, and part of that is they even made the point about the simple test to apply. If it is the test plaintiffs argue, it is a complicated, difficult test to apply. If the point was if you fire someone while he's on a plane over Paris, but the entire impact will be felt by him in his place of business which is New York, the New York law is going to apply.

Let me hear from plaintiff on that because he may disagree.

 $\,$  MR. WIGDOR: Yes. I mean if your Honor looks at the Hoffman decision itself, it is actually very unclear. There really is no controlling authority about what the word "impact" means.

THE COURT: You think the New York Court of Appeals has issued an unclear decision?

I am, I am truly shocked.

MR. WIGDOR: That never has happened before, has it? If they only followed your well-reasoned analysis in the Rooney case which said impact wasn't even required, where your Honor said if the decision was made in New York --

THE COURT: My wife doesn't listen to me. Why should the Court of Appeals?

MR. WIGDOR: The decision says, the relevant parts here are that it says other courts have taken the view that the SOUTHERN DISTRICT REPORTERS, P.C. (212) 805-0300

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nonresident plaintiff must demonstrate that the alleged discriminatory conduct had an impact within the city. They then subscribe to those sets of cases.

If you look at everything I have said and what Mr. Fried's affidavit sets forth, I believe it is irrefutable that the discriminatory conduct has had an impact within the city. He is not the low-level employee in Hoffman who had virtually no contact with New York other than the decision being made in New York which, by the way, is something that your Honor can still consider, that Mr. Fried complained of the age discrimination in New York, that Mr. State made the ageist remark in the City of New York, and then the impact, the effect of Mr. Fried's termination to the State of New York is all the things that Mr. Fried was doing on a day-to-day basis in New York, affecting all the employees who work in New York has now stopped because he has been fired unlawfully.

I believe that the New York City Human Rights Law, and even with the Hoffman decision and all the other decisions that might have cited it, would certainly cover this situation where you have a whole host of reasons of a high level employee's contact, and prior to that he worked in New York for many, many, many years and split his time for many years.

THE COURT: As I say, nothing I am saying here tonight should be taken as a reflection on where I stand on any issue. This has been a very well-argued motion, but I need to go back SOUTHERN DISTRICT REPORTERS, P.C. (212) 805-0300

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now in light of this and review it. I will give each counsel two minutes more to say if you feel there is something that you didn't have a chance to respond to, now is your opportunity.

Anything from defense counsel?

MS. SELTZER: No, your Honor, except in Hoffman's defense, the court was actually a bit clearer than what was stated here. Basically the court said that this interpretation of impact expands the protections to nonresidents who work in the city. That is what the court said, not who come in and do 13 meetings between 2006 and 2010, which is all he did during this period.

I think that the court is clear. I think what it meant to say was even a nonresident is protected under this if the discriminatory act has an impact on his employment in the city, not in Connecticut.

THE COURT: Anything more?

MR. WIGDOR: Just very briefly, your Honor.

In Hoffman, the court in its holding said that according to the complaint, Hoffman was neither a resident of nor employed in the City or State of New York. We would agree that is the situation here, although LVI is a New York company.

This is the important part, nor does Hoffman state a claim the alleged discriminatory conduct had any impact in either of those locations. We do. We laid it out for your Honor in the summary judgment motion. They didn't move to SOUTHERN DISTRICT REPORTERS, P.C. (212) 805-0300

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most Hoffman pleaded his employments had a tangential connection. We have a lot more.

The other case --

THE COURT: I don't think I can draw any inference from the fact they waited till summary judgment.

MR. WIGDOR: It is a question of subject matter jurisdiction, so your Honor could look at this at any point in time. I raise it. They're represented by very capable counsel, your Honor.

The other point is the Eastern District case of Steelola v. Quadrotrone, at 361 F. Supp. 2d 61, and in that case, your Honor, you'll see Judge Platt, District Court Judge Platt in the Eastern District, the allegations of age discrimination there and him denying the motion for summary judgment were things using, "I would retire if I was you," using the word "retire."

Then finally, your Honor, the last point, to say that this consultancy agreement was somehow a very generous agreement is really preposterous because if they didn't ask him to waive his age claim, perhaps they would have a point, but they knew that he had already complained of age discrimination. They knew he had already retained counsel who had already threatened them to file an age discrimination claim, and in order for him to pursue this consultancy agreement, he had to SOUTHERN DISTRICT REPORTERS, P.C. (212) 805-0300

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waive his right to claim age discrimination on the termination. THE COURT: Well, I hear what you're saying.

Actually, I am going to ask defense counsel to respond, but I am not clear. If, in fact, assume for the sake of argument the decision is made to fire someone -- my hypothetical -- and just before it is about to be executed, whoever the person is has his or her lawyer write a letter saying we are suffering from X discrimination. I need to put it into the hypothetical.

The decision was made to have a consultancy or offer a consultancy again back before anything else happened -- again just my hypothetical. Wouldn't it be malpractice not to include in the final letter we are terminating you but we are offering you a consultancy contingent on your waiving the claim that you made yesterday. Why is that ipso facto an act of retaliation?

MR. WIGDOR: I am not suggesting that asking him to waive his claim was an act of retaliation. What I am only responding to is their argument that this was just this great offer waiting for him to be had to work for many more years down the road.

All I am suggesting, your Honor, is that, in fact, he would have had to waive his age claim, enter into a consulting agreement that provided absolutely no protections, he could have been terminated the day after he signed it and only SOUTHERN DISTRICT REPORTERS, P.C. (212) 805-0300

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176JFROM Motions received a very small amount of money. That is the only point 1 2 I raise it. 3 THE COURT: Now I understand it. Let me nevertheless 4 hear on that last point. I need to look, actually, at which 5 exhibit is it. MR. WIGDOR: Exhibit 26, your Honor. I have an extra 6 copy if your Honor wants. 7 8 THE COURT: Here we go. We have it. MR. WIGDOR: If I may comment on the letter, your 9 10 Honor? THE COURT: Hold on just a minute. 11 12 (Pause) 13 THE COURT: So let me ask defense counsel, this 14 proposed agreement attached to the letter of November 16th 15 includes both what you might call standard form release of any 16 and all claims, and if you look at the first page of the 17 agreement itself, at the bottom of page Bates stamped 1948, 18 there is under (i), you have a standard form release and then 19 you have second (i) that is a specific release of the ADEA 20 potential claim. 21 Now, part of that may have been motivated by the 22 21-day requirement that has to be given, so it is different 23 from a general release. On the other hand, it is clearly a 24 recognition, it is a clear response, is it not, in the sense of plaintiff's counsel is arguing not itself an act of 25

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retaliation, but certainly shows that this whole thing was crafted at least in part in response to the letter from the lawyer.

MS. SELTZER: You will find, your Honor, that in just about every release these days that is written, there is a carve-out for the ADA precisely for the reason your Honor mentioned.

Under the Older Workers Protection Act, yes, there are specific things that have to be appear in the release that make them viable under the act, on top of which you have to specifically refer to the ADA in order to make the waiver applicable. That is the reason for this carve-out in this letter. It has nothing to do with the fact --

THE COURT: I hear what you're saying and it makes a certain sense. Is there any evidence of that in this record? MS. SELTZER: No, other than the form itself, your Honor.

THE COURT: All right. So again let me thank both counsel for what I really thought an excellent argument. I will get you a decision worst case by end of August. I have something and I can't promise you anything faster than that, but I always guarantee that. And then depending on how it comes out, we'll convene then if I don't grant the motion across the board to set a trial date. We'll have a telephone call and set a trial date.

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I think I would rather not set a trial date now because if I had to set a trial date now, I would have to give you a trial date in like February, whereas my instinct is that there will be a lot of cases present on the trial calendar that will settle between now and then, and no one should infer anything about what I am saying right now as to whether I will or will not grant the motion in whole or in part or whatever. I really haven't decided. Thanks again and this matter is adjourned.

(Court adjourned)

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# 11-4791-cv

# United States Court of Appeals for the

Second Circuit

BURTON T. FRIED,

Plaintiff-Appellant,

- v. -

LVI SERVICES, INC., aka LVI SERVICES, INC., LVI PARENT CORP., CODE HENNESSY SIMMONS LLC, dba CHS PRIVATE EQUITY V LP, APOLLO INVESTMENT CORP., SCOTT E. STATE, in his official capacity and in his individual capacity, BRIAN SIMMONS, in his official capacity and in his individual capacity, RAJAY BAGARIA, in his official capacity and in his individual capacity, GERALD J. GIRARDI, in his official capacity and in his individual capacity,

Defendants-Appellees.

ON APPEAL FROM THE UNITED STATES DISTRICT COURT FOR THE SOUTHERN DISTRICT OF NEW YORK

### **BRIEF FOR PLAINTIFF-APPELLANT**

THOMPSON WIGDOR LLP Attorneys for Plaintiff-Appellant 85 Fifth Avenue, 5th Floor New York, New York 10003 (212) 257-6800 Case: 13-1165 Document: 48 Page: 63 07/10/2013 986062

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#### STATEMENT OF JURISDICTION

The United States District Court has subject-matter jurisdiction over this action pursuant to 28 U.S.C. §1331 because Plaintiff-Appellant Burton T. Fried ("Mr. Fried") alleged that Defendants-Appellees LVI Services, Inc. and LVI Parent Corp. violated the Age Discrimination in Employment Act of 1967, 29 U.S.C. §§621 et seq. ("ADEA"). Specifically, Mr. Fried alleges that: (1) he was discriminated against on the basis of his age; and (2) retaliated against for complaining about being discriminated against. Pursuant to 28 U.S.C. §1367, the District Court has supplemental jurisdiction over Mr. Fried's related claims against Defendants-Appellees LVI Services, Inc. and LVI Parent Corp., Scott E. State ("State"), Brian Simmons ("Simmons"), Rajay Bagaria ("Bagaria") and Gerald J. Girardi ("Girardi") (collectively "Defendants") under the New York City Human Rights Law, New York Administrative Code §§8-101 et seq. ("NYCHRL").

This Court has jurisdiction over this appeal pursuant to 28 U.S.C. §1291 because this is an appeal from an Order entered on September 2, 2011 and from an Opinion and Order entered on October 4, 2011 granting Defendants' motion for summary judgment in part and denying it in part, that were made final by the Order entered on October 27, 2011, which dismissed Plaintiff's sole remaining claim with prejudice. On November 14, 2011, Mr. Fried timely filed a Notice of Appeal pursuant to Fed. R. App. P. 4(a).

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#### **STATEMENT OF THE ISSUES**

- 1. Whether the District Court, in failing to examine the totality of the circumstances and view all evidence in the light most favorable to Mr. Fried, erred in holding that Mr. Fried did not raise a triable issue of material fact as to whether Defendants' proffered reason for his termination was a mere pretext for unlawful discrimination in violation of ADEA.
- 2. Whether the District Court applied the wrong standard to Mr. Fried's retaliation claim under the ADEA, and as a result, did not determine whether Mr. Fried's complaint(s) of age discrimination was a motivating factor in Defendants' decision to terminate his employment in violation of the ADEA.
- 3. Whether the District Court, even if it applied the correct standard for retaliation under the ADEA, in failing to examine the totality of the circumstances and view all evidence in the light most favorable to Mr. Fried, erred in holding that Mr. Fried did not raise a triable issue of material fact as to whether Defendants' proffered reason for his termination was a mere pretext for retaliation in violation of ADEA.
- 4. Whether the District Court erred in holding that, despite the impact Mr. Fried's termination had in New York City, the NYCHRL did not apply to his age discrimination and retaliation claims.

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#### STATEMENT OF THE CASE

Mr. Fried commenced this action on December 13, 2010, by filing a Complaint in the United States District Court for the Southern District of New York alleging discrimination and retaliation in violation of the ADEA and the NYCHRL, as well as other common law claims. On February 3, 2011, Mr. Fried filed an Amended Complaint. On April 1, 2011, the District Court issued an Order dismissing all claims against Defendants Apollo Investment Corp., and Code Hennessey Simmons LLC d/b/a CHS Private Equity V LP. The District Court also dismissed Mr. Fried's common law claims against all Defendants. On May 23, 2011, the District Court issued and Opinion and Order regarding its April 1, 2011 decision. The remaining Defendants filed their Answer on April 18, 2011.

After the close of discovery, on June 10, 2011, the remaining Defendants filed a motion for summary judgment. On June 20, 2011, Mr. Fried filed his opposition to the motion. On June 27, 2011, Defendants filed their reply. On September 2, 2011, the District Court issued an Order granting Defendants' motion for summary judgment in part and denying it in part. On October 4, 2011, the District Court issued and Opinion and Order regarding its September 2, 2011 decision. On October 27, 2011, the District Court entered an Order dismissing Mr. Fried's only remaining claim with prejudice. On November 14, 2011, Mr. Fried timely filed a Notice of Appeal.

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STATEMENT OF FACTS

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Defendant LVI Parent Corp. ("Parent") maintains its principal place of

business in New York City and is the parent and sole shareholder of Defendant

LVI Services, Inc. ("LVI"). (A-284, A-369, A-385, A-410). Parent is

approximately 95% owned by: Apollo Investment Corp. ("Apollo"), CHS Private

Equity V LP ("CHS"), and Falcon Investment Advisors ("Falcon"). (A-383-84).

The Board of Directors of Parent (the "Board") is currently comprised of: Bagaria

and Girardi from Apollo, Simmons and Robert Hogan ("Hogan") from CHS, John

Schnabel ("Schnabel") from Falcon, State, Richard Ferruci and Robert Buck. (A-

384). While employed by LVI, Mr. Fried was Chairman of the Board. (A-384, A-

426).

LVI is an environmental remediation and demolition company that

maintains its principal place of business in New York City (the "New York City

Office"). (A-284, A-370, A-386). Along with all of its subsidiaries, LVI is

comprised of approximately 20 offices across the United States and has thousands

of employees. (A-454-55, A-459).

Mr. Fried, who has been referred to as the "founder" of LVI, was born on

February 26, 1940. (A-473, A-476, A-487). Hired in 1986, he was the General

Counsel of LVI until he became its President and Chief Executive Officer in 1989.

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(A-496-97). As President and CEO, Mr. Fried initially worked out of the New York City Office. (A-389).

In or around September 2003, LVI opened a satellite office to the New York City Office in Westport, Connecticut ("Westport Office"). (A-497). Because Mr. Fried lived in Westport, he decided to work out of the Westport Office two to three days a week and work out of the New York City Office two to three days a week. (A-389-90, A-498-500). Between November 2005 and July 2006, Mr. Fried worked out of the Westport Office three days a week and out of the New York City Office two days a week. (A-532).

Because LVI became the dominant leader in its industry while Mr. Fried was President and CEO, Mr. Fried, in 2005, recommended to the then current owner of LVI that it find a President and CEO with experience managing a billion-dollar company. (A-501-02). However, Mr. Fried had no intention of retiring once a new President and CEO was hired, and decided to continue working for LVI as an employee with the job title of Chairman and to continue serving as Chairman of the Board. (A-503-05, A-514, A-531).

In or around July 2006, Robert McNamara ("McNamara") was hired by LVI as its President and CEO and Mr. Fried became Chairman of LVI. (A-388, A-535). In connection with his new role, Mr. Fried envisioned working four days each week. (A-509-10). However, after his first week as Chairman, he reverted back to

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working at least five days a week. (A-509-10). As Chairman under McNamara, Mr. Fried was responsible for, among other things, strategic growth, legal matters and sales. (A-440, A-531). As Chairman, Mr. Fried did a good job. (A-427-28, A-440).

While Mr. Fried was Chairman under McNamara, he was based in the Westport Office. (A-532). Despite the location of his office, he still worked in New York City for LVI. (A-389-90, A-538-40). For example, he worked out of the New York City office on occasion and attended numerous meetings concerning LVI business in New York City. (A-389-90, A-540). He also called and/or emailed, almost daily, personnel in the New York City Office about projects in New York City and/or about issues involving the operations of the New York City Office. (A-540). When Mr. Fried was not in New York City working, or communicating with LVI personnel in New York City concerning LVI business in New York City, he was drafting and reviewing paperwork involving LVI projects in New York City. (A-540).

In early 2010, McNamara resigned, and Mr. Fried was asked by Simmons to be the interim President and CEO of LVI until McNamara's replacement could be found. (A-412, A-460-61, A-508-09, A-531). Not only did Mr. Fried agree to serve in this capacity, but he also continued to serve as Chairman of LVI and intended to continue as Chairman after a new President and CEO was found. (A-

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391, A-441, A-443-44, A-531). While interim President and CEO, Mr. Fried did a good job. (A-391, A-428, A-462). In fact, just six months prior to his termination, he was specifically told by Simmons that he was "earning every penny" of his salary, and five months prior to his termination, Bagaria and Girardi also commended Mr. Fried's performance by writing that "we are fortunate to have Burt Fried as interim CEO who had done a good job stabilizing the situation." (A-544, A-558).

While Mr. Fried was interim President and CEO, and later as Chairman, LVI was conducting a substantial amount of business in New York City. (A-441-43, A-540-42). For example, it was performing work at: (a) Madison Square Garden in connection with a \$27.5 million contract; (b) 130 Liberty Street in connection with an approximately \$30 million contract; (c) Hudson Yards in connection with a \$10 million contract; and (d) Yankee Stadium in connection with a \$3 million contract. (A-441-42). The former two contracts, which Mr. Fried played a role in securing, were two of the biggest contracts that LVI had at the time. (A-442-43).

While he was interim President and CEO, Mr. Fried, who was still based in the Westport Office, continued to work in New York City for LVI. (A-433, A-466, A-540-42). For example, he worked out of the New York City Office on occasion and continued to attend numerous meetings concerning LVI business in New York City, including four meetings in connection with the Madison Square Garden

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project. (A-433, A-442-43, A-466, A-540-42). He also continued to call and/or email, almost daily, personnel in the New York City Office about projects in New York City and/or about issues involving the operations of the New York City Office. (A-392, A-466, A-542). He also, on a weekly basis, participated in conference calls to New York City to discuss issues concerning a project in New York City. (A-542).

### Scott State's Pre-Hire Inquiries Regarding Mr. Fried

In or around August 2010, State, who was 47 years old at the time, was introduced to Mr. Fried as a candidate for President and CEO of LVI. (A-285, A-511-12). On September 14, 2010, before State was even hired, he inquired about how Mr. Fried could be removed as Chairman of the Board. (A-565-66).

Again, before he was hired, State asked John Leonard ("Leonard"), the Chief Operating Officer of LVI, if Mr. Fried, who was 70 years old at the time, was going to retire. (A-444-45, A-483-84). Mr. Leonard said no. (A-444-45, A-485, A-569). In fact, Mr. Fried had often told Mr. Leonard that he intended to die in his chair. (A-443).

On September 19, 2010, before being hired and despite already being told by Leonard that Mr. Fried had no intention of retiring, State wrote the following in the body of a lengthier email to Hogan:

■ In the best-case scenario Burt will decide to retire at some date certain from LVI upon a new CEO being named and

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offer to support the business under a consulting agreement in any way the new CEO sees fit. Several members of the senior team have told me that Burt will never retire because he has no other interests and nothing else to do. That is not a healthy situation for Burt or LVI. (A-485, A-569).

#### The Hiring Of Scott State

On approximately September 28, 2010, State was hired by LVI as its President and CEO. (A-287, A-482). Upon State's hire, Mr. Fried assumed his prior title and job duties of Chairman of LVI. (A-371, A-531, A-572). As Chairman, Mr. Fried continued to do a good job. (A-446). During this time, Mr. Fried, who was still based in the Westport Office, continued to work in New York City for LVI. (A-465, A-542). For example, he continued to attend meetings concerning LVI business in New York City. (A-465, A-499-500, A-542).

#### The October 19, 2010 Age Comment

On October 19, 2010, Mr. Fried met with State in New York City to discuss Mr. Fried's job duties. (A-515, A-575). During the meeting, State told Mr. Fried that he was going to take away all of his duties and give them to others (who were younger than Mr. Fried by decades) (A-285, A-393, A-446-47, A-476-77, A-516-18, A-692-96). When Mr. Fried asked State why he was doing this, Mr. State admitted:

"Burt, you're 71 years of age, how much longer do you expect to work?"

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(A-447, A-518). State made this comment despite knowing that Mr. Fried wanted to "remain active forever" and had no intention of retiring. (A-443-45, A-485, A-569, A-688). In response to State's ageist remark, Mr. Fried told State that he was 70 years old and that he intended to work for LVI for many years to come. (A-516-17). Despite Mr. Fried's response, State decided to reassign his duties. (A-393, A-517).

#### State's October 19, 2010 Email

After he met with Mr. Fried, that same day State emailed Simmons and wrote the following sentence in reference to Mr. Fried:

"I was clear with him that it was my objective to have him truly retire and be just an on call resource."

(A-575).

#### Mr. Fried's First Complaints of Discrimination

After this meeting and prior to the end of October 2010, Mr. Fried spoke to Bagaria, Simmons and Schnabel, and told them that State wanted to reassign all of his duties and complained about the comment State made. (A-373, A-463-64, A-518-24).

#### The November 4, 2010 Board Meeting

On November 4, 2010, the Board held a quarterly meeting in New York City which Mr. Fried attended. (A-578). At the end of the meeting, the Board discussed Mr. Fried's future role at LVI. (A-579). During this meeting, Mr. Fried calmly

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told the Board that State reassigned all of his duties to others and also told them the age-related comment State made. (A-374, A-414, A-467, A-588-90). He also told the Board that State's actions constituted age discrimination. (A-374, A-430, A-589-90). At the conclusion of the meeting, no decision regarding Mr. Fried's continued employment was made. (A-374-75, A-415). Instead, the Board decided to have Schnabel reach out to Mr. Fried and State to broker a resolution. (A-374). Further, the Board decided not to investigate Mr. Fried's complaint of age discrimination, even though Jeffrey Smith, Esq., a partner at Sidley Austin (the same firm representing Defendants) and LVI's outside counsel, was present at the Board meeting. (A-385, A-416, A-585-87, A-591-92, A-681, A-683).

#### The November 5, 2010 Email

On November 5, 2010, State emailed his personal friend, who he was communicating with about LVI business, and wrote the following sentence in reference to Mr. Fried:

■ In a battle with founder about his need to retire but Board gets it and is working to exit him with some respect.

(A-473, A-487).

## Mr. Fried's Termination

On November 15, 2010, Mr. Fried's attorneys hand delivered a letter to State's attention at the New York City Office to address the discriminatory conduct about which he previously complained. (A-395, A-595-98). On November 16,

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2010, a majority of the Board members (Girardi, Simmons, Hogan, Schnabel and State) discussed the November 15 letter. (A-417-19, A-468, A-601). The Board members, including State, decided to ignore the November 15 letter and send a letter in response. (A-418-19, A-601, A-603). The letter in response to Mr. Fried's decision to hire counsel to pursue his age discrimination claims, which was sent to Mr. Fried on November 16, 2010, terminated Mr. Fried's employment as Chairman of LVI. (A-603-05). The decision to terminate Mr. Fried was made by State. (A-614, A-633, A-647, A-662). Prior to State's hire, the Board never considered firing Mr. Fried. (A-372-73, A-413).

The November 16 letter also advised Mr. Fried that he could continue to be Chairman of the Board and offered him the opportunity to work for LVI as a consultant on an hourly basis. (A-604-05). However, this arrangement was contingent on Mr. Fried agreeing not to sue LVI for age discrimination and retaliation. (A-605-06). Moreover, Mr. Fried was not guaranteed a minimum number of hours, could have been terminated at any time upon 30-days notice, and was only guaranteed \$37,500. (A-605). Mr. Fried declined the "offer." (A-289, A-684).

After he was fired, Mr. Fried's job duties were mostly reassigned to Tom Cullen who was 35, Gregory DiCarlo who was 44, David Pearson who was 44, Frank Aiello who was 45, John Leonard who was 46, State who was 47, Mark

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Canessa who was 48, Kamal Sookram who was 53, and Joseph Annarumma who was 57. (A-285, A-393, A-446-47, A-476-77, A-692-96). At the time of his termination, Defendants admitted that Mr. Fried, who had worked for LVI for 24 years and was 70 years of age, had the ability to perform a valuable role with LVI. (Defendants' Memorandum of Law in Support of Defendants' Motion for Summary Judgment p.1).

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**SUMMARY OF THE ARGUMENT** 

Mr. Fried, who was 70 years old at all relevant times, commenced this action

pursuant to the ADEA and the NYCHRL after he was terminated by Defendants

because of his age and was retaliated against after complaining about being

discriminated against because of his age.

With respect to his retaliation claim, Mr. Fried first complained of age

discrimination as early as October 19, 2010. He again complained of age

discrimination on November 4, 2010. After no investigation or corrective action

was taken in response to these complaints, Mr. Fried's attorneys sent the President

and CEO of LVI a letter memorializing Mr. Fried's complaints of age

discrimination. In response to the letter, after 24 years of outstanding service, Mr.

Fried was terminated the next day.

The District Court erred in granting summary judgment on Mr. Fried's

ADEA retaliation claim because it analyzed his claim under the incorrect standard,

i.e., "but-for" v. "motivating factor." Nevertheless, under either standard, a

genuine issue of material fact exists as to whether Mr. Fried was terminated in

response to his attorneys' letter in light of the documentary evidence and an

admission by a board member of Parent that the letter terminating Mr. Fried's

employment was sent in response to his attorneys' letter.

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With respect to his discrimination claim, on October 19, 2010, approximately 3 weeks after State was hired, State met with Mr. Fried and told Mr. Fried that he was reassigning all of his duties. When Mr. Fried asked why, State responded as follows: "Burt, you're 71 years of age, how much longer do you expect to work?" Additionally, despite knowing that Mr. Fried had no intention of retiring, State admittedly made it his objective to have Mr. Fried retire. When Mr. Fried would not voluntarily leave the company he was with for 24 years, State terminated him despite there being no issue with Mr. Fried's work performance.

The District Court erred in granting summary judgment on Mr. Fried's ADEA discrimination claim because, instead of requiring him to raise a genuine issue of material fact as to whether his termination was pretextual, it required him to "demonstrate" and "prove" on summary judgment that "but-for" his age, he would not have been terminated. In any event, a genuine issue of material fact exists as to whether Mr. Fried was terminated because of his age. Additionally, the District Court erred in grating summary judgment because it did not view the evidence in the light most favorable to Mr. Fried or examine the facts presented in support of Mr. Fried's discrimination claim under the totality of the circumstances. There is also a genuine issue of material fact as to whether State's October 19, 2010 ageist comment was a "stray" remark.

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With respect to Mr. Fried's retaliation and discrimination claims under the NYCHRL, the District Court erred in holding that the NYCHRL did not apply to his claims because Mr. Fried's termination had a significant and definite impact on New York City.

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#### **ARGUMENT**

I.

#### STANDARD OF REVIEW

A district court's grant of summary judgment is reviewed *de novo*. See Sousa v. Roque, 578 F.3d 164, 169 (2d Cir. 2009); Pilgrim v. Luther, 571 F.3d 201, 204 (2d Cir. 2009).

Summary judgment may not be granted unless "the pleadings, the discovery and disclosure materials on file, and any affidavits show that there is no genuine issue as to any material fact and that the movant is entitled to judgment as a matter of law." Fed. R. Civ. P. 56(c). The burden is upon the moving party to demonstrate that no genuine issue regarding any material fact exists. See Heyman v. Commerce & Indus. Ins. Co., 524 F.2d 1317, 1320 (2d Cir. 1975). In considering that, all ambiguities must be resolved and all inferences drawn in favor of the non-moving party. See Eastway Constr. Corp. v. City of New York, 762 F.2d 243, 249 (2d Cir. 1985). "[T]he trial court's task at the summary judgment motion stage of the litigation is carefully limited to discerning whether there are any genuine issues of material fact to be tried, not to deciding them. Its duty, in short, is confined at this point to issue-finding; it does not extend to issue-resolution." Gallo v. Prudential Res. Serv., 22 F.3d 1219, 1224 (2d Cir. 1994).

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With respect to employment discrimination cases, it is well-settled that "[c]aution should be exercised in addressing summary judgment motions . . . where intent and state of mind are at issue because 'careful scrutiny of the factual allegations may reveal circumstantial evidence to support the required inference of discrimination." Velez v. McHugh, No. 09-CV-0925 (GAY), 2011 WL 778693, at \*2 (S.D.N.Y. Mar. 2, 2011) (quoting Graham v. Long Island R.R., 230 F.3d 34, 38 (2d Cir.2000)); see Montana v. First Fed. Sav. & Loan Ass'n, 869 F.2d 100, 103 (2d Cir. 1989); Meiri v. Dacon, 759 F.2d 989, 998 (2d Cir. 1985); Patrick v. LeFevre, 745 F.2d 153, 159 (2d Cir. 1984). "Because writings directly supporting a claim of intentional discrimination are rarely, if ever, found among an employer's corporate papers, affidavits and depositions must be carefully scrutinized for circumstantial proof which, if believed, would discrimination." Gallo v. Prudential Res. Serv., 22 F.3d 1219, 1224 (2d Cir. 1994); see Bickerstaff v. Vassar Coll., 196 F.3d 435, 448 (2d Cir. 1999) ("as discrimination will seldom manifest itself overtly, courts must be alert to the fact that [e]mployers are rarely so cooperative as to include a notation in the personnel file that the firing is for a reason expressly forbidden by law.") (internal quotation omitted).

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II.

# THE DISTRICT COURT, WHICH ANALYZED MR. FRIED'S ADEA RETALIATION CLAIM UNDER THE INCORRECT STANDARD, ERRED IN GRANTING SUMMARY JUDGMENT

Mr. Fried alleges that he was terminated in retaliation for complaining about age discrimination in violation of the ADEA. (A-49, A-51). The District Court erred in granting summary judgment on Mr. Fried's retaliation claim for two reasons. First, the District Court incorrectly analyzed Mr. Fried's ADEA retaliation claim under the Gross v. FBL Fin. Servs., Inc., 129 S.Ct. 2343 (2009), "but for" standard when it should have analyzed his claim under the "motivating factor" standard. (SPA-29, SPA-31). Second, even if the District Court applied the correct standard, which it did not, its one sentence analysis in the Opinion and Order, despite acknowledging that the retaliation claim was a "closer question" than Mr. Fried's ADEA discrimination claim, completely failed to grasp, let alone examine Girardi's admission that Mr. Fried's termination was in response to his counsel's letter outlining Mr. Fried's claims of age discrimination. (SPA-29, SPA-31).

Retaliation claims under the ADEA are analyzed using the burden-shifting framework of McDonnell Douglas Corp. v. Green, 411 U.S. 792 (1973). See Terry v. Ashcroft, 336 F.3d 128 (2d Cir. 2003). Under this framework, Mr. Fried must first establish a *prima facie* case of retaliation. See Reed v. A.W. Lawrence & Co.,

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95 F.3d 1170, 1178 (2d Cir. 1996). If he establishes a *prima facie* case, Defendants must articulate a legitimate nonretaliatory reason for terminating Mr. Fried. <u>Id.</u> at 1181. Should they satisfy that requirement, the burden shifts to Mr. Fried to raise a triable issue of material fact as to whether the defendant's proffered reason for the adverse action was a mere pretext for unlawful retaliation. Id.

In this case, the District Court correctly held that Mr. Fried established a prima facie case of retaliation because he complained of age discrimination as early as October 19, 2010 to members of the Board and was terminated less than a month later. (SPA-29-31). The District Court also found that Defendants articulated a legitimate nonretaliatory reason for terminating Mr. Fried. (SPA-23, SPA-31). However, the District Court analyzed the final prong of Mr. Fried's ADEA retaliation claim under the wrong standard because it required him to meet the heightened "but for" standard instead of the lower, and correct, "motivating factor" standard. (SPA-29, SPA-31).

The Supreme Court in <u>Gross</u> did not address whether a plaintiff is required to meet the "but-for" standard for ADEA retaliation claims because <u>Gross</u> was a disparate treatment case. 129 S. Ct. at 2350-51. The Second Circuit has also not resolved the issue since <u>Gross</u> was decided. <u>See Mattera v. JPMorgan Chase Corp.</u>, 740 F.Supp.2d 561, n.13 (S.D.N.Y. 2010). Therefore, in the absence of controlling

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authority, Mr. Fried was only required to establish that an issue of fact existed as to whether his complaint(s) of age discrimination was a motivating factor in the decision to terminate him. See Tomassi v. Insignia Financial Group, Inc., 478 F.3d 111, 114 (2d Cir. 2007). Given the language of Title VII (and its amendments), the ADEA, and Gross, this is the only logical conclusion. In holding that a plaintiff asserting disparate treatment claims under the ADEA must meet the "but for" standard at trial, the Supreme Court in Gross focused on the language of the 1991 amendments to Title VII, 42 U.S.C. §2000e-2(m), that specified that in establishing "an unlawful employment practice" (not defined as retaliation), the "motivating factor" standard is utilized. Compare 42 U.S.C. §2000e-2(a) to 42 U.S.C. §2000e-3(a). Noting that the ADEA had a similar definition which included the phrase "because of" as Title VII's pre-1991 amendment (compare 29) U.S.C. §623(a)(1) with 42 U.S.C. §2000e-2(a)), the court concluded that because Congress did not amend the ADEA to include the motivating factor language, it demonstrated the congressional intent to hold a plaintiff to a higher standard ("because of" or "but for") at trial under the ADEA.

This analysis, as examined under Gross, does not, however, apply in the context of retaliation claims, as Congress did not amend the definition of retaliation in either Title VII or the ADEA. See 29 U.S.C. §623(d) and 42 U.S.C. §2000e-3(a). Thus, given the almost identical language of both Title VII and the

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ADEA as it relates to claims of retaliation, and because <u>Gross</u> and the Title VII amendments only applied to the underlying claims of discrimination, the motivating factor test should be utilized in analyzing Mr. Fried's claims of retaliation under the ADEA. See Terry, 336 F.3d at 141.

Regardless of whether this Court analyzes Mr. Fried's ADEA retaliation claim under the "motivating factor" standard or the Gross standard, material issues of fact exist as to whether Mr. Fried's complaints of discrimination, including the November 15 letter complaining about age discrimination, was a motivating factor in the decision to fire him or whether Defendants' proffered reason for his termination was pretextual. In this case, Mr. Fried's earliest complaint of discrimination occurred sometime between October 19, 2010 and October 30, 2010, when he contacted multiple members of the Board to oppose State's decision to reassign his job duties because of his age. (A-373, A-463-64, A-518-24). Regardless of which date is used as the operative date of Mr. Fried's first complaint, it is undisputed that he was terminated less than a month after he complained of age discrimination. (A-604-05). Further, the Board never contemplated firing Mr. Fried until after he complained. (A-372-73, A-413). When coupled with the questionable grounds of Mr. Fried's termination, an issue of fact exists as to whether Mr. Fried was terminated for engaging in protected activity.

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Moreover, Girardi testified at deposition that in response to Mr. Fried's

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November 15 complaint of age discrimination, the Board sent a letter to him the

next day that terminated his employment. (A-418-19, A-601, A-603-05). This

admission is damning to Defendants. In fact, to make matters worse for

Defendants, the retaliatory animus was also documented by Girardi who wrote, in

his contemporaneous notes on November 16, the following: "Burt- sent pre-

emptive letter; ignore and send good faith letter offer to Burt Fried." (A-601). The

"good faith letter offer" referenced by Girardi in his notes that was sent to Mr.

Fried terminated his employment without reason after 24 years. (A-603-08).

Viewing the evidence in a light most favorable to Mr. Fried and drawing all

inferences in his favor, a reasonable interpretation of Girardi's admission and notes

is that the reason Mr. Fried was fired is because he complained about age

discrimination. See, e.g., Shub v. Westchester Community College, 556 F.Supp.2d

227 (S.D.N.Y. 2008). Not only did the District Court examine this issue under the

wrong standard, it completely neglected to address any of this evidence in its one

sentence conclusory "analysis" in the Opinion and Order.

Terry v. Ashcroft is instructive. 336 F.3d 128. There, the Second Circuit

reversed the lower court's grant of summary judgment on the plaintiff's retaliation

claim based on his non-promotion. In Terry, prior to his application to fill

Vacancy 93-01, the plaintiff filed a complaint with the EEO regarding his

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unsuccessful application for a promotion to a Vacancy 92-59. <u>Id.</u> at 141. Candidates for Vacancy 92-59 were listed on a memorandum that contained a note beside the plaintiff's name that read "Pending Complaint," and a note beside another applicant's name that read "EEO Activity." The Second Circuit found that:

[t]he presence of such notations is evidence from which a reasonable trier-of-fact could infer that [the plaintiff's] "Pending Complaint" was a motivating factor in the promotion decision, particularly when coupled with evidence that other INS employees who reported problems experienced retaliation.

#### Id. at 142. The Court went on to hold that:

the wholly unexplained presence of the notations "EEO action" and "pending complaint" on the list of candidates is sufficient — especially given the evidence of a pattern of retaliatory action in the agency — to create a genuine issue of material fact regarding the pretextual nature of defendants' rationale.

Id.

Also, in Shub, 556 F.Supp.2d 227, the Southern District of New York denied the defendants' motion for summary judgment as to the plaintiff's ADEA retaliation claim. In Shub, the plaintiff, a former associate professor at Westchester Community College, claimed that the defendants did not hire him for the Fall 2006 semester and subsequent semesters in retaliation for him filing a Charge of Discrimination under the ADEA with the Equal Employment Opportunity Commission. Id. at 257. At deposition, when the plaintiff's supervisor

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was asked why he decided not to hire the plaintiff after the Spring 2006 semester, he replied: "Well, we had a suit pending against us and I just didn't know how to proceed after that." Id. The court held:

A reasonable interpretation of [the supervisor's] statement could be that one reason behind the decision not to hire plaintiff for the Fall 2006 semester was because he filed the EEOC charge. Although a plaintiff may not rely on conclusory assertions of retaliatory motive, "but must offer instead some tangible proof to demonstrate that [his] version of what occurred was not imaginary," plaintiff has offered "some tangible proof to demonstrate that one reason defendants did not hire him was because he filed the EEOC charge."

Id. at 257-58 (quoting Morris v. Lindau, 196 F.3d 102, 111 (2d Cir. 1999)). Combined with the close proximity (3 months) of time between the plaintiff's filing of the charge and the decision not to hire him, the court held that a material issue of fact existed as to whether the plaintiff's EEOC charge was a motivating factor in the defendant's decision. Id. at 258.

The facts pertaining to Defendants' proffer of a nonretaliatory reason for Mr. Fried's termination are in clear dispute. The admission that the November 16 termination letter was sent in response to Mr. Fried's November 15 complaint of discrimination, coupled with all of the other evidence detailed above, raises issues of fact for a jury to decide. Accordingly, the District Court's grant of summary judgment on Mr. Fried's ADEA retaliation claim should be reversed.

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III.

THE DISTRICT COURT, WHICH FAILED TO EXAMINE MR. FRIED'S ADEA DISCRIMINATION CLAIM UNDER THE TOTALITY OF THE CIRCUMSTANCES AND INCORRECTLY CONSTRUED STATE'S DISCRIMINATORY REMARK AS "STRAY," ERRED IN GRANTING SUMMARY JUDGMENT

Mr. Fried also alleges that he was stripped of his job duties and terminated because of his age in violation of the ADEA. (A-48, A-50). The District Court erred in granting summary judgment on Mr. Fried's discrimination claim because the record demonstrates that genuine issues of material fact exist regarding whether the reason for Mr. Fried's termination was pretextual.

The Opinion and Order dismissing Mr. Fried's ADEA claim reads more of advocacy to justify its decision rather than an analysis of whether, viewing the evidence in a light most favorable to Mr. Fried and examining the totality of circumstances, Mr. Fried raised a triable issue of material fact as to whether Defendants' proffered reason for his termination was a mere pretext for unlawful discrimination. In its failure to adhere to this standard, the District Court's opinion is rife with instances in which Mr. Fried was held to a higher standard. Rather than reviewing all of the evidence set forth by Mr. Fried cumulatively, including the direct and indirect evidence supporting his *prima facie* case (which Defendants did not contest he established), and in the light most favorable to Mr. Fried, the opinion examines each piece of evidence in isolation. The District Court's opinion

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also incorrectly concluded that Mr. State's discriminatory comment was "stray," despite Second Circuit authority to the contrary. (SPA-24-25). Further, the opinion also incorrectly held that Mr. Fried must "demonstrate" and "prove" that age was the "but for" cause of the challenged employment actions rather than using the correct standard, namely, whether there is a genuine issue of material fact as to whether Defendants' purported reason for the adverse actions was a pretext for unlawful discrimination. (SPA-23-24).

Similar to Mr. Fried's ADEA retaliation claim, an ADEA discrimination claim is also analyzed using the burden-shifting framework of McDonnell Douglas Corp. v. Green, 411 U.S. 792 (1973). See Gorzynski v. JetBlue Airways Corp., 596 F.3d 93, 106 (2d Cir. 2010). As set forth above, under McDonnell Douglas, Mr. Fried must first establish a *prima facie* case of age discrimination. Id. If he does, Defendants bear the burden to "articulate some legitimate, nondiscriminatory reason for the [adverse act]." Liebowitz v. Cornell University, 584 F.3d 487, 499 (2d Cir. 2009) (internal quotation marks omitted). Should Defendants satisfy that requirement, the burden shifts to Mr. Fried to raise a triable issue of material fact as to whether Defendants' proffered reason for the adverse actions was a mere pretext for unlawful discrimination. See Id. at 499, 503-506.

It is important to note that the holding of <u>Gross</u> was in the context of a trial and not on summary judgment. Thus, the appropriate standard using the <u>McDonnell Douglas</u> burdenshifting analysis in the context of summary judgment is <u>not</u> that Mr. Fried must raise a genuine

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## A. Mr. Fried Established A Prima Facie Case Of Age Discrimination

Defendants did not contest that Plaintiff satisfied his burden of establishing a prima facie case of discrimination. (SPA-22). In any event, in order to establish a prima facie case under the ADEA, the plaintiff "must show (1) that she was within the protected age group, (2) that she was qualified for the position, (3) that she experienced adverse employment action, and (4) that such action occurred under circumstances giving rise to an inference of discrimination." Gorzynski, 596 F.3d at 106-107. In this case, it is undisputed that at all relevant times, Mr. Fried was 70 years old. (A-476). It is also undisputed that Mr. Fried, as a 24 year employee of LVI, including 20 as its President and CEO and/or Chairman, was qualified to hold the Chairman position at the time his job duties were reassigned and at the time he was fired. (A-391, A-427-28, A-440, A-446, A-462, A-496-97, A-538, A-544, A-558). It is also undisputed that Mr. Fried was fired effective November 30, 2010 from LVI. (A-604-05).

With respect to the fourth prong, it is also undisputed that:

■ Mr. Fried worked at LVI for 24 years before State was hired. (A-538). At all times, Mr. Fried's work performance was good. (A-427-28, A-440, A-446, A-462, A-544, A-558). In fact, a few months before State was hired, Mr. Fried was told by Simmons, he was "earning every penny" of his salary (A-544), and Bagaria and Girardi said that Apollo was "fortunate to have Burt Fried as interim CEO." (A-558);

issue of material fact that age was the "but for" reason for termination. Rather, Mr. Fried only has to raise a genuine issue of material fact that Defendants' proffered reason for his termination was pretextual. See Shelley v. Geren, 10-35014 (9<sup>th</sup> Cir. Jan. 12, 2012).

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■ On September 19, 2010, before State was hired, State emailed Hogan and wrote that "[i]n the best-case scenario Burt will decide to retire at some date certain from LVI upon a new CEO being named and offer to support the business under a consulting agreement in any way the new CEO sees fit. Several members of the senior team have told me that Burt will never retire because he has no other interests and nothing else to do. That is not a healthy situation for Burt or LVI." (A-485, A-569);

- On October 19, 2010, when Mr. Fried asked State why he was reassigning his job duties to other employees, State said, "Burt you're 71 years of age, how much longer do you expect to work?" (A-447, A-516-18);
- After meeting with Mr. Fried on October 19, 2010, State wrote to Simmons, "I was clear with [Mr. Fried] that it was my objective to have him truly retire and be just an on call resource." (A-575);
- On November 5, 2010, State emailed his friend and told him that he was "[i]n a battle with [Mr. Fried] about his need to retire but Board gets it and is working to exit him with some respect." (A-473, A-487);
- State, who is 23 years younger than Mr. Fried, made the decision to fire him less than a month after State age-related comment to Mr. Fried. (A-285, A-614, A-633, A-647, A-662); and
- After he was fired, Mr. Fried's job duties were reassigned to employees that ranged from 13 to 35 years younger than him. (A-285, A-393, A-446-47, A-476-77, A-692-96).

In light of this evidence, an issue of fact exists as to whether Mr. Fried's termination occurred under circumstances giving rise to an inference of discrimination. See Joseph v. Marco Polo Network, Inc., No. 09-CV-1597 (DLC), 2010 WL 4513298, at \*10 (S.D.N.Y. Nov. 10, 2010) ("For the purposes of assessing the plaintiffs' *prima facie* case, the plaintiffs' evidence of [their

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supervisor's] explicit age-related comments in connection with the performance of the plaintiffs' professional duties is sufficient."); Mattera, 740 F. Supp. 2d at 573 ("The Second Circuit has continuously held that an inference of discrimination arises . . . when an older qualified employee is replaced by someone younger.") (collecting cases).

Based upon the fact that Defendants did not challenge that Mr. Fried met his initial burden, the District Court only addressed whether Defendants articulated a legitimate nondiscriminatory reason for Mr. Fried's termination, and whether, albeit incorrectly, Mr. Fried "demonstrated" or "proved" that his age was the "butfor" cause of his termination, rather than whether Mr. Fried, in viewing the evidence in a light most favorable to him and under the totality of the circumstances, raised a genuine issue of material fact that Defendants' proffered reason for the adverse actions was pretextual.

# B. A Myriad Of Issues Of Material Fact Exist As To Whether Defendants' Proffered Reason For Mr. Fried's Termination Was Pretextual

The District Court, which acted as judge and jury, erred in holding that Mr. Fried failed to demonstrate issues of fact that Defendants' proffered reason for his termination was pretextual. (SPA-24). The District Court clearly failed to examine all of the facts and the totality of circumstances.

It must be kept in mind that at the age of 70, Mr. Fried had already worked at LVI for 24 years and helped grow LVI into one of the biggest and most

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successful companies in its industry. It must also be noted that Mr. Fried was performing his job well at all times.

This is not a case in which Mr. Fried was part of a large scale reduction-inforce, or where his performance was problematic or in which documented deficiencies were noted. According to Defendants, Mr. Fried was terminated "to ensure that the new CEO and President, Scott E. State, would have the freedom to manage the Company as he saw fit." (SPA-22). Defendants' proffered excuse for Mr. Fried's termination is weak. It should be noted that when McNamara was CEO and President of LVI, Mr. Fried worked as Chairman under McNamara without issue. (A-688). In fact, as Chairman, his work performance was good. (A-427-28, A-440). There was absolutely no legitimate reason for Defendants to believe that he could not have similarly worked as Chairman under State. In light of all of the evidence, the veracity of Defendants' reason is highly suspect. At the very least, there exists a multitude of genuine issues of material fact as to whether this stated reason is pretextual.

With these facts in mind, even before Mr. Fried could have possibly interfered with State's management of LVI, State was hell-bent on terminating Mr. Fried because of his age. In fact, before State even started working at LVI, he wrote to Hogan inquiring about how to remove Mr. Fried as Chairman of the Board, a position that had no direct impact State's day-to-day management of LVI.

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(A-565-66). State also wrote to Hogan that "in the best case scenario, Burt will decide to retire at some date certain from LVI upon a new CEO being named . . . ." (A-485, A-569). Moreover, State received assurances from Mr. Fried that he would give State independence to run LVI and that he would not interfere with State. (A-698, A-700). Tellingly, Defendants do not even claim that Mr. Fried actually interfered with State's management of LVI, and did not demonstrate that there was any danger that Mr. Fried would interfere with State, or meddle in any other way with the management of LVI. In fact, when Mr. Fried was Chairman under McNamara, there is no evidence he interfered with McNamara's management of LVI.

Furthermore, while Mr. Fried was interim President and CEO, he did a good job. (A-391, A-428, A-462) Simmons told him that he was "earning every penny" of his salary and Bagaria and Girardi wrote that "we are fortunate to have Burt Fried as interim CEO who had done a good job stabilizing the situation." (A-544, A-558). And while he was Chairman after State was hired, as always, Mr. Fried continued to do a good job. (A-446).

Importantly, on October 19, 2010, when Mr. Fried met face-to-face with State, State told Mr. Fried that he was going to be reassigning Mr. Fried's duties to other employees. (A-518). When Mr. Fried asked State why he was reassigning his job duties to other employees, State unabashedly said, "Burt, you're 71 years of

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age, how much longer to do expect to work?" (A-447, A-518) This admission that Mr. Fried's duties were being assigned because of his age is a rare instance of direct evidence of age discrimination. See Abreu v. Suffolk County Police Dept., 03 CV 5927 (JFB)(WDW), 2007 WL 608331, at \*14 (E.D.N.Y. Feb. 23, 2007) ("Verbal comments may constitute direct evidence of retaliation when made by a decision-maker in the adverse employment action, and where there is a close nexus between the comments and the action."); Schreiber v. Worldco, LLC, 324 F.Supp.2d 512, 518 (S.D.N.Y. 2004) ("Verbal comments constitute evidence of discriminatory motivation when a plaintiff demonstrates that a nexus exists between the allegedly discriminatory statements and a defendant's decision to discharge the plaintiff."). Based on this evidence alone, a reasonable jury could easily find that Defendants' reason for firing Mr. Fried at the age of 70 was pretextual.

However, the District Court mistakenly found that State's discriminatory statement (which the court incorrectly concluded that Mr. Fried's "case hinges almost exclusively") was a "stray remark." (SPA-24-25). It is unclear how this discriminatory remark referencing Mr. Fried's age in connection with his continued employment can be deemed "stray" when the word "retire" was used on at least 3 separate occasions in reference to Mr. Fried, despite State knowing that Mr. Fried had no intention of retiring. (A-444-45, A-473, A-483-85, A-569, A-

575). This Court's ruling in <u>Tomassi</u> bears out the District Court's mistake. 478 F.3d 111. The District Court was required to consider "<u>all</u> of the evidence in the light most favorable to the plaintiff to determine whether it could support a reasonable finding in the plaintiff's favor." <u>Id.</u> at 115 (emphasis added). Instead, the District Court decontextualized State's comment - not taking into account the totality of the circumstances - and incorrectly viewed it in a vacuum. <u>See Carlton v. Mystic Trans.</u>, Inc., 202 F.3d 129, 136 (2d Cir. 2000) ("Although evidence of one stray comment by itself is usually not sufficient proof to show age discrimination, that stray comment may 'bear a more ominous significance' when considered within the totality of the circumstances." (quoting <u>Danzer v. Norden Sys., Inc.</u>, 151 F.3d 50, 56 (2d Cir. 1998).

The categorization of a remark as "stray" must follow a holistic examination of the evidence. See Id. at 115-16 (Purpose of describing remarks as "stray" "was to recognize that all comments pertaining to a protected class are not equally probative of discrimination and to explain in generalized terms why the evidence in the particular case was not sufficient. We did not mean to suggest that remarks should first be categorized either as stray or not stray and then disregarded if they fall into the stray category."); see also Abdu-Brisson v. Delta Air Lines, Inc., 239 F.3d 456, 468 (2d Cir. 2001) (management representative's numerous comments about the age of the pilot force, when "viewed against the background of

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[defendants'] all-consuming interest in the age and projected retirement rates" of pilots, "inescapably" led to the conclusion that defendant airline's "actions may indeed have been motivated by age-based animus"); Danzer, 151 F.3d at 56 ("[W]hen . . . other indicia of discrimination are properly presented, the remarks can no longer be deemed 'stray,' and the jury has a right to conclude that they bear a more ominous significance."). The District Court should have considered whether all the evidence "in the aggregate raises a triable question" as to whether Defendants' proffered reason for Mr. Fried's termination was pretextual. Tomassi, 478 F.3d at 115-16.

In Henry v. Wyeth Pharmaceuticals, Inc., 616 F.3d 134 (2d Cir. 2010), this Court described the proper approach for applying the "stray remarks" analysis to individual cases. "In determining whether a remark is probative, they have considered four factors: (1) who made the remark (i.e., a decision-maker, a supervisor, or a low-level co-worker); (2) when the remark was made in relation to the employment decision at issue; (3) the content of the remark (i.e., whether a reasonable juror could view the remark as discriminatory); and (4) the context in which the remark was made (i.e., whether it was related to the decision-making process)." Id. at 149. Examining these four factors, it is clear that State's remark was probative of age discrimination on his part.

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#### 1. The Remark Was Made By A Decisionmaker

The reference to Mr. Fried's age (not to mention the use of the word "retire" on at least 3 separate occasions) was made by the very same person who decided to terminate Mr. Fried. It was not a "remote and oblique" remark by someone other than the person who made the decision to fire Mr. Fried, but the very person responsible for firing Mr. Fried. See Tomassi, 478 F.3d at 115 (describing remarks as "stray" when they are "made by someone other than the person who made the decision adversely affecting the plaintiff" because they "may have little tendency to show that the decision-maker was motivated by the discriminatory sentiment expressed in the remark," and finding that since the remarks were made by the person who decided to terminate plaintiff, they could not be characterized as "stray"); see also Ostrowski v. Atl. Mut. Ins. Cos., 968 F.2d 171, 182 (2d Cir. 1992) (describing remarks as "stray" when made "in the workplace by persons who are not involved in the pertinent decisionmaking process"); cf. Rose v. New York City Bd. of Educ., 257 F.3d 156, 162 (2d Cir. 2001) (contrasting "the stray remarks of a colleague" with "comments made directly to" the plaintiff by someone with "enormous influence over the decision-making process").

#### 2. The Remark Was Made Close In Time To Mr. Fried's Termination

The remark was made by State less than one month before Mr. Fried's termination, and during a discussion in which State told Mr. Fried that he was Case: 11-4791 Document: 41 Page: 45 02/27/2012 536335 57

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going to take away all of his duties and give them to others who were younger than Mr. Fried by decades. <sup>2</sup> See Kirsch v. Fleet Street, Ltd., 148 F.3d 149, 162-63 (2d Cir. 1998) (rejecting the label "stray" where decision-makers uttered age-related remarks near the time of plaintiff's discharge).

#### 3. A Reasonable Juror Could View The Remark As Discriminatory

A reasonable juror could view the remark as discriminatory since it was made in response to Mr. Fried's inquiry about his future at LVI to explain why his duties were going to be redistributed. In no uncertain terms, State responded that his duties would be redistributed because of his age. See Gipson v. Wells Fargo N.A., 460 F.Supp.2d 15, 27 (D.D.C. 2006) ("Since there is a genuine issue as to any meaning in [the Area Manager's] comment, and since the meaning in that comment is material to the outcome of the case, the question must be presented to the jury for final resolution."); see also Tomassi, 478 F.3d at 113 (reversing grant of summary judgment where a sixty-three year old employee testified that the employer had said when discharging her that "I figure[d] . . . you probably didn't want to work long hours any more and you would be happier doing something part-time"); Diaz v. Jiten Hotel Mgmt., Inc., 762 F. Supp. 2d 319, 337 (D. Mass. 2011) ("The use of . . . ageist offensive language . . . is highly probative. What we

State also used the word "retire" in reference to Mr. Fried on at least 3 occasions within 2 months of his decision to terminate Mr. Fried.

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say in the workplace may well reflect what motivates us, and could well affect how welcoming the environment is.").

#### 4. The Remark Was Related To The Decision-Making Process

The context in which the remark was made shows that it was clearly related to the decision-making process. That context includes, for example, that despite being aware that Mr. Fried had no intention of retiring:

- On September 19, 2010, before State was even hired, State emailed Hogan and wrote that "[i]n the best-case scenario Burt will decide to retire at some date certain from LVI upon a new CEO being named and offer to support the business under a consulting agreement in any way the new CEO sees fit. Several members of the senior team have told me that Burt will never retire because he has no other interests and nothing else to do. That is not a healthy situation for Burt or LVI." (A-485, A-569);
- On October 19, 2010, directly after the meeting with Mr. Fried where State stripped him of his job duties because of his age, State wrote to Simmons that during the meeting with Mr. Fried, he was clear that it was his "objective to have [Mr. Fried] truly retire." (A-575);
- On November 5, 2010, State emailed his friend and told him that he was "[i]n a battle with [Mr. Fried] about his need to retire but Board gets it and is working to exit him with some respect." (A-473, A-487).

The District Court clearly did not view Mr. State's repeated use of the word "retire" in the light most favorable to Mr. Fried. The District Court also failed to appreciate this Court's edict that while "[i]t is perfectly possible that the defendant's explanation is the correct one . . . it is our obligation at this stage to interpret ambiguities in the evidence in the light most favorable to the Plaintiff." Tomassi, 478 F.3d at 116. State insisted on pushing the concept of Mr. Fried's

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retirement on Mr. Fried and others, although State was fully aware that Mr. Fried had no intention of retiring. Whether State's choice of words evinces a desire to remove Mr. Fried because of his age, especially when coupled with all of the other genuine issues of material fact, is a classic question for the jury. See Giarratano v. Edison Hotel, No. 08-CV-1849 (SAS), 2009 WL 464441, at \*6 (S.D.N.Y. Feb. 24, 2009) (finding that the question of whether the use of the word "retirement" referred to plaintiff's age was a question to be resolved by the jury); see also O'Reilly v. Marina Dodge, Inc., No. 10-CV-2977, 2011 WL 1897489, at \*2 (2d Cir. May 19, 2011) ("Where, as here, the asserted nondiscriminatory explanations relate to and purport to justify allegedly age-related comments, a jury may consider the pretextual nature of the explanations in determining whether the comments are ageist and whether the adverse action would not have occurred but for the plaintiff's age.").

The District Court's conclusion that State's remarks were "isolated" and "stray" ignores that Mr. State used the word "retire" on at least 3 occasions. (SPA-25). Moreover, the District Court's conclusion that "the single, isolated mention of Fried's age, . . . cannot, standing alone, create an issue of material fact . . ." fails to examine the facts in the light most favorable to Mr. Fried and in the context of State's repeated use of the word "retire," and in conjunction with all of the other facts, including the facts supporting Mr. Fried's *prima facie* case. (SPA-25).

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Furthermore, the District Court's misinterpretation that Mr. Fried somehow admitted that State "qualified" the age-based remark by asking "what if you get hit by a bus," demonstrates how far the District Court was willing to go to justify its dismissal of Mr. Fried's claims. (SPA-25). At no time did Mr. Fried admit that State "qualified" his ageist remark. To the contrary, while Mr. Fried admitted that State made the comment "what if you get hit by a bus," Mr. Fried understood that to mean that he should retire because of his age and enjoy life now because he could die at some point in the future. (A-516-17). Drawing all reasonable inferences in his favor, a jury could likewise interpret that statement the same way.

This case closely mirrors Sciola v. Quattro Piu, Inc., 361 F. Supp. 2d 61 (E.D.N.Y. 2005), where the court denied summary judgment on the plaintiff's age discrimination claim. In Sciola, although the plaintiff's general manager was aware he had no intention of retiring, the general manager made the following age-based comments to the plaintiff: (1) "why are you still working?" (2) "I would retire if I was you;" and (3) "Why don't you retire, you are sixty-three years old?" Id. at 63-64. The court held that given the timing of the comments - within two years of the adverse action - a reasonable person could view the circumstances "as discriminatory as the speaker's opinion is that once an arbitrary age is reached, an individual should retire." Id. at 68; see also Schreiber v. Worldco LLC, 324 F. Supp. 2d 512, 522-23 (S.D.N.Y. 2004) (denying summary judgment where

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decision-makers made multiple age-based comments in the context of the plaintiff's employment three or four months before the plaintiff left the defendant); Hofmann v. Dist. Council 37, No. 99-CV-8636 (KMW), 2004 WL 1936242, at \*10 (S.D.N.Y. Aug. 31, 2004) report and recommendation adopted as modified, No. 99-CV-8636 (GEL), 2006 WL 3476747 (S.D.N.Y. Nov. 30, 2006) (denying summary judgment where decision-makers told the plaintiffs that they should retire and that it would be a good idea to consider retirement); Morris v. New York City Dept. of Sanitation, No. 99-CV-4376 (WK), 2003 WL 1739009 (S.D.N.Y. Apr. 2, 2003) (denying summary judgment where the plaintiff was told multiple times that he should retire and that he was not in the defendant's future plans).

When looking at the totality of the circumstances, which the District Court clearly did not do here, State's comment clearly "bear[s] a more ominous significance." Shapiro v. New York City Dept. of Educ., 561 F. Supp. 2d 413, 424 (S.D.N.Y. 2008) ("[w]hile it is true that the stray remarks of a decision-maker, without more, cannot prove a claim of employment discrimination, we have held that when other indicia of discrimination are properly presented . . . the jury has a right to conclude that they bear a more ominous significance") (quoting Abdu-Brisson, 239 F.3d at 468)). The District Court's reliance on Raskin v. The Wyatt Co., 125 F.3d 55 (2d Cir. 1997), is completely misplaced. (SPA-27). Putting aside all of the other evidence in this case, including the repeated use of the word

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"retire," the comment made to Raskin, while he was seeking a new position, was a simple question in October 1991 as to whether he had an "interest in a career change notwithstanding the possibility that [he] would have the option of taking early retirement. Id. at 64. In addition, after the comment inquiring about Raskin's interest in the early retirement program, the conversation turned to issues regarding his performance and poor relationship with other employees. Id. at 63. Finally. despite his declaration in opposition to summary judgment, Raskin testified at his deposition that he had a subsequent conversation with the individual who made the remark in December 1991 and could not recall what was discussed. Id. Thus, there were inconsistencies in the plaintiff's account, a break in time from when the alleged comment was made, and none of the many other facts that are contained within the record in this case. Taken as a whole, an issue of fact exists as to whether Defendants' proffered reason for Mr. Fried's termination was pretextual. See O'Reilly, 2011 WL 1897489, at \*4 (finding that where the plaintiff was subjected to ageist jokes, replaced by a younger employee, and demonstrated that an issue of fact existed as to whether the defendant's justification for his termination was pretextual, a reasonable jury could conclude that age was the but for cause of the plaintiff's termination); Velasquez v. Gates, No. 08-CV-2215 (CLP), 2011 WL 2181625, at \*14 (E.D.N.Y. June 3, 2011) (denying summary judgment where the defendant made comments to the plaintiff regarding the speed Case: 11-4791 Document: 41 Page: 51 02/27/2012 536335 57

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at which she worked and evidence showed that the defendant's non-discriminatory reason was false).

Accordingly, viewing the facts in the light most favorable to Mr. Fried, drawing all reasonable inferences in his favor, and viewing the totality of the circumstances, an issue of fact exists as to whether Defendants' decision to terminate Mr. Fried's employment, after such a long and distinguished career, was pretextual. There is little doubt that a rational jury will infer from all of the evidence that Mr. Fried was ultimately terminated because of his age.

#### IV.

# THE DISTRICT COURT ERRED IN HOLDING THAT THE NYCHRL WAS INAPPLICABLE TO MR. FRIED'S DISCRIMINATION AND RETALIATION CLAIMS

Mr. Fried also alleges that he was stripped of his duties and terminated because of his age, and retaliated against for complaining about age discrimination, in violation of the NYCHRL. (A-50-51).

Although Mr. Fried lived in Connecticut and physically maintained an office there, the New York Court of Appeals has held that the NYCHRL applies to non-residents if the discriminatory conduct had an impact within New York City. Hoffman v. Parade Publications., 15 N.Y.3d 285, 289 (2010). The decision to terminate Mr. Fried undoubtedly had an impact in New York City.

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From 1986 through September 2003, Mr. Fried worked exclusively in the New York City Office. (A-389-90, A-496-97). From September 2003 through July 2006, Mr. Fried split his time almost evenly between the New York City Office and the Westport Office. (A-389-90, A-497-500, A-532). From July 2006 until May 2010, although Mr. Fried used the Westport Office as his base, he continued to work in New York City for LVI and its subsidiaries by generating business, overseeing projects, and attending meetings. (A-538-40). Additionally, even when Mr. Fried was not physically working in New York City, he called and/or emailed LVI personnel in the New York City Office almost daily about LVI-related projects in New York City and/or about issues involving the operations of LVI at its New York City office including, but not limited to, accounts receivable, personnel and legal matters. (A-540).

From May 2010 until his unlawful termination approximately six months later, Mr. Fried continued to work in New York City for LVI and its subsidiaries. (A-540). For example, Mr. Fried attended:

- A meeting in New York City with Turner Construction Company ("Turner"), Madison Square Garden officials and their consultants in connection with a project involving the renovation of Madison Square Garden ("MSG Project") to discuss scope of work and contract issues.
- A meeting in New York City with Turner, MSG Project officials and their consultants to discuss pricing of the MSG Project.
- A meeting in New York City in connection with the MSG Project with Turner, MSG Project officials and their consultants to answer questions

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regarding the historical integrity and current business practices of LVI and its subsidiaries.

- A meeting in New York City with Turner in connection with the MSG Project to sign the contract for the project. As a result of Mr. Fried's efforts, LVI and/or its subsidiaries employ up to approximately 700 workers in connection with the \$27.5 million MSG Project.
- A meeting in New York City with attorneys from Sidley Austin LLP, and other parties with their attorney, regarding a dispute about the obligation of LVI to pay the balance of a purchase price for a company that an LVI subsidiary purchased.
- A meeting in New York City with Russell Reynolds Associates to discuss the search for a President and CEO for LVI.
- A meeting in New York City with American International Group to discuss with its insurance and surety executives the status of the recapitalization and loan restructuring, and current financial results of LVI.
- Multiple meetings in New York City with Avisco, Inc. to negotiate a strategic alliance between LVI and Avisco, Inc. in order to secure projects.
- A meeting in New York City with Helix Enterprises to negotiate a strategic alliance between LVI and Helix Enterprises in order to secure projects.
- A meeting in New York City with a consultant to discuss how LVI could secure projects in Haiti.
- A meeting in New York City with a New York based building owner to secure a multi-million dollar project for an LVI subsidiary. The subsidiary was subsequently awarded the project.
- Multiple meetings in New York City to interview candidates for the LVI President and CEO position.
- A meeting in New York City with an owner of an environmental management firm to discuss potential business opportunities for LVI.

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A meeting in New York City with representatives of DEME to discuss a potential strategic alliance in order to secure projects.

- A meeting in New York City with candidates for New York City based management positions within the LVI organization.
- A meeting in New York City with State to discuss Mr. Fried's future role at LVI
- A meeting in New York City of the Board of LVI.

(A-450-42). Additionally, Mr. Fried called and/or emailed LVI personnel in the New York City Office almost daily about LVI-related projects in New York City and/or about issues involving the operations of LVI at its New York City office including, but not limited to, accounts receivable, personnel and legal matters. (A-542). Mr. Fried functioned essentially as a telecommuter through his constant communications with LVI's New York City clients, his contacts, and with LVI's New York City employees.

Moreover, State's discriminatory reassignment of Mr. Fried's job duties occurred in New York City, and Mr. Fried opposed this action at a Board meeting in New York City. Also, Mr. Fried was paid by the New York City Office from LVI's New York City controlled bank account. (A-542). The decision to reassign Mr. Fried's job duties, and eventually terminate him impacted New York City by preventing Mr. Fried from: (1) working on multi-million dollar projects he helped secure in New York City which created hundreds of job in New York City; (2) Case: 11-4791 Document: 41 Page: 55 02/27/2012 536335 57

traveling to meet with LVI clients and potential clients in New York City; and (3) overseeing employees in the New York City Office. As such, the NYCHRL applies to Mr. Fried.

The District Court's finding that the NYCHRL did not apply to Mr. Fried's claims cuts directly against the public policy expressed in the statute. The New York City Council amended the NYCHRL in 2005 because the statute had "been construed too narrowly to ensure protection of the civil rights of all persons covered by the law." Local Law No. 85 [2005] of City of NY [Restoration Act]; see also Williams v. N.Y. City Hous. Auth., 61 A.D.3d 62, 66-69 (1st Dep't 2009) ("[t]he independent analysis [of NYCHRL claims] must be targeted to understanding and fulfilling what the statute characterizes as the City HRL's 'uniquely broad and remedial' purposes"). The District Court's decision accomplished exactly what the Local Civil Rights Restoration Act sought to prevent, namely, the narrowing of the statute's protections. Accordingly, the District Court erred in holding that the NYCHRL did not apply to Mr. Fried's discrimination and retaliation claims.

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#### **CONCLUSION**

For the reasons set forth herein, Plaintiff-Appellant Burton T. Fried respectfully requests that this Court reverse the District Court's grant of summary judgment and remand this case to the District Court for further proceedings, and grant such other and further relief that this Court deems just and proper.

Dated: February 27, 2012 New York, New York

Respectfully submitted,

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#### **CERTIFICATE OF COMPLIANCE WITH RULE 32(a)**

Certificate of Compliance With Type-Volume Limitation, Typeface Requirements, and Type Style Requirements

- 1. This brief complies with the type-volume limitation of Fed. R. App. P. 32(a)(7)(B) because this brief contains 11,151 words, excluding the parts of the brief exempted by Fed. R. App. P. 32(a)(7)(B)(iii).
- 2. This brief complies with the typeface requirements of Fed. R. App. P. 32(a)(5) and the type style requirements of Fed. R. App. P. 32(a)(6) because this brief has been prepared in a proportionally spaced typeface using Microsoft® Office Word 2003 in Times New Roman font using a 14-point font size.

Dated: February 27, 2012 New York, New York

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11-4791-cv

## United States Court of Appeals

for the

## Second Circuit

BURTON T. FRIED,

Plaintiff-Appellant,

-v.-

LVI SERVICES, INC., AKA LVI SERVICES, INC., LVI PARENT CORP., CODE HENNESSY SIMMONS LLC, DBA CHS PRIVATE EQUITY V LP, APOLLO INVESTMENT CORP., SCOTT E. STATE, in his official capacity and in his individual capacity, BRIAN SIMMONS, in his official capacity and in his individual capacity, RAJAY BAGARIA, in his official capacity and in his individual capacity, GERALD J. GIRARDI, in his official capacity and in his individual capacity,

Defendants-Appellees.

ON APPEAL FROM THE UNITED STATES DISTRICT COURT FOR THE SOUTHERN DISTRICT OF NEW YORK

#### **BRIEF FOR DEFENDANTS-APPELLEES**

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#### CORPORATE DISCLOSURE STATEMENT

Defendant-Appellee, LVI Services Inc. ("LVI"), is a privately held corporation organized under the laws of the state of Delaware. Its sole corporate parent is LVI Parent Corporation and no publicly held corporation has an interest of 10% or more in LVI Services Inc.

Defendant-Appellee, LVI Parent Corporation ("LVI Parent") is a privately held corporation organized under the laws of the state of Delaware and has no corporate parent. Apollo Investment Corp., a publicly held corporation, holds approximately 34% interest in LVI Parent and no other publicly held corporation owns a 10% or more interest in LVI Parent.

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#### STATEMENT OF THE ISSUES

- 1. Did the District Court correctly grant summary judgment dismissing Burton Fried's discrimination claim under the Age Discrimination in Employment Act ("ADEA"), where Defendants have offered a legitimate, nondiscriminatory reason for their actions and Fried has failed to meet his burden of demonstrating that there is a genuine issue of material fact as to whether age is the "but for" reason for his termination?
- 2. Did the District Court correctly grant summary judgment dismissing Fried's retaliation claim, where he failed to present any evidence to prove that the reason articulated by Defendants for terminating his employment with LVI and offering him a consultancy agreement was not the true reason, but was pretext for retaliation?
- 3. Did the District Court correctly grant summary judgment dismissing Fried's New York City Human Rights Law ("NYCHRL") claims where Fried is a nonresident of New York City and his job duties were primarily performed in LVI's Westport, Connecticut office?

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#### PRELIMINARY STATEMENT

This action arises from Fried's refusal to honor his own offer to make way for the new CEO of LVI. In September 2010, Fried, the Chairman and interim CEO of Defendant LVI, persuaded Defendant Scott State to take the permanent CEO position by making him an "offer he could not refuse": Fried would "remain at LVI until [State], the Board or I decide it's time for me to leave . . . . [State] will be in charge and get all the room he wants from me." Less than a month after becoming CEO, State took Fried up on his offer, and asked him to limit his activities on behalf of LVI to those customarily exercised by a Chairman. In response, Fried cried discrimination, and embarked on a campaign against LVI and its Board that continues to this day.

As set forth below, the District Court, in its lengthy, well-reasoned opinion, found that Fried failed to adduce sufficient evidence that the Board's decision to offer Fried a consulting arrangement in lieu of employment by LVI was motivated by discriminatory animus. Instead, the District Court found that the undisputed evidence showed that Fried had the abilities to perform a valuable role with LVI, as evidenced by the fact that the very same Board that voted to reduce his role within LVI had only months earlier tapped him to fill the interim CEO role while a permanent candidate was sought. As the extensive record evidence indicates, it was not his age but, rather, his refusal to relinquish control of the reins of

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management to State that prompted Fried's dismissal. As Fried testified at his deposition: "[T]he CEO role, by its title . . . should have the day-to-day and final decisions in the operations of the business, and the chairman should be a person who supports the actions of the CEO and in any way that the CEO seeks that advice and counsel." (A-99-100.) Fried failed to follow his own advice and posed an ultimatum to the Board and to State that he, not they, would determine his role going forward with LVI, creating the rift that led to his termination.

Fried's Appellate Brief ("Appellant's Brief") largely ignores the substantial undisputed evidence in the record and, rather, largely cherry-picks "sound bites" from documents to cobble together the unsubstantiated and unlikely story that Scott State, before even considering accepting the position of CEO, embarked on a nefarious campaign to terminate Fried's relationship with LVI solely because of his age. This fiction is belied by the record evidence that shows extensive efforts by State and the Board of Directors of LVI Parent to convince Fried to abide by his often-repeated promise that he would step away from his involvement in the day-to-day management of LVI and amply documents Fried's stubborn refusal to allow State to run the company as he saw fit.

Unlike Fried, the District Court examined all of the undisputed evidence on the record and, even giving Fried the benefit of every inference, found that Fried had failed to prove that the Board's ultimate reason for terminating his Case: 11-4791 Document: 72 Page: 14 05/29/2012 621890 58

employment – to ensure that State could run LVI unimpeded – was unworthy of credence and that age was, in fact, the "but for" reason for his termination. The District Court similarly found that Fried failed to prove that the Board's decision to terminate his employment and offer him a consultancy was motivated by his complaint of discrimination. No amount of twisting or torturing of the record can turn a decision to hold a recalcitrant Chairman to the bargain he made into an act solely motivated by ageist animus. The District Court's decision was fully supported by the record and should be upheld by this Court.

#### **STATEMENT OF THE FACTS**

#### I. BACKGROUND

LVI is an environmental remediation company specializing in, among other things, asbestos abatement, demolition, emergency/disaster response such as the response to Hurricane Katrina, and biological and chemical decontamination. (A-30; A-33.) Fried began his employment with LVI in 1986, and subsequently held various positions including General Counsel, President and CEO, interim President and CEO, and Chairman. (A-32.) Although LVI's corporate office is in New York City, for the last seven years prior to his departure from LVI, Fried worked out of a satellite office in Westport, Connecticut that LVI leased exclusively for his personal convenience. (A-32 at ¶27; A-92-94.)

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#### II. THE SALE OF LVI TO CHS

In or about November 2005, LVI was purchased by CHS. As a condition of the sale, and at Fried's insistence, LVI agreed that Fried would be replaced as LVI's President and CEO, and Fried expressed to the Board his wish to relinquish all day-to-day operational responsibilities to the new CEO. (A-33 at ¶ 30; A-95-96; A-100; A-120.) This new arrangement was documented in an agreement between Fried and LVI dated November 16, 2005 (the "November Agreement"). Pursuant to the November Agreement, Fried was charged with hiring his replacement as President and CEO. Thereafter, in his new role as Chairman, Fried would have primary responsibility for "strategic growth," at the direction of the new CEO. (A-98-100; A-133.) Significantly, Fried's employment under the November Agreement was at-will, and LVI retained at all times the discretion to alter Fried's duties and responsibilities and to terminate Fried's employment without notice or reason. (A-101-102; A-133.)

Due in large part to Fried's efforts, in June 2006, LVI hired Robert McNamara as its new President and CEO. (A-33 at ¶ 32.) As contemplated by the November Agreement, Fried thereupon resigned from his position as President and CEO and assumed the position of Chairman. (A-33-34 at ¶¶ 31-32; A-97.) In addition to his position as Chairman of LVI, Fried retained at all times the position

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of Chairman of the Board of Directors of LVI Parent, from which he resigned on November 30, 2010. (A-246.)

#### III. SCOTT STATE'S HIRE AS PRESIDENT AND CEO OF LVI

In or about April 2010, McNamara abruptly resigned as President and CEO. As a result, the Board of Directors asked Fried, who by then was 70 years old, to accept the position of interim President and CEO until a replacement for McNamara could be found. (A-35 at ¶ 37; A-103-105.) As in 2005, Fried insisted on a prompt search for a new President and CEO to assume the day-to-day management of the business. (A-35 at ¶ 38; A-106.) LVI retained an executive search firm, Russell Reynolds, to work with Fried to identify qualified candidates for the position. (A-35 at ¶ 39.) Fried, who had known State for a number of years, identified him as a candidate for the position and introduced him to LVI and the Board. (A-33 at ¶ 30; A-107-108.) State was one of three finalists for the job and ultimately became the choice of Fried and LVI's management. (A-36 at ¶ 42; The Board was equally impressed by State and, upon Fried's A-110-111.) recommendation, offered him the position of President and CEO. (A-36 at ¶ 42; A-109-110.)

The offer to State was made on September 8, 2010 and negotiations thereafter ensued. As part of these negotiations, and as a condition for accepting the CEO position, State insisted that he be guaranteed the discretion to run the

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business as he saw fit. State had become increasingly suspicious of Fried's representation that he would step away from the management of LVI through his conversations with senior management who maintained that Fried had no intention to retire and planned to continue an active role in LVI's management. (A-569.) In an email to Fried dated September 21, 2010, Board member Simmons asked Fried to have a conversation with State to assure him that he would have authority as CEO to align his team and manage the business without Fried's interference. (A-Simmons added: "I think it will be very important for him to hear 137.) unambiguously from you that he is in charge and you will give him the room he needs." (Id.) Fried responded to Simmons: "I will repeat my offer to Scott. I am prepared to remain at LVI until he, the Board or I decide it's time for me to leave ... an offer he can't refuse .... He will be in charge and get all the room he wants from me." (Id.) On September 22, Fried again emailed Simmons to tell him that he had spoken with State and that State "now ha[d] no concern about [Fried's] support in his role as CEO." (A-139.) With assurances from both the Board and Fried that he could manage the business without interference from Fried, State accepted the offer of employment on September 23, 2010 and assumed the CEO role seven days later on October 1, 2010. (A-36 at ¶ 43; A-143-144.)

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#### IV. SCOTT STATE'S TRANSITION TO CEO OF LVI

State hit the ground running at LVI – meeting and soliciting advice from key LVI management, visiting LVI's many offices, and making the types of decisions he believed necessary to help turnaround what, at that time, was a struggling (A-248-249.) During this transition period, State began to notice business. reluctance on Fried's part to relinquish his interim CEO responsibilities, as he had previously assured State he would do. In addition, State had concerns about Fried's insistence that State confer with him prior to making certain decisions. (A-148-149.) State's concerns were heightened after Fried sent State a number of emails criticizing him for failing to consult with Fried on various issues such as the suspension of the search for a Chief Information Officer and a meeting with an overseas client. (A-172-174; A-175-182.) Out of frustration, on October 3, 2010, State forwarded one of Fried's acerbic emails to LVI Board member, Robert Hogan, stating that he feared a similar reaction every time he made a decision without consulting Fried – "exactly the issue [he] had prior to accepting the job." (A-184.) On October 5, 2010, State promised Hogan he would "lay the ground work for an orderly transition" with Fried and that he intended "to have him available as needed for consultation or special assignments." (A-187.)

On or about October 5, 2010, State and Fried agreed to meet on October 19, 2010 to discuss transition issues, including Fried's future duties as Chairman. (A-

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190.) On October 14, 2010, Fried sent State an unsolicited email listing responsibilities he purportedly had handled as Chairman under McNamara. (A-111-112; A-192-193.) To State's surprise, the expansive list included day-to-day operational responsibilities that State envisioned would be performed by him, such as the development and implementation of new business initiatives, the negotiations of company acquisitions and the management of major client relations. (A-192-193.) The list also included responsibilities that State believed could be performed by LVI's General Counsel, Gregory DiCarlo (such as selection of outside counsel and management of LVI litigation and legal matters) and by other members of LVI management and staff (such as review of LVI offers of employment and monitoring of employee air travel). (Id.; A-150-153.) State shared the list of responsibilities with members of LVI's Board and sought input on how best to handle Fried's expectations regarding his role, which State considered an issue for the Board to determine. (A-195-196.)

#### V. **OCTOBER 19, 2010 MEETING**

On October 19, 2010, State met with Fried to discuss, among other transition items, Fried's proposed responsibilities as LVI Chairman. (A-37 at ¶ 44; A-111-112.) At the meeting, State explained that he believed most of the duties on Fried's list would be more appropriately handled by either him or other LVI management and staff members. (A-37 at ¶ 45; A-113-115; A-156.)

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explained that the duties and responsibilities of LVI's Chairman should be those traditionally delegated to the role. (A-156-157.) Notwithstanding his prior assurances to State that State "will be in charge and get all the room he wants from me" Fried opposed the restructuring of his role. (A-198.) State reminded Fried of his prior assurances, and as a reminder that transition planning was important, asked Fried: "Burt, you're 71 years of age, how long do you expect to work . . . what if you get hit by a bus, . . . the company has to plan for the future." (A-61-62; A-114-115; A-157-158.) Despite State's overtures, and despite his own prior assurances, Fried refused to discuss any transition of his role.

After the meeting, State, concerned with Fried's refusal to relinquish any of his day-to-day responsibilities at LVI, asked Simmons and other Board members to intervene. (A-198-199.) On October 28, 2010, at Simmons's request, Fried sent him the list of responsibilities prepared for Fried's meeting with State to distribute to the Board. (A-201-202.) On November 2, 2010, Simmons, on behalf of the Board, responded to Fried's list of responsibilities, telling Fried that the list was "much more expansive that what he had envisioned" and "[not] consistent with the sentiments [Fried] had expressed to [him]" when State was hired. (A-37 at ¶ 49; A-204.) Simmons expressed his opinion of the need to transition all of Fried's

<sup>&</sup>lt;sup>1</sup> State testified that this comment echoed a similar statement Fried made to him in a telephone conversation prior to the meeting. (A-154-155.) It is worth noting that age has never been a sensitive subject for Fried until now. Over the years on countless occasions he has made light of his age and the prospect of retirement. (A-208; A-211.) His attributing discriminatory motives to a similarly off-hand comment by State is not credible.

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day-to-day activities to State and other members of the management team. (A-204.) Simmons wrote: "It is my hope that you continue as Chairman of the board in a non-executive capacity and act as on call resource for Scott." (Id.) He further proposed that he "replace [Fried's] existing employment arrangement with a consulting agreement." (Id.)

#### VI. THE NOVEMBER 4, 2010 BOARD MEETING

On November 4, 2010, LVI Parent held a regular board meeting to discuss a number of pending business matters. (A-116.) At the conclusion of the meeting, the Board went into a closed session and LVI management – except State – left the meeting. (A-38 at ¶ 51; A-117-118.) Thereafter, in a 30 minute speech, Fried heatedly objected to any restructuring of his role and complained of State's alleged comment at their October 19, 2010 meeting. (A-71-75.) Fried and State were then asked to leave the meeting and the Board discussed how best to resolve the issue, concluding that John Schnabel, a member of the Board and longtime ally of Fried, would contact Fried to resolve what the Board viewed as a political skirmish. (A-119; A-213; A-221-223.) Unfortunately, Schnabel was unable to broker an agreement with Fried, leaving the Board no choice but to proceed with the plan outlined in Simmons's November 2, 2010 email. (A-224-227.)

Pursuant to that plan, the Board proposed that Fried would transition from his role as an employee of LVI to the dual role of non-executive Chairman of the

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Board of LVI Parent and of consultant. (A-232.) Under the proposal, Fried's employment as Chairman of LVI would end, and he would be formally offered a consulting agreement pursuant to which he would be paid an annual retainer of \$150,000, plus \$250 per hour for time spent in his consulting role. (A-232.) This amount was intended to compensate Fried at the same level as he was previously compensated as an LVI employee. (A-228-229.) Fried's initial assignment would include overseeing several litigation matters. (A-232.)

On November 15, 2010, however, before the Board could make its formal offer of a consulting agreement to Fried, Fried sent a letter through his attorney to State threatening to sue LVI and demanding, among other things, that he be reinstated with his former responsibilities. (A-238-243.) State, who was traveling at the time, did not receive the letter until November 16, 2010. On November 16, 2010, the Board sent the consultancy agreement to Fried. (A-159-162.) Fried rejected LVI's offer and resigned his position on the Board effective November 30, 2010. (A-246.) LVI, as planned, terminated Fried's employment with LVI on November 30, 2010, but continued to offer Fried the consultancy arrangement through counsel. (A-19 at ¶ 3.) Fried rejected LVI's offer. (A-19-20 at ¶ 4.)

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#### **SUMMARY OF ARGUMENT**

On appeal, Fried fails to provide any valid reason to overturn the District Court's decision granting Defendants' Motion for Summary Judgment. The District Court, using the pre-Gross burden-shifting standard found that Fried failed to raise an issue of fact that Defendants' reasons for terminating Fried's employment and offering, in its stead, a consultant agreement, were pretext for Other than the temporal proximity between his complaint of age retaliation. discrimination and the termination of his employment, Fried has failed to set forth evidence that Defendants' articulated reason for his termination - to ensure that State could run LVI as he saw fit – was false. In fact, the undisputed evidence manifests that the decision to terminate Fried's employment and offer him a consultancy was considered and communicated to Fried before LVI's receipt of Fried's demand letter threatening a lawsuit and that, instead of retaliating against Fried because of the letter, the Board chose to ignore it and proceed with the plan to offer him the consultancy.

Similarly, Fried failed to meet his burden of showing that age was the "but for" reason for his termination, as required under <u>Gross v. FBL Fin. Servs. Inc.</u>, 557 U.S. 167, 176, 129 S. Ct. 2423, 2350 (2009). The District Court correctly found that State's purported comment requesting clarification on the timing of his retirement was not enough, under the law, to meet Fried's burden of raising

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sufficient evidence from which a reasonable jury could conclude by a preponderance of the evidence that age was the "but for" cause of his termination. In making this determination, the District Court carefully considered all of the record evidence and, placing State's comment in its proper context, found that Fried was terminated because of conflicting visions over his role as Chairman of LVI, and not because of his age.

Finally, the District Court was correct in applying the prevailing law in this Circuit and finding that Fried could not avail himself of the protections of the NYCHRL because he both resided and worked in Connecticut at all times relevant to his claims.

#### **ARGUMENT**

#### I. STANDARD OF REVIEW

The grant of summary judgment is subject to <u>de novo</u> review by this Court, and may therefore be affirmed upon any grounds supported in the record. <u>Zelnik v. Fashion Inst. of Tech.</u>, 464 F.3d 217, 224 (2d Cir. 2006). In the context of discrimination actions, this Court has held that "the salutary purposes of summary judgment – avoiding protracted, expensive and harassing trials – apply no less to discrimination cases than to commercial or other areas of litigation." <u>Dister v. The Cont'l Grp., Inc.</u>, 859 F.2d 1108, 1114 (2d Cir. 1988), <u>quoting Meiri v. Dacon</u>, 759 F.2d 989, 994 (2d Cir. 1985), <u>cert. denied</u>, 474 U.S. 829 (1985).

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Summary judgment is appropriate where, viewing the evidence in the light most favorable to the opposing party, there is no genuine issue of material fact. Boy Scouts of Am. v. Wyman, 335 F.3d 80, 88 (2d Cir. 2003). While a case in which the issue turns on the intent of one party requires that a trial court be cautious about granting summary judgment, Gallo v. Prudential Residential Servs., 22 F.3d 1219, 1223 (2d Cir. 1994), when an employer provides convincing evidence to explain its conduct and the plaintiff's argument consists of purely conclusory allegations of discrimination, the court may conclude that no material issues of fact exist and it may grant summary judgment to the employer. See Meloff v. New York Life Ins. Co., 51 F.3d 372, 375 (2d Cir. 1995). As this Court has stated, "[i]t is now beyond cavil that summary judgment may be appropriate even in the fact-intensive context of discrimination cases." Abdu-Brisson v. Delta Air Lines, Inc., 239 F.3d 456, 466 (2d Cir. 2001).

In <u>Gross</u>, the Supreme Court held that "the ordinary meaning of the ADEA's requirement that an employer took adverse action 'because of' age is that age was the 'reason' that the employer decided to act." 557 U.S. at 168, 129 S. Ct. at 2345. Thus, "[t]o establish a disparate-treatment claim under the plain language of the ADEA, . . . a plaintiff must prove that age was the 'but for' cause of the employer's adverse action." <u>Id.</u> Although the Supreme Court noted that it "has not definitively decided whether the evidentiary framework of [McDonnell]

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Douglas] . . . is appropriate in the ADEA context," id. at 175 n.2, 129 S. Ct. at 2349 n.2, New York courts have continued to apply a modified version of the burden-shifting framework set forth in McDonnell Douglas Corp. v. Green, 411 U.S. 792, 802 (1973), to cases brought under the ADEA. See Gorzynski v. JetBlue Airways Corp., 596 F.3d 93, 106 (2d Cir. 2010). Specifically, a plaintiff bringing a case under the ADEA must first establish a prima facie claim of discrimination by showing that: (1) he was within the protected age group; (2) he was qualified for the position; (3) he experienced an adverse action; and (4) the adverse action occurred under circumstances giving rise to an inference of employment discrimination. Id. at 107. If the plaintiff establishes a prima facie case, the burden shifts to the defendant to "articulate some legitimate nondiscriminatory reason for [the adverse act]." Id. at 106, citing McDonnell Douglas Corp., 411 U.S. at 802. After the defendant satisfies the requirement, the burden then shifts to the plaintiff to demonstrate that age was the "but for" cause of the challenged adverse employment action. Id. at 106; Holowecki v. Federal Express Corp., 382 Fed. Appx. 42, 45 (2d Cir. 2010).

Although the Second Circuit has not spoken, as yet, as to whether <u>Gross</u>'s "but for" causation standard applies to cases of retaliation brought under the ADEA, courts that have considered the issue have overwhelmingly held that it does. See, e.g., Barton v. Zimmer, Inc., 662 F.3d 448 (7th Cir. 2011); Taylor v.

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Johnson Controls, Inc., 09CV414TSL-FKB, 2011 U.S. Dist. LEXIS 2671, at \*8 (S.D. Miss. Jan. 11, 2011); Farina v. Branford Bd. of Educ., 09-CV-49 (JCH), 2010 U.S. Dist. LEXIS 99730, at \*27 (D. Conn. Sept. 22, 2010), aff'd, 2011 U.S. App. LEXIS 23169 (2d Cir. Nov. 18, 2011); Rasic v. City of Northlake, Case No. 08 C 104, 2009 U.S. Dist. LEXIS 88651, at \*55 (N.D. Ill. Sept. 25, 2009).

## II. THE COURT PROPERLY CONCLUDED THAT FRIED FAILED TO PROVE THAT HE WAS TERMINATED BECAUSE OF HIS DISCRIMINATION COMPLAINT

In his Brief, Fried maintains that the District Court incorrectly applied <u>Gross</u>'s "but for" standard to Fried's ADEA retaliation claim and failed to consider a Board member's testimony and notes relating to the offer of a consultancy to Fried. (Appellant's Brief at 19.) Contrary to Fried's contention, the District Court was careful not only to clearly set forth the accurate standard for evaluating claims of retaliation under the post-<u>Gross</u> ADEA construct, but also to consider (and ultimately reject) Fried's inconclusive and unsupported evidence of retaliation.

## A. The Court Used the Proper Standard for Evaluating Fried's Retaliation Claim

Fried correctly states that the Supreme Court did not address whether the "but for" standard applied to Gross's age discrimination claim would be similarly applicable to retaliation claims under the ADEA and that this Circuit has not definitively spoken on the issue. (Appellant's Brief at 21.) However, the majority of courts who have addressed the issue, as recognized by the case cited by Fried,

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Mattera v. JP Morgan Chase Corp., overwhelmingly have held that, as the same "because of" language is found in both the discrimination and retaliation provisions of the ADEA, the "but for" construct announced by <u>Gross</u> should apply to both. <u>See Mattera</u>, 740 F. Supp. 2d 561, 578 n. 13 (S.D.N.Y. 2010) (citing cases).

In Gross, the Court found that, as a matter of textual analysis, the "because of' language of the discrimination provision of the ADEA requires a plaintiff to prove that "age was the 'but for' cause of the employer's adverse decision." Gross, 557 U.S. at 176, 129 S. Ct. at 2350. The Court then held that since Congress amended both Title VII and the ADEA in 1991 and did not change the "because of" language of the ADEA discrimination provision, while changing the discrimination provision of Title VII, it intended to retain the higher "but for" burden for claims brought under the ADEA. Id. at 167-168, 129 S. Ct. at 2345. As the retaliation provision of the ADEA contains the same "because of" language as the discrimination provision, also unchanged by Congress in 1991, the majority of courts that have considered the issue have held that the "but for" standard announced in Gross applies to both the discrimination and the retaliation provisions of the statute. See Barton v. Zimmer, Inc., 662 F.3d 448 (7th Cir. 2011). See also Taylor, 2011 U.S. Dist. LEXIS 2671, at \*8; Farina, 2010 U.S. Dist. LEXIS 99730, at \*27; Rasic, 2009 U.S. Dist. LEXIS 88651, at \*55.

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In <u>Barton</u>, as an example, the court applied the "but for" standard to the plaintiff's ADEA retaliation claim, reasoning that, as the ADEA's anti-retaliation provision employs similar language as the discrimination provision, prohibiting retaliation "because" an employee exercises protected rights, the ADEA's "but for" causation should apply both to discrimination and retaliation claims. <u>Barton</u>, 662 F.3d at 455-56 & n. 3. If the District Court had used the "but for" causation in evaluating Fried's ADEA retaliation claim (which, as set forth below, it did not), it would have evaluated the claim in accordance with both the logical interpretation of <u>Gross</u> and the current weight of federal case law.

Contrary to Fried's contention, however, instead of ignoring the proper post
Gross standard, the Court took pains to carefully consider the pre-Gross evidentiary burden-shifting framework in evaluating Fried's retaliation claim. Drawing all reasonable inferences in favor of Fried, the Court concluded that Fried had set forth a prima facie claim of retaliation. (SPA-31.) The Court then moved on to the remaining proof burdens and concluded that Fried had been unsuccessful in proving that Defendants' reasons for terminating his employment and offering him a consultancy – to ensure that the new CEO and President would have the freedom to manage the company as he saw fit – was pretextual. (SPA-31.) The District Court did not apply Gross's "but for" standard, as Fried claims, but, rather, described Fried's final burden as requiring him to demonstrate that Defendants'

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legitimate reason for the adverse employment action was pretextual. (SPA-31.) Relying on its thorough analysis of the termination decision in the context of the discrimination claim, the District Court justly found that Fried had failed to set forth evidence that Defendants' decision to terminate his employment and offer him a consultancy was pretext for retaliation. (Id.) Fried's claim that the District Court applied the wrong standard in evaluating his retaliation claim finds no basis in the District Court's opinion.

As with a claim of discrimination, to establish pretext by circumstantial evidence (as Fried must) an employee must show: "such weakness, implausibilities, inconsistencies, incoherencies, or contradiction in the employer's proffered legitimate reason for its action that a reasonable fact finder could find the reason unworthy of credence." Bogdan v. N.Y. City Transit Auth., No. 02 Civ. 9587, 2005 U.S. Dist. LEXIS 9317, at \*25 (S.D.N.Y. May 17, 2005) (quoting Brierly v. Deer Park Union Free Sen. Dist., 359 F. Supp. 2d 275, 291 (E.D.N.Y. 2005). The District Court correctly found that there was no evidence of such deficiencies in Defendants' explanation for their decision to terminate Fried's employment. Although Fried may disagree with the outcome of the Board's decision, he presented no evidence that would lead a rational person to believe that the decision was pretext for retaliation.

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## B. The Court Meticulously Considered the Undisputed Facts on the Record in Determining that Fried Had Failed to Prove that Defendants' Reasons for His Termination Were Pretextual

After mischaracterizing the Court's analysis of his retaliation claim, Fried next falsely accuses the Court of not having considered the "material issues of fact" as to whether Fried's complaint of discrimination was a motivating factor in the decision to fire him. Specifically, Fried accuses the District Court of having "completely failed to grasp" a purported admission by Board member Gerald Girardi. (Appellant's Brief at 19.)

As is patently clear from the Opinion, the District Court devoted twenty pages to the careful examination of the material facts leading up to Board's decision to offer Fried a consultancy on November 30, 2010. It is undisputed that both the Board and State had decided, with Fried's blessing, to remove him from the day-to-day running of the company even before State accepted the position as CEO in September 2010. This agreement was a condition of State's acceptance, as manifested by the direct communications between State, the Board and Fried, contained in the record. On September 14, 2010, State, as part of his due diligence in accepting LVI's offer, obtained details as to the requirements for transition of Fried from the position of Chairman of the Board of LVI Parent and explained both his concern and his intentions to Hogan in an email dated September 19, 2010:

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I would like Burt's commitment not to challenge those decisions if they are made as this would likely result in an immediate division of the management team.

In the best-case scenario Burt will decide to retire at some date certain from LVI upon a new CEO being named and offer to support the business under a consulting agreement in any way the new CEO sees fit. Several members of the senior team have told me that Burt will never retire because he has no other interests and nothing else to do. This is not a healthy situation for Burt or LVI.

(A-569.) So concerned was State with Fried's possible future interference with his mandate to run LVI as he saw fit, that he insisted, as a condition of his hire, on receiving reaffirmation from Fried that he intended to step away from the management of LVI. In an email to Hogan, in preparation for his discussion with State regarding Fried's transition away from the management of LVI, Fried stated:

I will repeat my offer to Scott. I am prepared to remain at LVI until he, the Board or I decide it is time for me to leave . . . an offer he can't refuse. Ask you to recall that one of the purposes of my working in Westport was to get out of the way of the new CEO at the NY Corporate office.

Trust you have no problem with my planned reply . . . He will be in charge and get all the room he wants from me.

(A-137.)

It was, therefore, expressly stated well before the meeting of October 19, 2010 that State and the Board (and seemingly Fried as well) had decided that Fried would relinquish the reins of management and assume an advisory position serving at the pleasure of State and the Board. Fried's baseless and unsupported

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contention that the Board never contemplated firing him until the complaint of age discrimination is simply semantic wordplay. As consistently set forth in the record, the Board had all intention that Fried resign from his active involvement in the day-to-day management of LVI – an intention that they thought Fried supported, even before State was hired and months before the meeting of October 19, 2010.

Fried's purportedly pivotal piece of evidence that Defendants retaliated against him is Gerald Girardi's testimony and notes taken during a telephone call with the Board on November 16, 2010. (Appellant's Brief at 23.) Girardi's testimony and notes, in fact, indicate only that, despite the receipt of Fried's counsel's letter of November 15, 2010, the Board was prepared to move forward with presenting the offer of consultancy to Fried, as had been planned well before the arrival of the letter. Girardi's very words "ignore pre-emptive letter" are clear evidence that the Board was willing to overlook Fried's attorney's combative missive and move forward with a plan that would have allowed him to continue to play a role at LVI. Girardi testified:

- Q. Okay. And why did you why did the board ignore the letter?
- A. We wanted to keep Burt on Burt on as a chairman, and so we sent him an offer to enter into a consultancy agreement I believe shortly after this call.

(A-419 at p. 90.)

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The offer of a consultancy, contemplated even before State's hire and communicated to Fried by Simmons on November 2, 2010, was circulated for the Board's comment at least by November 11, 2010, four days before the receipt of Fried's counsel's letter. (A-703.) Rather than it solely containing the terms of Fried's termination, Simmons's letter explained Fried's role going forward, that he would continue in his role of Chairman of the Board of Directors of LVI Parent and continue his relationship with LVI Services on a consultant basis, with his first assignment to be his continued support on a number of ongoing litigations. (A-For his work as a consultant, Fried was offered an annual retainer of \$150,000 plus an hourly rate of \$250.00 for time spent working on LVI's behalf. (A-604.) Simmons testified that this pay structure was intended to keep Fried at approximately the same level of compensation that he had as Chairman of LVI. (A-228-229.) Considering Girardi's notes in the context of the undisputed facts, there is no other rational way to interpret Girardi's phrase "Burt - sent pre-emptive letter. Ignore and send good faith letter offer to Burt Fried" other than on its face value, that the Board would ignore Fried's litigious overture and move forward with the offer of consultancy that had been contemplated and communicated to Fried before the arrival of the demand letter. The District Court accorded the notes their rational meaning and discounted them as evidence of retaliation.

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In the cases cited by Fried in his Brief, unlike the case here, the plaintiffs produced direct evidence that their complaints of discrimination were the cause of the defendants' adverse actions. In Shub v. Westchester Cmty. Coll., 556 F. Supp. 2d 227 (S.D.N.Y. 2008), recons. denied, 06 Civ. 8324 (WCC), 2008 U.S. Dist. LEXIS 35662 (S.D.N.Y. Apr. 22, 2008), the decision maker, during his deposition, was directly asked why he decided not to hire the plaintiff for a teaching position. He responded "Well, we had a suit pending against us and I just didn't know how to proceed after that." Id. at 257. When asked if there was any other reason, he replied: "Not that I recall." Id. Similarly, in Terry v. Ashcroft, 336 F.3d 128 (2d Cir. 2003) the plaintiff presented testimony about other employees who had faced retaliation when they complained about unlawful discrimination and taped statements from the plaintiff's supervisor that he was concerned about retaliation if he testified on the plaintiff's behalf. Id. at 141. In addition, the plaintiff produced a memorandum listing candidates for promotion with the notations "Pending Complaint" next to his name and "EEO Activity" next to the name of another employee. Id. Unlike Girardi's testimony and notes, the unambiguous comments made by the defendants in Shub and Terry could only be interpreted as evidence that the plaintiffs were subjected to adverse actions because of their complaints. There is no such evidence here.

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As the Court below soundly determined, Fried's support for his retaliation claim boils down to the temporal proximity between his complaint and Simmons's proposal of November 16, 2010, which terminated his role as an LVI employee and offered him, instead, a consultancy agreement. In addition to the insufficiency of this temporal proximity alone to defeat Defendants' motion for summary judgment, the proximity is totally undermined by the fact that the decision to ask Fried to assume a consultant role was considered by State and the members of the Board even before State accepted the position of CEO and President. (A-568-569.)

#### **COURT** III. PROPERLY **DISMISSED** FRIED'S **ADEA DISCRIMINATION CLAIM**

#### The Court Used the Proper Standard in Evaluating Fried's A. **Discrimination Claim**

In setting forth the burden-shifting framework used to analyze ADEA cases post-Gross, Fried blatantly misstates the third prong of the framework that sets out the plaintiff's burden after the defendant has set forth a legitimate nondiscriminatory reason for the adverse act. Fried states "the burden shifts to Mr. Fried to raise a triable issue of material fact as to whether Defendants' proffered reason for the adverse action was a mere pretext for unlawful discrimination." (Appellant's Brief at 27, citing the pre-Gross decision, Liebowitz v. Cornell Univ., 584 F.3d 487, 499 (2d Cir. 2009).) Fried then attempts to justify his misstatement in a footnote, explaining that, as Gross was decided in the context of a trial, its "but

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for" standard does not apply in the context of summary judgment. (Appellant's Brief at 27, n. 1.) As support for this unfounded proposition, Fried cites a single non-binding case out of the United States Court of Appeals for the Ninth Circuit. Id.

Fried's disingenuous proffer is directly contradicted not only by the prevailing law in this Circuit, but by his own opposition to the summary judgment brief filed before the District Court. The standard this Circuit has consistently used in evaluating post-Gross ADEA cases in the summary judgment context is that, in order for the plaintiff to satisfy his burden in the final stage of the McDonnell Douglas analysis, the plaintiff must "offer evidence that age discrimination was the "but for" cause of the challenged actions." Gorzynski, 596 F.3d at 107. See also, Cardo v. Arlington Cent. Sch. Dist., 11-580-CV, 2012 U.S. App. LEXIS 6263, at \*3 (2d Cir. Mar. 28, 2012); Timbie v. Eli Lilly & Co., 429 Fed. Appx. 20, 10-3130-CV, 2011 U.S. App. LEXIS 13486, at \*4 (2d Cir. 2011); O'Reilly v. Marina Dodge, Inc., 435 Fed. Appx. 8, 10-2471-CV, 2011 U.S. Dist. LEXIS 61521 (2d Cir. 2011); Holowecki, 382 Fed. Appx. at 45; Phillips v. Centrix Inc., 354 Fed. Appx. 527, 2009 U.S. App. LEXIS 26045, at \*2 (2d Cir. 2009); Cai v. Wyeth Pharms., 09 Civ. 5333 (GBD), 2012 U.S. Dist. LEXIS 38484, at \*17 (S.D.N.Y. Mar. 19, 2012); Colon v. Trump Int'l Hotel, 10 Civ. 4794 (JGK), 2011 U.S. Dist. LEXIS 140606, at \*12 (S.D.N.Y. Dec. 6, 2011).

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Not only has this standard been overwhelmingly adopted by this Circuit, but Fried expressly used this standard in his Memorandum of Law in Opposition to Defendants' Motion for Summary Judgment (the "Opp. MOL"). Citing Gross, Fried stated: "Now, the burden shifts back to Mr. Fried to establish that his age was the but for cause of the employer's adverse action." (Opp. MOL at 12.) Similarly, in its Amicus Brief, the EEOC correctly states: "The Supreme Court clarified in Gross that, in the ADEA context, this means that in order to establish liability '[a] plaintiff must prove by a preponderance of the evidence (which may be direct or circumstantial) that age was the 'but for' cause of the challenged decision." (EEOC Brief at 20) (citations omitted). As such, Fried's baseless and unsupported contention that the District Court applied the wrong standard in evaluating Fried's discrimination claim should be discounted.

Although the EEOC cites the correct standard for the evaluation of the last prong in a post-Gross age discrimination case (EEOC Brief at 20), it takes issue with the District Court's statement of the last prong of the retaliation proof burden under Reeves v. Sanderson Plumbing Prods., Inc., 530 U.S. 133, 120 S. Ct. 2097 (2000). (EEOC Brief at 29-34.) The EEOC has read Reeves too narrowly. In Reeves, a pre-Gross ADEA retaliation claim, the Supreme Court clarified that, once the employer sets forth a legitimate non-discriminatory reason for its decision, the plaintiff "must be afforded the opportunity to prove by a Case: 11-4791 Document: 72 Page: 39 05/29/2012 621890 58

preponderance of the evidence that the legitimate reasons offered by the defendant were not its true reasons, but were a pretext for discrimination." <u>Id.</u> at 143 (citations omitted). The Court explained:

The ultimate question is whether the employer intentionally discriminated, and proof that "the employer's proffered reason is unpersuasive, or even obviously contrived, does not necessarily establish that the plaintiff's proffered reason . . . is correct." In other words, "it is not enough . . . to disbelieve the employer; the fact finder must believe the plaintiff's explanation of intentional discrimination."

<u>Id.</u> at 146-47 (<u>quoting St. Mary's Honor Center v. Hicks</u>, 509 U.S. 502, 519 & 524, 113 S. Ct. 2742, 2756 & 2762 (1993)).

In short, Reeves simply stands for the proposition that a prima facie claim plus sufficient evidence to reject the employer's explanation "may permit a finding of liability." Reeves, 530 U.S. at 149, 120 S. Ct. at 2109. See also James v. N.Y. Racing Ass'n, 233 F.3d 149, 155 (2d Cir. 2000) (reasoning that Reeves held that "a prima facie case prior to the employer's proffer of a reason, coupled with the error or falsity of the employer's proffered reason may – or may not – be sufficient to show illegal discrimination.") (emphasis added) (citations omitted); Schnabel v. Abramson, 232 F.3d 83, 90 (2d Cir. 2000) (holding that "Reeves clearly mandates a case-by-case approach, with a court examining the entire record to determine whether the plaintiff could satisfy his 'ultimate burden of persuading the trier of

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fact that the defendant intentionally discriminated against the plaintiff") (quoting Reeves, 530 U.S. at 142, 120 S. Ct. 2105).

Even assuming, without conceding, that the Reeves burden-shifting standard is still applicable after Gross, the District Court, in fact, was careful to apply the Reeves standard in finding that Fried had failed to demonstrate that Defendants' proffered reason was false and that the real reason for his termination was unlawful discrimination. (SPA-23.) The District Court found: "[T]he undisputed evidence in the record, which has been recounted at length above, amply supports defendants' contention that Fried was fired because of conflicting visions concerning the proper role of LVI's chairman." (Id.) As such, both Fried's and the EEOC's contentions that the District Court erred in applying the prevailing standards for evaluating discrimination claims under the ADEA should be discounted.

# B. The Court Considered All of the Evidence in Finding That Fried Failed to Prove That Age Was the "But For" Reason for His Termination

In addition to attempting to confuse the well-established standard for evaluating discrimination cases under the ADEA in the wake of <u>Gross</u>, Fried inaccurately minimizes the Court's thorough twenty-page analysis of the material facts as "advocacy to justify its decision." In fact, the Court conducted a detailed factual analysis of the evidence viewed in a light most favorable to Fried before

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finding that Fried had failed to prove that Defendants' reason for his termination — to ensure that the new CEO, Scott State, could run the Company as he saw fit — was pretextual and that age was the "but-for" reason for Fried's termination.

### 1. The Self-Serving Evidence Presented by Fried Mitigates Against a Finding of Age Discrimination

In an attempt to blur the undisputed record evidence substantiating Fried's dramatic turn-about with respect to his agreement to surrender control of LVI's management to State, Fried attempts to reinterpret that evidence to suit his needs. Fried's first category of evidence consists of a number of self-serving statements that support his contention that he did a good job as Chairman under McNamara and as interim CEO. These laudatory statements are not disputed by Defendants because they actually support Defendants' legitimate non-discriminatory reason for his termination – that Fried was, in fact, viewed by the Board not as a declining old man, but as a formidable roadblock to State's mandate to lead LVI.

Initially, Fried's performance has never been cited as a reason for his termination. As such, his good performance as the CEO of LVI and as the Chairman under McNamara is of no consequence. Indeed, the mere fact that an employee receives positive reviews prior to discharge is not evidence of pretext.

See Garrett v. Garden City Hotel, Inc., No. 05-CV-0962 (JFB) (AKT), 2007 U.S.

Dist. LEXIS 31106, at \*45-46 (E.D.N.Y. April 19, 2007); see also Manzer v.

Diamond Shamrock Chems. Co., 29 F.3d 1078, 1084-1085 (6th Cir. 1994).

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Second, the fact that Fried was asked to assume the interim post of President and CEO at the age of 70, upon McNamara's departure, and that he received praise from the Board in that role is a clear indication that the Board did not view him as incapacitated because of his age. "[I]t is the very essence of age discrimination for an older employee to be fired because the employer believes that productivity and competence decline with old age . . . . [T]he ADEA was prompted by [the] concern that older workers were being deprived of employment on the basis of inaccurate and stigmatizing stereotypes." Saenger v. Montefiore Med. Ctr., 706 F. Supp. 2d 494, 510 (S.D.N.Y. 2010) (citation omitted). See also Tomassi v. Insignia Fin. Group, 478 F.3d 111, 116 (2d Cir. 2007) ("[t]he relevance of discriminationrelated remarks does not depend on their offensiveness but rather on their tendency to show that the decision-maker was motivated by assumptions and attitudes relating to the protected class"). Fried's evidence underscores the fact that Defendants knew that he had the ability to perform a valuable role for LVI and that, ultimately, it was not his age, but, rather his refusal to relinquish control of the reins of management to State that prompted his dismissal.

#### 2. There is Ample Evidence of Fried's Interference

Fried's second attempt at proving pretext is the blatantly false statement that "Defendants do not even allege that Mr. Fried actually interfered with State." (Appellant's Brief at 32.) Contrary to Fried's unfounded contention, the record is

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replete with undisputed evidence that Fried began a campaign of interference from State's earliest days at LVI.<sup>2</sup> Specifically, during the transition period, Fried repeatedly demanded that State confer with him prior to making decisions, leading State to protest to the Board that this was "exactly the issue I had prior to accepting the job." (A-184.) Shortly after State's hire, on October 3, 2010, Fried fired off an email objecting to State's decision to suspend the search for a CIO. (A-173.) Fried wrote: "Believe it appropriate that you receive my views on all CEO transitional issues including a HR and CIO position before you reach a decision to suspend recruitment efforts that I initiated." (A-173.) Ten days later, on October 13, 2010, Fried took issue with State's decision to reconsider a trip to London for a potential business opportunity. Fried admonished: "To refuse my advice, knowledge and input as architect of this relationship . . . and to terminate my continued involvement with Squibb will undermine the LVI/Squibb relationship that has been developing between Les and me.....very sensitive since the damage caused by Bob McNamara." (A-176.) Critically, Fried communicated his intent to continue to involve himself with LVI's management by presenting State with a list of responsibilities he proposed to perform, ranging from the development and implementation of business initiatives to tasks as mundane as the monitoring of all

<sup>&</sup>lt;sup>2</sup> The EEOC, in its brief, concedes to the existence of evidence that, in the early weeks of State's employment, "emails in the record reflect that State and Fried disagreed over Fried's continuing role at LVI, with Fried expressing the belief that his input should be sought on various issues and State insisting to Fried and other Board members that Fried's input was unnecessary. (EEOC Brief at 8.)

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employee air travel. (A-193.) State's email to Simmons and Hogan, dated October 14, 2010, forwarding the list of responsibilities sent by Fried, fully explains the reasons that ultimately led to the decision to terminate Fried's employment with LVI:

I have been going back and forth with Burt on who does what at LVI. He has been pretty unhappy that I do not seek his counsel on almost everything and has expressed that view to me and a number of other members of the senior management, all of whom seem to be looking for new leadership and a new direction....

. . . .

.... Here is my dilemma, after review of this list there is really only one bullet that pertains to the discussion I had with him 10 minutes earlier yet he somehow believes his view of his duties is consistent with my view. I can't be more clear than I have been and I don't see spending \$1MM/yr to have Burt reviewing air travel and BS administrative items.

(A-195.) It was precisely Fried's blind refusal to accept a role as envisioned by the new CEO and Board that led to the decision to terminate his employment with LVI and to offer him a consultancy. Defendants, therefore, have set forth sufficient evidence of Fried's interference with State's management of LVI, in contravention of the promises he repeatedly made to Defendants, to support the Board's reason for deciding to offer him a consultancy.

#### 3. The Reassignment of Fried's Job Duties

Fried also maintains that the reassignment of his job duties to employees that ranged from 13 to 35 years younger than him is evidence of age discrimination.

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(Appellant's Brief at 29.) Initially, with the exception of one manager, the job duties on the list proposed to State by Fried were ultimately assumed by individuals over the age of 40, including State, who was 47 at the time.<sup>3</sup> Moreover, the reassignment of a terminated employee's duties to younger employees is not itself indicative of age discrimination. See Deebs v. ALSTOM Transp., Inc., 550 F. Supp. 2d 385, 390-91 (W.D.N.Y. 2008) ("reassignment of [the plaintiff's duties] to other, younger employees does not dictate a finding that other employees were hired into the [plaintiff's] position, or that the position was effectively reinstated at any relevant time following [the plaintiff's] discharge") aff'd, 346 Fed. Appx. 654 (2d Cir. 2009); Suttell v. Mfrs. Hanover Trust Co., 793 F. Supp. 70, 73 (S.D.N.Y. 1992) (reassigning the plaintiff's duties to younger employees after his job was eliminated did not mean that the plaintiff was "replaced" by a younger employee for the purposes of his age discrimination claim). LVI did not replace Fried's Chairman position and the unsurprising fact that the duties Fried purportedly performed under McNamara were ultimately transitioned to other LVI managers, most of whom were in the ADEA protected age category, is not indicative of age discrimination.

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<sup>&</sup>lt;sup>3</sup> As the Court noted, Fried's duties were mostly reassigned to Tom Cullen, age 35; Gregory DiCarlo, age 44; David Pearson, age 44; Frank Aiello, age 45; John Leonard, age 46; State, age 47; Mark Canessa, age 48; Kamal Sookram, age 53 and Joseph Annarumma, age 57. (SPA-18; Appellant's Brief at 12-13.)

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#### 4. State's Inquiries About Fried's Retirement

Fried's next silo of "evidence" consists of email communications from State asking for assurance that Fried was willing and able to step away, or retire, from the management of LVI and assume an advisory role at the will of the CEO. Rather than ignoring these statements, the District Court did an admirable job of putting these statements into a rational context based on the undisputed record evidence. Based on the record facts, the District Court concluded that State's inquiries about Fried's future retirement, including his comment in the October 19, 2010 meeting, were "stray comments" because, rather than evidencing animosity toward age, they were reasonable inquiries into Fried's intent to release the reins of management to State.

Fried's agreement to step down, or effectively retire, from his interim leadership position as President and CEO had, in fact, been a condition of the sale of LVI to CHS as far back as 2005. (A-97; A-33 at ¶ 30; A-95-96; A-100; A-123.) Fried had been actively seeking a successor as President and CEO prior to the equity stake purchase by CHS and, upon the purchase, Simmons, a managing partner of CHS, asked Fried to continue the search. (A-33 at ¶ 30; A-96-97.)

In reliance on this agreement, State entertained the offer from Fried and the Board of Directors to accept the position as President and CEO of LVI. (A-143.) During these employment negotiations, State sought reassurance from the Board,

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and ultimately from Fried himself, that Fried intended to retire from his leadership role, especially in light of State's conversations with LVI senior management who inferred that Fried would never retire from his role at LVI. In an email to Hogan and Simmons dated September 14, 2010, State, as part of his due diligence, sought clarification from the Board as to the provisions for removal of Fried from his position as Chairman of the Board, in the event such a transition would need to be contemplated at a future date. (A-565-566.) Several days later, on September 19, 2010, after his conversations with senior team members which appeared to contradict the Board's representations regarding Fried's retirement from day-today management responsibilities, State expressed to Hogan his concern with being able to lead LVI with a "single vision," confirming his understanding that Fried would "retire at some date certain from LVI upon a new CEO being named and offer to support the business under a consulting agreement in any way the new CEO sees fit." (A-568-569.) In light of his concern that Fried would "never retire," State asked for a meeting with Fried to clarify their working relationship. (Id.) Upon hearing of Scott's concerns from Simmons, Fried unambiguously wrote "I will repeat my offer to Scott. I am prepared to remain at LVI until he, the Board or I decide it's time for me to leave. . . an offer he can't refuse . . . ." (A-137.) Reassured by this confirmation, State accepted the position of President and CEO.

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After his hire, State was immediately confronted with Fried's intent to continue to play a pivotal role in the management of LVI and with a comprehensive list of responsibilities sent by Fried that he intended to continue to perform. (A-173-188; A-192-193.) At a meeting on October 19, 2010, in reference to the laundry list of ongoing responsibilities that State had fully intended to pass on to his senior managers, State purportedly asked Fried the baffled and exasperated question "Burt, you're 71 years of age, how long do you expect to work . . . what if you get hit by a bus, . . . the company has to plan for the future." (A-61-62; A-114-115; A-157-158.) Fried's dramatic reversal prompted State to seek additional clarification from the Board regarding Fried's retirement plans, including an email to Simmons relating State's comment to Fried that "it was his objective to have him truly retire and be just an on call resource." (A-575.) Finally, State commented to a friend that he was "[i]n a battle with [Fried] about his need to retire but the Board gets it, and is working to exit him with some respect." (A-473.)

Rather than evidencing a nefarious plot to discriminate against Fried on the basis of his age, State's pre and post-hire inquiries regarding Fried's retirement constitute nothing more than requests for clarification of how long Fried intended to retain his operational responsibilities at LVI. As the District Court concluded, citing numerous cases from this Circuit: "courts have consistently held that

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remarks relating to retirement or transition planning are insufficient to defeat a motion for summary judgment in an ADEA case." See Boston v. McFadden Pub., <u>Inc.</u>, No. 09 Civ. 457(RJH), 2010 WL 3785541, at \*11 (S.D.N.Y. Sept. 29, 2010) ("even if plaintiff was asked about his retirement plans, inquiries about retirement plans do [ ] not necessarily show animosity toward age"); Vesprini v. Shaw Contract Flooring Servs., 315 F.3d 37, 42 (1st Cir. 2002) (comment that the time had come for the plaintiff to "step back and let the young stallions run the [day-today] business" not sufficient to constitute direct evidence of age-based animus"); Mereish v. Walker, 359 F.3d 330, 336 (4th Cir. 2004) ("ambiguous remarks referring to the process of generational change create no triable issue of age discrimination") (citing cases); Getler v. Cornell Weill Univ. Med. Coll. Dept. of Surgery, No. 05 Civ. 8550, 2007 WL 38276, at \*11 (S.D.N.Y. Jan. 3, 2007) ("inquiries about retirement plans do not necessarily show animosity toward age"). This is particularly so where the plaintiff was the first to raise the topic of retirement, as Fried had with his repeated reassurances that he would leave when asked. See McFadden Pub., Inc., 2010 WL 3785541, at \*11; Spahr v. Am. Dental Ctrs., 03 Civ. 4954 (DRH) (ARL), 2006 U.S. Dist. LEXIS 14581, at \*12 (E.D.N.Y. Mar. 14, 2006).

Contrary to the assertions of Fried and the EEOC, <u>Raskin v. Wyatt Co.</u>, 125 F.3d 55 (2d Cir. 1997) is entirely on point. In <u>Raskin</u>, the Second Circuit affirmed

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the grant of summary judgment to the employer in an age discrimination claim where the primary evidence in support of Raskin's claim was a statement by his supervisor that Raskin might not be interested in a manager position because of his age and a reference to his eligibility for early retirement. Id. at 63. Even under the higher pre-Gross standard, the Second Circuit found that Raskin's supervisor had a legitimate reason to confirm Raskin's interest in a career change in light of his having an option of taking early retirement and that the inquiry, arising in a conversation about Raskin's application for a manager position, failed to support an inference that age played a role in the defendant's decision not to offer Raskin the position. Id. The Court concluded: "The ADEA does not make all discussions of age taboo." Id. Like that of Raskin's supervisor, State's inquiry into Fried's intentions to step down from his active role at LVI, when placed in proper context, was not a statement implying that Fried should retire because of his age, but, rather, a logical question to a person who had previously made numerous statements that he was ready to hand over the reins of management.

The cases cited by Fried and in the Amicus Curiae Brief of the Equal Employment Opportunity Commission (the "EEOC Brief") dealing with retirement related comments are clearly distinguishable from the undisputed facts of this matter. These cases involve discriminatory comments, unlike State's, that evidence preconceptions of the infirmities of old age and that are coupled with

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additional indices of discriminatory conduct or situations. See Giarratano v. Edison Hotel, No. 08 Civ. 1849(SAS), 2009 WL 464441 (S.D.N.Y. Feb. 24, 2009) (in addition to a purportedly ageist comment, the plaintiff set forth evidence that the defendant's legitimate business reason for the adverse action was pretextual); O'Reilly, 435 Fed. Appx. 8, 2011 U.S. Dist. LEXIS 61521 (negative comments regarding infirmities of old age including plaintiff's memory, speech ticks and the shape of his bald head); Sciola v. Quattro Piu, Inc., 361 F. Supp. 2d 61 (E.D.N.Y. 2005) (repeated unprompted references to retirement and comments plus discrepancies in reason for termination, including differing accounts to the plaintiff's performance and lack of documents to justify termination for bad performance); Schreiber v. Worldco LLC, 324 F. Supp. 2d 512 (S.D.N.Y. 2004) (plaintiff alleged multiple statements from numerous management members directly denigrating his age); Hofmann v. Dist. Council 99Civ.8636(KMW)(JCF), 2004 WL 1936242 (S.D.N.Y. Aug. 31, 2004) (comments that plaintiff was having "senior moments," was "too old to work" and "too old to learn" in addition to suggestion that he should retire); Morris v. N.Y.C. Dep't. of Sanitation, No. 99 CV 4376(WK), 2003 WL 1739009 (S.D.N.Y. Apr. 2, 2003) (same); Shapiro v. N.Y.C. Dep't. of Educ., 561 F. Supp 2d 413 (S.D.N.Y. 2008) (unprompted comments that the plaintiff should retire, comments that his teaching style was "antiquated" and "outdated," supervisor's references to his Case: 13-1165 Document: 48

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desire to have a staff of "young teachers," statistical evidence of disparate treatment of older teachers and defendant's failure to articulate a legitimate business reasons for the adverse actions); Velasquez v. Gates, No. 08 CV 2215(CLP), 2011 WL 2181625 (E.D.N.Y, June 3, 2011) (summary judgment denied where employee who was terminated for poor performance raised evidence that reason for termination was pretextual where defendant had never been warned or counseled about her performance); Carlton v. Mystic Transp., 202 F.3d 129 (2d Cir. 2000) (unprompted suggestion of retirement plus conflicting explanations for termination and lack of negative performance warnings); Schreiber, 324 F. Supp. 2d 512 (statements that plaintiff was not asked to join a group because the supervisor did not want older people in the group and that "older people do not have the same energy level as younger persons" and retort to plaintiff's question of "How am I doing?" with "Pretty good except for your age.").4

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The other cases cited in Appellant's Brief relating to "stray comments" in general are equally inapplicable or, in some cases, supportive of Defendants' position. Abdu-Brisson v. Delta Air Lines, Inc., 239 F.3d 456, 468 (2d Cir. 2001) ("overwhelming" evidence of defendant's interest with age and projected retirement age of pilots); Danzer v. Norden Sys., 151 F.3d 50 (2d Cir. 1998) (multiple examples of bias including requests for age of the sales force in addition to ageist comments); Henry v. Wyeth Pharms., Inc., 616 F.3d 134, 150 (2d Cir. 2010) (finding exclusion of evidence of a supervisor's "tar baby" remark and references to "voodoo" in a race discrimination case to be harmless); Tomassi v. Insignia Fin. Group, Inc., 478 F.3d 111 (2d Cir. 2007) (monthly unprompted comments about retirement and suggestion that she work with seniors since she "got along better" with them); Kirsch v. Fleet Street, Ltd., 148 F.3d 149, 154 (2d Cir. 1998) (remark about company being interested in "younger vision, new younger blood" and comment to plaintiff of "You better watch your ass. If you look around, you see all young people"); Gipson v. Wells Fargo N.A., 460 F. Supp. 2d 15, 27 (D.D.C. 2006) (heavy evidence of pretext including plaintiff's superior qualifications and evidence of highly subjective criteria in failure to promote case); Diaz v. Jiten Hotel Mgmt., 762 F. Supp. 2d 319, 321 (D. Mass. 2011)

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In this case, other than the legitimate inquiries about retirement, Fried has failed to set forth any evidence that would meet his burden of proving that Defendants' reasons for terminating his employment and offering him a consultancy was pretextual and that age was the "but for" reason for these actions. Other than clearly misleading statements in his brief, such as declaring that there is no evidence on the record of Fried's interference, and misstating the law, Fried has failed to prove that the reason for his termination – to ensure that State had an unencumbered opportunity to turn LVI around - masked a discriminatory motive. He has similarly failed to prove, as he must post-Gross, that, if not for his age, he would never have been terminated. As such, the Court's decision to grant Defendants' motion for summary judgment on the ADEA discrimination claim was entirely proper.

#### IV. THE DISTRICT COURT CORRECTLY HELD THAT THE NEW YORK CITY HUMAN RIGHTS LAW IS INAPPLICABLE TO FRIED'S DISCRIMINATION AND RETALIATION CLAIMS

The District Court correctly held that the NYCHRL is inapplicable to Fried's claims and properly granted LVI's motion for summary judgment with respect to all of his claims brought pursuant to the NYCHRL.

(use of highly offensive ageist language, including calling the plaintiff an "old lady," an "old

pumpkin" and an "old hankie" and evidence of similar comments to other older employees plus alleged freeze on raises found to be patently false and evidence of management's drafting of false reports to get rid of older worker).



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The NYCHRL expressly limits the applicability of its protections to acts that occur within the boundaries of New York City. See N.Y.C. Admin. Code § 2-201. See also Casper v. Lew Lieberbaum & Co., Inc., No. 97 Civ. 3016(JGK), 1998 WL 150993, at \*4 (S.D.N.Y. Mar. 31, 1998). Indeed, courts in New York have consistently held that, under the NYCHRL, in order to merit protection, the "impact" of an adverse decision on the plaintiff's employment must be in New York City. See Salvatore v. KLM Dutch Airlines, No. 98 Civ. 2450, 1999 WL 796172, at \*16 (S.D.N.Y. Sept. 30, 1999); Casper, 1998 WL 150993, at \*4.

Fried's novel argument – that he merits the protection of the NYCHRL because New York City was impacted by his termination – is not only self-aggrandizing, but wholly unsupported. Even if, in fact, New York City had been financially impacted by Fried's termination, the "impact" requirement of the NYCHRL refers to the impact on the employee, not the impact on the City. See German v. Cornell Univ., No. 03 Civ. 9766(DAB), 2005 WL 2030355, at \*5 (S.D.N.Y. Aug. 17, 2005) (dismissing plaintiff's NYCHRL claim even when decision to pressure him to retire was made in New York City because "plaintiff still only felt the impact of that discrimination in his place of occupation, Long Island, not New York City"); Casper 1998 WL 150993, at \*4 (finding the NYCHRL inapplicable to an employee who worked in Garden City, Long Island, even though the defendant had an office in New York City). Moreover, Fried's

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reliance on <u>Hoffman v. Parade Publ'ns</u>, 15 N.Y.3d 285 (2010), is puzzling since the District Court relied on <u>Hoffman</u> in finding the NYCHRL inapplicable to Fried's claims. In <u>Hoffman</u>, the Court of Appeals rejected plaintiff's claim and held that the NYCHRL protects only those who felt the impact of an adverse decision in New York City – namely those who "work in the city." <u>Id.</u> at 291. It is undisputed that Fried neither lived nor worked in New York City, but rather resided and worked in Westport, Connecticut. The decision to terminate Fried impacted his employment where he worked – Westport, Connecticut. The "impact" to New York City from the loss of his attendance at meetings there, is entirely irrelevant under the law.<sup>5</sup>

Lightfoot v. Union Carbide Corp., No. 92 Civ. 6411, 1994 U.S. Dist. LEXIS 6191 (S.D.N.Y. May 12, 1994) is precisely on point. In Lightfoot, the plaintiff, like Fried, transferred from the defendant's New York City office to its Danbury, Connecticut headquarters. Id. at \*2. Unlike Fried, Lightfoot continued to reside in New York City after relocating his office to Connecticut. Id. Lightfoot brought an age discrimination claim under the NYCHRL contending that, because the defendant had an office in New York City and he occasionally did work from his residence in the City, he should be afforded the protections of the NYCHRL. Id.,

<sup>&</sup>lt;sup>5</sup> Although Fried categorizes his contacts with New York City to be substantial he admittedly only attended seventeen meetings in the City in the last six months of his employment. (Appellant's Brief at 44-45.)

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at \*17. The Court concluded that the scope of the NYCHRL did not extend to Connecticut, the place where the plaintiff suffered the impact of the purportedly discriminatory decisions. <u>Id.</u> Fried, like Lightfoot, by his own admission, worked predominantly out of LVI's Westport, Connecticut office where he was impacted by the decisions made by Defendants relating to his employment, and, as such, he is outside the protections of the NYCHRL.

As an additional argument, Fried maintains that the District Court's finding "cuts directly against the public policy expressed in the statute." (Appellant's Brief at 47.) However, the District Court, in reliance on the Court of Appeal's holding in Hoffman, aptly made the following observation: "Ithe goal of the impact requirement] would be completely undermined if courts were required to conduct a fact-intensive analysis of the amount of contact a particular individual maintained with New York City even where it was undisputed that the individual did not work in New York City . . . [t]his is especially true in today's increased globalized society in which business is often conducted over large distances." Rather than supporting public policy, Fried's reading of the impact requirement of the NYCHRL would make it virtually impossible to draw a clean line between those employees who merit the protections of the NYCHRL and those who do not, thereby undermining the simplicity and predictability the Hoffman decision espoused. Under New York law, therefore, there is no legal basis to hold that

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Fried should be protected under the NYCHRL – a statute that expressly reserves its

protections to those individuals who work in New York City.

Because Fried failed to demonstrate that the alleged discriminatory and/or

retaliatory conduct had an "impact" on his employment within New York City, he

cannot state any claim under the NYCHRL, and this Court should affirm the

District Court's dismissal of his claim.

**CONCLUSION** 

For all the foregoing reasons, the District Court properly granted

Defendants' Motion for Summary Judgment. Defendants respectfully request that

the District Court's decision be affirmed and Fried's appeal dismissed.

Dated: New York, New York

May 29, 2012

Respectfully submitted,

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**CERTIFICATE OF COMPLIANCE WITH RULE 32(a)** 

1. This brief complies with the type-volume limitations of Fed. R. App.

P. 32(a)(7)(B) because the brief contains 11,588 words, excluding the parts of the

brief exempted by Fed. R. App. P. 32(a)(7)(B)(iii).

2. This brief complies with the typeface requirements of Fed. R. App. P.

32(a)(5) and the type style requirements of Fed. R. App. P. 32(a)(6) because this

brief has been prepared in a proportionally spaced typeface using Microsoft Word

2007 in 14 point Times New Roman.

Dated: New York, New York

May 29, 2012

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# 11-4791-cv

## United States Court of Appeals for the

Second Circuit

BURTON T. FRIED,

Plaintiff-Appellant,

- v. -

LVI SERVICES, INC., aka LVI SERVICES, INC., LVI PARENT CORP., CODE HENNESSY SIMMONS LLC, dba CHS PRIVATE EQUITY V LP, APOLLO INVESTMENT CORP., SCOTT E. STATE, in his official capacity and in his individual capacity, BRIAN SIMMONS, in his official capacity and in his individual capacity, RAJAY BAGARIA, in his official capacity and in his individual capacity, GERALD J. GIRARDI, in his official capacity and in his individual capacity,

Defendants-Appellees.

ON APPEAL FROM THE UNITED STATES DISTRICT COURT FOR THE SOUTHERN DISTRICT OF NEW YORK

#### REPLY BRIEF FOR PLAINTIFF-APPELLANT

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## **ARGUMENT**

I.

IN SUPPORT OF THEIR FICTIONALIZED ACCOUNT OF THE FACTS, DEFENDANTS MAKE NUMEROUS ALLEGATIONS THAT ARE NOT SUPPORTED BY THE RECORD

In a contrived effort solely designed to conceal the true reason(s) for Mr. Fried's termination, Defendants make several insincere assertions in their brief that are either not supported by the record or do not contain a citation to the record.<sup>1</sup> For example, in their Preliminary Statement, Defendants falsely state that:

- (1) "Less than a month after becoming CEO, State took Fried up on his offer, and asked him to limit his activities on behalf of LVI to those customarily exercised by a Chairman." (Def. Brief p. 2).
- There is nothing in the record to support this false assertion. The record evidence demonstrates that on October 19, 2010, Mr. State decided to strip Mr. Fried of all his duties and reassign them to younger employees. (A-393; A-447; A-476-77; A-515-16). Prior to this discriminatory act, Mr. State never spoke to Mr. Fried about limiting his activities to those customarily exercised by a Chairman.
- (2) "Instead, the District Court found that the undisputed evidence showed that Fried had the abilities to perform a valuable role with LVI, as evidenced by the fact that the very same Board that voted to reduce [Mr. Fried's] role within LVI had only months earlier tapped him to fill the interim CEO role while a permanent candidate was sought." (Def. Brief p. 2).

The Brief for Defendants-Appellees is cited to herein as "(Def. Brief p. )."

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- There is nothing in the record to support the false assertion that the Board of LVI Parent Corp. (the "Board") voted to reduce Mr. Fried's role within LVI Services, Inc. ("LVI"). The record evidence demonstrates that Mr. State, not the Board, made the discriminatory decision to strip Mr. Fried of all his job duties. (A-515-16). Moreover, even assuming the Board voted to reduce Mr. Fried's role within LVI, which it did not, there is nothing in the record to support the false assertion that it was the same Board that previously "tapped him to fill the interim CEO role while a permanent candidate was sought." The record evidence demonstrates that Mr. State, Mr. Simmons and Mr. Bagaria were not members of the Board when Mr. Fried was named interim CEO. (A-371; A-410).
- (3) "As the extensive record evidence indicates, it was not his age but, his refusal to relinquish control of the reins of management to State that prompted Fried's dismissal." (Def. Brief p. 2-3).
- There is nothing in the record to support this false assertion. As set forth above, the record evidence demonstrates that on October 19, 2010, Mr. State stripped Mr. Fried of all his duties and reassigned them to younger employees. (A-447; A-476-77; A-515-16).
- (4) "Fried failed to follow his own advice and posed an ultimatum to the Board and to State that he, not they, would determine his role going forward with LVI, creating the rift that led to his termination." (Def. Brief p. 3).
- There is nothing in the record to support this false assertion. The record evidence demonstrates that Mr. Fried met with Mr. State on October 19, 2010, so Mr. State could determine Mr. Fried's job duties. (A-111-12).

Defendants' campaign of misdirection also seeps into their Statement of Facts. For example, Defendants state that:

(1) "Although LVI's corporate office is in New York City, for the last seven years prior to his departure from LVI, Fried worked out of a satellite office in Westport, Connecticut that LVI leased exclusively for his personal convenience." (Def. Brief p. 4).

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- The record evidence, which clarifies this half-truth, demonstrates that from September 2003 through July 2006, Mr. Fried worked almost equally out of LVI's New York City office and its Westport, Connecticut office. (A-389-90; A-497-500; A-532).
- "The offer to State was made on September 8, 2010 and negotiations (2) thereafter ensued." (Def. Brief p. 6).
- There is no citation to the record to support this statement.
- (3) "As part of these negotiations, and as a condition for accepting the CEO position, State insisted that he be guaranteed the discretion to run the business as he saw fit." (Def. Brief. p. 6-7).
- There is no citation to the record to support this statement.
- **(4)** "During this transition period, State began to notice reluctance on Fried's part to relinquish his interim CEO responsibilities, as he had previously assured State he would do." (Def. Brief p. 8).
- There is no citation to the record to support this statement.
- (5) "In addition, State had concerns about Fried's insistence that State confer with him prior to making certain decisions." (Def. Brief. p. 8).
- The record evidence cited by Defendants does not support their statement that Mr. Fried insisted that Mr. State confer with him prior to making a decision. (A-148-49; A-576).
- "On October 19, 2010, State met with Fried to discuss, among other (6) transition items, Fried's proposed responsibilities as LVI Chairman." (Def. Brief p. 9).
- The record evidence, which clarifies this half-truth, demonstrates that Mr. Fried did not propose that he continue performing the duties listed in the email he sent to Mr. State. Contrary to Defendants' consistent misrepresentation of the facts, the list of duties Mr. Fried sent to Mr. State was a list of duties he performed when he was Chairman under Mr. McNamara. (A-111-12).

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(7) "Despite State's overtures, and despite his own prior assurances, Fried refused to discuss any transition of his role." (Def. Brief. p. 10).

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• There is no citation to the record to support this statement.

Defendants' need to resort to trickery in an attempt to win affirmance is telling of the true strength of their arguments. Accordingly, this Court should disregard all of Defendants' unsupported statements, as well as those that do not contain a citation to the record.

II.

DESPITE CLEAR EVIDENCE OF RETALIATION, THE DISTRICT COURT, WHICH IMPROPERLY ENGAGED IN ISSUE-RESOLUTION, ERRED IN GRANTING SUMMARY JUDGMENT BECAUSE GENUINE ISSUES OF MATERIAL FACT EXIST AS TO WHETHER MR. FRIED WAS TERMINATED BECAUSE HE COMPLAINED OF AGE DISCRIMINATION

Mr. Fried was retaliated against after complaining of age discrimination because, after 24 years of loyal service, he was terminated less than a month after he first complained, and the day after his attorneys sent a letter to Mr. State outlining his allegations of discrimination. Contrary to Defendants' contention, Mr. Fried's retaliation claim is based upon much more than temporal proximity alone. It is also based upon, among other things, the deposition testimony and contemporaneous notes of a Board member, who admitted that in response to Mr. Fried's attorneys' letter, Defendants sent a letter to Mr. Fried terminating his employment.

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Although the District Court correctly held that Mr. Fried established a *prima* facie case of retaliation, it erred in granting summary judgment because: (1) it incorrectly analyzed Mr. Fried's ADEA retaliation claim under the Gross v. FBL Fin. Servs., Inc., 557 U.S. 167, 174 L.Ed.2d 119, 129 S.Ct. 2343 (2009), "but for" causation standard; and (2) regardless of which standard the District Court applied, given the record evidence which demonstrates that in response to Mr. Fried's attorneys' letter, Defendants sent a letter to Mr. Fried terminating his employment, issues of fact exist as to whether Mr. Fried was terminated in retaliation for his complaints of age discrimination.

# A. The District Court Incorrectly Analyzed Mr. Fried's ADEA Retaliation Claim Under The *Gross* "But For" Causation Standard

Although Defendants contend that the District Court did not analyze Mr. Fried's ADEA retaliation claim under the Gross "but for" causation standard, they go on to claim that even if the District Court did, it would have been proper to do so. Defendants could not be more wrong since, post-Gross, this Circuit has correctly not applied the heightened standard to ADEA retaliation claims. See, e.g., Witkowich v. U.S. Marshals Service, 424 Fed.Appx. 20 (2d Cir. 2011); Alam v. HSBC Bank USA, N.A., 382 Fed.Appx. 74 (2d Cir. 2010); Nieves v. Angelo, Gordon & Co., 341 Fed.Appx. 676 (2d Cir. 2009).

In support of their unconvincing position, Defendants argue that since the ADEA's discrimination and retaliation provisions contain similar "because of"

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language, the "because of" language in the later provision should be interpreted the same way as the Gross Court interpreted the "because of" language in the former provision; thus, requiring "but for" causation. However, as set forth on pages 20-22 in Mr. Fried's brief, the retaliation provisions of Title VII and the ADEA are nearly identical. Compare 42 U.S.C. §2000e-(3)(a) with 29 U.S.C. §623(d). As a result, this Circuit has held both before and after Gross, that the same standards and burdens apply to retaliation claims under the ADEA and Title VII. See Nieves, 341 Fed.Appx. at 679; Kessler v. Westchester Cnty. Dept. of Soc. Servs., 461 F.3d 199, 205 (2d Cir. 2006). A violation of Title VII's retaliation provision occurs when "a retaliatory motive plays a part in adverse employment actions towards an employee, whether or not it was the sole cause." Terry v. Ashcroft, 336 F.3d 128, 141-42 (2d Cir. 2003) (citing Cosgrove v. Sears, Roebuck & Co., 9 F.3d 1033, 1039 (2d Cir. 1993). Thus, because this Court does not interpret Title VII's retaliation provision to require a showing of "but for" causation, the Gross interpretation of the "because of" language to the ADEA's retaliation provision is inapplicable. Accordingly, since neither the Supreme Court nor the Second Circuit has squarely addressed this issue post-Gross, the pre-Gross interpretation of the ADEA's retaliation provision, which does not require a showing of "but for" causation, is the appropriate standard.

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Despite the fact that the <u>Gross</u> "but for" causation standard is not applicable to ADEA retaliation claims, the District Court's Opinion and Order indicates that the District Court did indeed apply this incorrect standard to Mr. Fried's retaliation claim. In analyzing Mr. Fried's retaliation claim under the third-part of the <u>McDonnell Douglas</u> burden-shifting framework, the District Court specifically held that "[f]or the reasons already <u>limned above</u>, plaintiff's claim of retaliation fails with respect to the ... decision to fire Fried." (Emphasis added). (SPA-31). The only reasons "limned above" in the Opinion and Order concerned Mr. Fried's purported inability to demonstrate that "but-for" his age, Defendants would not have terminated him. (SPA-20-29).

Furthermore, when analyzing Mr. Fried's ADEA discrimination claim under the third-part of the McDonnell Douglas burden-shifting framework, the District Court used the words "pretext" or "pretextual" in reference to Mr. Fried's ultimate burden of demonstrating "but for" causation. (SPA-23-28). Similarly, when analyzing Mr. Fried's ADEA retaliation claim under the third-part of the McDonnell Douglas burden-shifting framework, the District Court used the same words to describe Mr. Fried's ultimate burden. (SPA-29-31). This, too, indicates that the District Court applied the "but for" standard to Mr. Fried's retaliation claim. Finally, the fact that the District Court did not evaluate Mr. Fried's retaliation claim under the applicable "motivating factor" standard (or even

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acknowledge its existence) is further evidence that the District Court applied the "but for" standard.

It is clear that the District Court mistakenly analyzed Mr. Fried's ADEA retaliation claim under the wrong standard and not under the applicable "motivating factor" standard. See Terry, 336 F.3d at 140-41 (noting that the ADEA is "violated when 'a retaliatory motive plays a part in adverse employment actions toward an employee, whether or not it was the sole cause."") (quoting Cosgrove, 9 F.3d at 1039)); Kessler, 308 Fed.Appx. at 530 ("it is well established that a plaintiff in a retaliation case does not bear the burden of proving that the defendant's explanation for the challenged employment decision is pretext . . . . ") (internal citations omitted)); Padilla v. Metro-North Commuter R.R., 92 F.3d 117, 122-23 (2d Cir. 1996) (with respect to an ADEA retaliation claim, this Court noted that "[T]he plaintiff is not required to show that the employer's proffered reasons were false or played no role in the employment decision, but only that they were not the only reasons and that the prohibited factor was at least one of the 'motivating' factors.") (quoting Cronin v. Aetna Life Ins. Co., 46 F.3d 196, 203 (2d Cir. 1995)).

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# B. Viewing The Record Evidence As A Whole And Applying The Correct Standard To Mr. Fried's Retaliation Claim, Issues Of Fact Exist As To Whether He Was Terminated For Complaining About Discrimination

The District Court correctly held that Mr. Fried established a prima facie case of retaliation because he: (1) complained of age discrimination as early as October 19, 2010 to several members of the Board; (2) complained of age discrimination again on November 4, 2010 during a Board meeting; (3) complained of age discrimination one final time on November 15, 2010 through his attorneys who wrote a letter, which was addressed to State and discussed by certain members of the Board, outlining his allegations of discrimination; and (4) was terminated less than a month after he first complained of age discrimination, and the day after he last complained. (SPA-29-31). Despite the District Court's holding on this point, Defendants attempt to re-litigate the issue of causation even though the District Court held that "because Fried has produced evidence suggesting that he engaged in protected activity before defendants contemplated . . . offering Fried the consulting agreement, defendants' argument in this regard is unpersuasive." (SPA-31).

First, Defendants contend that no causal connection existed between Mr. Fried's complaints of discrimination and the decision to terminate his employment because they contemplated offering him a consulting agreement on September 19, 2010. Defendants premise their groundless contention on a September 19, 2010

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email from Mr. State, who had not yet accepted LVI's offer of employment, to Mr. Hogan, a member of the Board. This email, however, does not support Defendants' contention, as it merely states Mr. State's hope that Mr. Fried would continue to support LVI under a consulting agreement <u>after</u> he retired. (A-568-69). Contrary to Defendants' contention, nothing in this email could remotely be construed as LVI contemplating offering Mr. Fried a consulting agreement and terminating his employment prior to his complaints of discrimination. In fact, it is undisputed that prior to September 23, 2010 (the date Mr. State allegedly accepted LVI's offer), the Board never contemplated terminating Mr. Fried's employment. (A-372-73; A-416).

Second, Defendants contend that no causal connection existed between Mr. Fried's November 4, 2010 and November 15, 2010 complaints of discrimination and the decision to terminate his employment because they contemplated offering him a consulting agreement on November 2, 2010. Defendants premise their baseless argument on a November 2, 2010 email from Mr. Simmons, a member of the Board, to Mr. Fried. Likewise, this email does not support Defendants' contention because the email is based on Mr. Simmons' "opinion" and "thoughts" about Mr. Fried's continued role at LVI. (A-204-05). Given that Mr. Simmons also wrote that this issue could be discussed during the November 4, 2010 Board meeting, nothing in this email could reasonably be construed as LVI contemplating

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offering Mr. Fried a consulting agreement and terminating his employment. (A-204-05). In fact, it is undisputed that prior to November 4, 2010, the Board never contemplated terminating Mr. Fried's employment. (A-374-75; A-415-16).

Finally, Defendants maintain that no causal connection exists between Mr. Fried's November 15, 2010 complaint of discrimination and the decision to terminate his employment because they contemplated offering him a consulting agreement on November 11, 2010. Defendants again premise their untenable argument on a November 11, 2010 email that contained an unsigned draft letter offering Mr. Fried a consulting agreement and terminating his employment. (A-705). However, neither the letter nor its contents were disclosed to Mr. Fried prior to November 16, 2010, when a final version of the letter was sent to Mr. Fried the day after he complained about discrimination. (A-603-04). To the extent Defendants considered terminating Mr. Fried's employment prior to his November 15, 2010 complaint of discrimination, but did not do so until thereafter, a causal connection still exists. See, e.g., Rodriguez v. City of New York, 644 F.Supp.2d 168, 193 (E.D.N.Y. 2008) (causal connection established where recommendation to terminate was made three weeks before the protected activity because final decision was not made until after the protected activity); White v. Connecticut, Dep't of Corrections, 3:08 CV 1168 (CFD), 2010 WL 3447505, \*10 (D. Conn. Case. 11-4791 Document: 77 Page: 18 06/12/2012 634160 32

Aug. 24, 2010) (causal connection established where final decision to terminate was made after protected activity).

Despite Mr. Fried's substantial evidence of retaliation, Defendants also contend that the District Court correctly found that Mr. Fried failed to establish that their reason for terminating him was a "pretext" for retaliation. Mr. Fried need not prove that Defendants' "proffered reasons were false or played no role in the employment decision, but only that they were not the only reasons and that the prohibited factor was at least one of the 'motivating' factors." Padilla, 92 F.3d at 122 (quoting Cronin, 46 F.3d at 203) (quoting Price Waterhouse v. Hopkins, 490 U.S. 228, 247, 249 (1989))); see Collins v. Connecticut Job Corps, 684 F.Supp.2d 232, 256 (D.Conn. 2010) ("At the third stage of the McDonnell Douglas test, 'the governing standards is simply whether the evidence, taken as a whole, is sufficient to support a reasonable inference that prohibited [retaliation] occurred."") (quoting James v. New York Racing Ass'n, 233 F.3d 149, 156 (2d Cir. 2000)). When reviewing the totality of the circumstances, issues of fact exist as to whether Mr. Fried's age was a motivating factor in the decision to terminate and/or whether Defendants' articulated reason for terminating Mr. Fried was false.

A fair conclusion can be drawn "from the perspective of the entire record" that Defendants terminated Mr. Fried in retaliation for his complaints. <u>Id.</u> (quoting Byrnie v. Town of Cromwell, 243 F.3d 93, 105 (2d Cir. 2001)). In this case, in

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addition to the fact that Mr. Fried, after 24 years of loyal service, was terminated less than one month after he first complained of age discrimination, Girardi testified at deposition that <u>in response</u> to Mr. Fried's November 15 written complaint of age discrimination, the Board sent him a letter the next day terminating his employment. (A-418-19; A-604).

This retaliatory act was documented by Girardi who wrote, in his contemporaneous notes, the following: "Burt – sent pre-emptive letter; ignore and send good faith letter offer to Burt Fried." (A-601). The "good faith letter offer" referenced by Girardi was the letter that terminated Mr. Fried's employment. (A-604). A reasonable jury relying on Girardi's notes alone could easily infer that Mr. Fried's complaint was a motivating factor in the decision to terminate.

Accordingly, viewing the facts in a light most favorable to Mr. Fried, material issues of fact exist as to the veracity of Defendants' reason for terminating Mr. Fried, and whether Mr. Fried's complaints of discrimination, including the November 15 letter complaining of age discrimination, were a motivating factor in the decision to terminate.

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III.

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THE DISTRICT COURT, WHICH FAILED TO VIEW THE RECORD EVIDENCE AS A WHOLE AND IMPROPERLY ENGAGED IN ISSUE-RESOLUTION, ERRED IN GRANTING SUMMARY JUDGMENT BECAUSE GENUINE ISSUES OF MATERIAL FACT EXIST AS TO WHETHER MR. FRIED WAS TERMINATED BECAUSE OF HIS AGE

Defendants discriminated against Mr. Fried by terminating his employment because of his age less than one month after Mr. Fried made it crystal clear to Mr. State that he had no intention of retiring from the company he founded and spent 24 years building. Thereafter, Mr. State made it his goal to put Mr. Fried out to pasture as evidenced by his emails which state "I was clear with [Mr. Fried] that it was my objective to have him truly retire and be just an on call resource" and that he was "[i]n a battle with [Mr. Fried] about his need to retire but Board gets it and is working to exit him with some respect." (A-473; A-487; A-575). Mr. State, who is 23 years younger than Mr. Fried, decided to terminate Mr. Fried under the guise of needing to be able to manage LVI without interference from Mr. Fried. This reason, however, is clearly false as there is no record evidence that Mr. Fried interfered with Mr. State's management of LVI. In fact, after October 19, 2010, Mr. Fried could not have interfered because Mr. State stripped him of his job duties. Although the record is clear that Mr. Fried was terminated because of his age, at the very least, issues of fact exist as to whether Mr. Fried would not have been terminated "but for" his age.

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#### A. This Court Should Follow The Ninth Circuit And Not Analyze ADEA Discrimination Claims Under The Gross "But For" Standard For The **Purposes Of Summary Judgment**

In Shelley v. Geren, 666 F.3d 599 (9th Cir. 2012), which, as Defendants know, was decided after Mr. Fried submitted his opposition to their summary judgment motion, the Ninth Circuit held that in the context of a motion for summary judgment, the Gross "but for" standard does not apply when analyzing ADEA disparate treatment claims. Mr. Fried contends that the rationale of this well-thought and well-reasoned opinion should be followed by this Circuit. Unsurprisingly, Defendants contend the opposite.

Prior to Gross, both the Second Circuit and the Ninth Circuit applied the McDonnell Douglas burden-shifting framework when analyzing motions for summary judgment on ADEA claims, and required a plaintiff to show that discrimination was the real reason for the employment action by, among other things, showing that discrimination was a motivating factor in the employment decision. See, e.g., Coleman v. Quaker Oats Co., 232 F.3d 1271, 1281 (9th Cir. 2000); Tarshis v. Riese Organization, 211 F.3d 30, 36 (2d Cir. 2000). Because Gross involved a case that had already progressed to trial, the Supreme Court did not address the evidentiary framework applicable to a motion for summary In fact, the Supreme Court specifically noted that it "has not iudgment. definitively decided whether the evidentiary framework of McDonnell Douglas

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utilized in Title VII cases is appropriate in the ADEA context." <u>Gross</u>, 129 S.Ct. at 2349, n.2. Since <u>Gross</u>, the Second Circuit has continued to utilize the <u>McDonnell Douglas</u> framework to decide motions for summary judgment in ADEA cases. <u>See, e.g., Leibowitz v. Cornell Univ.</u>, 584 F.3d 487, 498 (2d Cir. 2009). The <u>Shelley Court joined the Second Circuit in this practice but held "that nothing in *Gross* overruled our cases utilizing this framework to decide summary judgment motions in ADEA cases. The *McDonnell Douglas* test is used on summary judgment, not at trial." Shelley, 666 F.3d at 607. Thus, the Ninth Circuit stated that:</u>

to survive summary judgment on his claim for a violation of the ADEA under the disparate treatment theory of liability, Shelley must first establish a prima facie case of age discrimination. If he is successful, the burden of production shifts to the [defendant] to articulate a legitimate non-discriminatory reason for its adverse employment action. It is then Shelley's task to demonstrate that there is a material genuine issue of fact as to whether the employer's purported reason is pretext for age discrimination. At trial, he must carry the burden to prove that age was the "but for" cause of his non-selection.

(Internal citations omitted). Id. at 608.

Accordingly, this Court should follow the Ninth Circuit's rationale in Shelley, and decline to apply the Gross "but for" standard in connection with resolving summary judgment motions involving ADEA discrimination claims.

In their brief, Defendants mistakenly claim that <u>Leibowitz v. Cornell Univ.</u>, is a pre-<u>Gross</u> decision. <u>Gross</u> was decided on June 18, 2009, and <u>Leibowitz</u> was decided on October 23, 2009. In fact, <u>Leibowitz</u> even cites to <u>Gross</u>. <u>See Leibowitz</u>, 584 F.3d at 504. Instead of accusing Defendants of trying to mislead this Court, Mr. Fried, unlike Defendants, will take the high road and assume that Defendants did not look before leaping.

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# B. Viewing The Record Evidence As A Whole, Issues Of Fact Exist As To Whether Mr. Fried Was Terminated Because Of His Age

Despite Mr. Fried's substantial evidence of retaliation, Defendants contend that the District Court correctly found that Mr. Fried failed to establish that "but for" his age, he would not have been terminated. However, when reviewing the totality of the circumstances, which the District Court failed to do, issues of fact exist as to whether Mr. Fried would have been terminated "but for" his age.

Defendants contend that because the Board viewed Mr. Fried as a good performer, and because he was asked to serve as interim President and CEO at the age of 70, this evidence cuts against a finding of age discrimination because the Board did not view Mr. Fried as "incapacitated because of his age." This contention is wholly without merit. First, Mr. State did not view Mr. Fried as a good performer. (A-482). Second, Mr. State was not part of the Board when Mr. Fried was asked to serve as interim President and CEO. (A-371). Since Mr. State, not the Board, made the decision to terminate Mr. Fried, the Board's view of Mr. Fried is not relevant. (A-614; A-633; A-647; A-662). It is Mr. State's view of Mr. Fried that matters, and he viewed Mr. Fried as a 71 year old "senior [person]" who needed to retire, despite not wanting to do so. (A-516; A-576).

Defendants also contend that Mr. Fried was terminated because he refused "to relinquish control of the reins of management to State." There is absolutely no record evidence to support this bald assertion, especially since Mr. State stripped

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Mr. Fried of all his job duties. (A-516-18). And, prior to that date, the record evidence demonstrates that after Mr. State was hired by LVI, Mr. Fried relinquished the President and CEO title to him and returned to perform his Chairman duties -- the same Chairman duties he performed while Chairman under Mr. McNamara. (A-371; A-572).

Defendants also contend that "the record is replete with undisputed evidence that Fried began a campaign of interference from State's earliest days at LVI." Mr. Fried disputes this alleged "undisputed evidence." For example, Defendants argue that Mr. Fried interfered with Mr. State's ability to manage LVI because he "repeatedly demanded that State confer with him prior to making a decision." This is a gross mischaracterization of the record. Mr. Fried did not "demand" that Mr. State confer with him about anything, as evidenced by the emails Defendants cite. (A-173-74; A-176-82; A-576). Defendants also argue that Mr. Fried interfered with Mr. State's ability to manage LVI because he "communicated his intent to continue to involve himself with LVI's management by presenting State with a list of responsibilities he proposed to perform . . . ." This is another mischaracterization of the record. The list of responsibilities Mr. Fried emailed to Mr. State was a list of job duties he performed as Chairman under Mr. McNamara, and he sent it to Mr. State in preparation for the October 19, 2010 meeting which was to discuss Mr. Fried's job duties going forward. (A-111-12).

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Defendants also contend that because Mr. Fried's job duties were reassigned to employees over the age of 40, with the exception of one manager, this evidence cuts against a finding of age discrimination even though these employees were 13 to 26 years younger. The fact that Mr. Fried's job duties were reassigned to employees within his protected class is not a relevant consideration. See O'Connor v. Consolidated Coin Caterers Corp., 517 U.S. 308, 312 (1996) (reversing summary judgment for a defendant which had successfully argued below that the plaintiff, a member of the protected age class, could not state an ADEA claim because his successor was a member of the protected age class). The relevant consideration is the difference in age. See Tarshis, 211 F.3d at 39 (stating that an inference of discrimination may be based upon an age difference of as little as eight years).

Defendants mistakenly contend that the District Court correctly concluded that Mr. State's numerous email communications regarding his desire that Mr. Fried retire constituted "stray comments." Contrary to Defendants' contention, the District Court did not classify the contents of these emails as "stray comments." The District Court did, however, incorrectly find that these (SPA-24-25). communications were legitimate inquiries concerning retirement or transition planning. (SPA-25-26). The District Court completely missed the mark because it is undisputed that Mr. State was fully aware at the time he sent these emails that Case: 11-4791 Document: 77 Page: 26 06/12/2012 634160 32

Mr. Fried had no intention of retiring. (A-444; A-485; A-569). Furthermore, the content of these emails certainly do not indicate that Mr. State was inquiring into Mr. Fried's retirement plans. For example:

- On September 19, 2010, before Mr. State was hired, Mr. State emailed Mr. Hogan and wrote that "[i]n the best-case scenario Burt will decide to retire at some date certain from LVI upon a new CEO being named and offer to support the business under a consulting agreement in any way the new CEO sees fit. Several members of the senior team have told me that Burt will never retire because he has no other interests and nothing else to do. That is not a healthy situation for Burt or LVI." (A-485; A-569).
- After meeting with Mr. Fried on October 19, 2010, Mr. State wrote to Mr. Simmons, "I was clear with [Mr. Fried] that it was my objective to have him truly retire and be just an on call resource." (A-575).
- On November 5, 2010, Mr. State emailed his friend and told him that he was "[i]n a battle with [Mr. Fried] about his need to retire but Board gets it and is working to exit him with some respect." (A-473; A-487).

These emails cannot reasonably be interpreted as legitimate inquiries by Mr. State into Mr. Fried's retirement plans, especially since Mr. State knew that Mr. Fried had no intention of retiring. When combined with his October 19, 2010 ageist remark ("Burt, you're 71 years of age, how much longer do you expect to work?"), these emails can only be viewed as evidence of Mr. State's discriminatory animus toward Mr. Fried because of his desire to force him to retire because of his age.

By creating an elaborate fiction, Defendants attempt to place these emails in context by essentially claiming that Mr. State used the word "retire" in reference to

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when Mr. Fried would step down from his leadership role and/or his day-to-day activities. Defendants are trying to fit a square peg into a round hole. Their disingenuous attempt to contextualize Mr. State's ageist comments in his emails is belied by Mr. State's own deposition testimony in which he testified that he used the word "retirement" in reference to when Mr. Fried would step away from the company. (A-484). By improperly resolving this factual issue of Mr. State's intent, the District Court erred by making a credibility determination regarding Mr. State's state of mind. See Meiri v. Dacon, 759 F.2d 989, 998 (2d Cir. 1985) (summary judgment is "inappropriate where an individual's intent and state of mind are implicated."); O'Reilly v. Marina Dodge, Inc., No. 10-CV-2977, 2011 WL 1897489, at \*2 (2d Cir. May 19, 2011) ("Where, as here, the asserted nondiscriminatory explanations relate to and purport to justify allegedly agerelated comments, a jury may consider the pretextual nature of the explanations in determining whether the comments are ageist and whether the adverse action would not have occurred but for the plaintiff's age.").

Accordingly, viewing the facts in a light most favorable to Mr. Fried, material issues of fact exist as to the veracity of Defendants' reason for terminating Mr. Fried, and whether "but for" his age, Mr. Fried would not have been terminated.

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IV.

THE DISTRICT COURT ERRED IN HOLDING THAT THE NYCHRL WAS INAPPLICABLE TO MR. FRIED'S CLAIMS BECAUSE THE UNLAWFUL DISCRIMINATORY AND RETALIATORY CONDUCT HAD AN IMPACT IN NEW YORK CITY

Following the incorrect lead of the District Court, Defendants contend that the NYCHRL is not applicable to Mr. Fried's claims because the decision to terminate did not <u>impact him</u> in New York City. Defendants' contention is a blatant misstatement of the applicable law because Mr. Fried is only required to demonstrate that the unlawful conduct had an impact in New York City.

Hoffman v. Parade Publications, 15 N.Y.3d 285 (2010), governs because Mr. Fried is a nonresident of New York City. Thus, all of the unreported cases cited by Defendants (Lightfoot v. Union Carbide Corp., No. 92 Civ. 6411, 1994 WL 184670 (S.D.N.Y. May 12, 1994), Casper v. Lew Lieberbaum & Co., Inc., No. 97 Civ. 3016, 1998 WL 150993 (S.D.N.Y. Mar. 31, 1998), Salvatore v. KLM Dutch Airlines, No. 98 Civ. 2450, 1999 WL 796172 (S.D.N.Y. Sept. 30, 1999) and Germano v. Cornell Univ., No. 03 Civ. 9766, 2005 WL 2030355 (S.D.N.Y. Aug. 17, 2005)) are inapposite because they pre-date Hoffman. Hoffman clearly holds that nonresidents who suffer discrimination outside of New York City must plead and prove that the discriminatory conduct had an impact in New York City. 15 N.Y.3d at 289; see Murphy v. PricewaterhouseCoopers, LLP, 813 F.Supp.2d 45,

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52 (D.D.C. 2011); Clark v. Allen & Overy LLP, 35 Misc.3d 1229(A), at \*4 (N.Y. Sup. Ct. 2012).

The application of <u>Hoffman</u> to a strikingly similar case is best illustrated in Regan v. Benchmark Co. LLC, 11 Civ. 4511(CM), 2012 WL 692056, at \*13-14 (S.D.N.Y. Mar. 1, 2012).<sup>3</sup> In Regan, the plaintiff asserted claims for gender discrimination and retaliation under the NYCHRL while she lived and worked for the corporate defendant in New Jersey. Id. at \*13. The defendants argued that the plaintiff's NYCHRL claims did not allege discriminatory conduct with an impact in New York City because the plaintiff both lived and worked in New Jersey. Id. Correctly categorizing the defendants' argument that the unlawful conduct had no impact in New York City as meritless and disingenuous, Judge McMahon noted that after the plaintiff was transferred to the corporate defendant's New Jersey office, she remained affiliated with the corporate defendant's New York City office by continuing to service New York City-based clientele and remained under the management and supervision of the New York City office. Id. at \*13-14. Taking all of this into account, the court properly held that:

although Regan was physically working out of Jersey City, all other aspects of her employment connected her to [the corporate defendant's] New York City office. As a result, the alleged discriminatory conduct . . . had an impact in New York City.

Regan was decided on March 1, 2012, three days after Mr. Fried filed his brief with this Court.

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Id.

Similarly, Defendants' argument in this case should likewise be rejected as meritless and disingenuous. As set forth in detail on pages 44-46 in Mr. Fried's brief, despite physically working in LVI's Connecticut office, all other aspects of his employment connected him to LVI's New York City office, which was the company's headquarters. For example, in the six months prior to his unlawful termination, Mr. Fried: (1) worked in New York City by physically attending at least seventeen business meetings there -- some of which resulted in projects that employed hundreds of individuals in New York City (A-540-42); and (2) called and/or emailed personnel in the New York City office almost daily about LVIrelated projects in New York City and/or about issues involving the operations of LVI at its New York City office (A-542). Moreover, Mr. State discriminatorily stripped Mr. Fried of his job duties during a meeting between them in New York City, and Mr. Fried opposed this action at a Board meeting which was held in New York City. (A-374; A-515; A-578; A-589-90). Accordingly, the discriminatory and retaliatory conduct had an impact in New York City.

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## **CONCLUSION**

For the reasons set forth herein and in the Brief for Plaintiff-Appellant, Mr. Burton T. Fried respectfully requests that this Court reverse the District Court's grant of summary judgment and remand this case to the District Court for further proceedings, and grant such other and further relief that this Court deems just and proper.

Dated: June 12, 2012 New York, New York

Respectfully submitted,

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## **CERTIFICATE OF COMPLIANCE WITH RULE 32(a)**

Certificate of Compliance With Type-Volume Limitation, Typeface Requirements, and Type Style Requirements

- 1. This brief complies with the type-volume limitation of Fed. R. App. P. 32(a)(7)(B) because this brief contains 6,201 words, excluding the parts of the brief exempted by Fed. R. App. P. 32(a)(7)(B)(iii).
- 2. This brief complies with the typeface requirements of Fed. R. App. P. 32(a)(5) and the type style requirements of Fed. R. App. P. 32(a)(6) because this brief has been prepared in a proportionally spaced typeface using Microsoft® Office Word 2003 in Times New Roman font using a 14-point font size.

Dated: June 12, 2012 New York, New York

Respectfully submitted,

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                       JUDGE RAGGI: The third member of our
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       panel, Judge Calabresi, was unable to get to New
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       York this afternoon. But he's participating by
       telephone conference. Judge Calabresi, can you
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      hear me?
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                       JUDGE CALABRESI: Yes, I can hear you
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       fine. I'm very sorry I couldn't be there. I had
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       one of those [UNINTEL] that made the travel
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       impossible. But I am here, and I hope, when I--if
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       I ask questions and I am butting in, because I
11
       can't see, that you'll tell me--you'll [UNINTEL].
12
       Thank you.
13
                        JUDGE RAGGI: Well, I doubt that, Judge.
14
       But I will just say that speak right up if you
15
       have something. And I'll ask counsel to just be
16
       mindful of that and, you know, stop whatever
17
       you're saying, listen to the question, and we'll
18
       pick up that way. Okay?
19
                        JUDGE CALABRESI: Thank you very much.
20
                        JUDGE RAGGI: All right. I understand
21
       everyone is here for the argument, so I won't
22
       call attendance. If we could start with Fried v.
23
       LVI Services?
24
                        DOUGLAS WIGDOR: Good afternoon, Your
25
       Honors. My name is Douglas Wigdor. I represent
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	Page 3
1	the plaintiff appellant. Because the District
2	Court failed to view the evidence cumulatively
3	and in the light most favorable to Mr. Fried, the
4	decision below granting summary judgment should
5	be reversed.
6	JUDGE RAGGI: Right, now we would review
7	de novo in any event. Right?
8	DOUGLAS WIGDOR: That's correct, Your
9	Honor.
10	JUDGE RAGGI: So, why don't you tell us
11	why we should reach a different conclusion?
12	DOUGLAS WIGDOR: Your Honor, there are a
13	multitude of material issues of fact that exist
14	with respect to defendant's proffered reason for
15	Mr. Fried's termination. Their proffered
16	legitimate nondiscriminatory reason was that Mr.
17	State would have the freedom to manage the
18	company in the way he saw fit. That in and of
19	itself is a very weak legitimate
20	nondiscriminatory reason. And this is
21	JUDGE RAGGI: And why do you say that?
22	DOUGLAS WIGDOR: This is not a reduction
23	in force, Your Honor. This is not having anything
24	to do with Mr. Fried's performance. There are at
25	least 12 material issues of fact that would

	Page 4
1	warrant summary judgment being denied.
2	The first is that Mr. Fried was 70
3	years old at the time of his termination, by far
4	the oldest person at the company. The second is
5	that Mr. Fried worked at the company for
6	approximately 24 years, held the position of
7	general counsel, president, and CEO, and helped
8	grow this company into one of the most successful
9	companies in its field.
10	He also successfullypoint threehe
11	also successfully worked for Mr. McNamara for
12	five years in the same position he would have
13	worked for Mr. State.
14	JUDGE CALABRESI: Yet, yet, counsel?
15	DOUGLAS WIGDOR: Yes?
16	JUDGE CALABRESI: [UNINTEL PHRASE] was
17	the case, [UNINTEL PHRASE] since he couldn't work
18	with Mr. Fried because he didn't like Mr. Fried
19	or because Mr. State thought that Mr. Fried was
20	[UNINTEL]? Then, however [UNPLEASANT?] that would
21	be, that would not be a discriminatory reason
22	under federal law [UNINTEL PHRASE]. Is that
23	correct?
24	DOUGLAS WIGDOR: I would agree with
25	that, Your Honor, but that isthere are genuine

Page 5 1 issues of material fact that would undercut why 2 that was not the legitimate nondiscriminatory reason. Mr. State himself, even before he was hired and had the opportunity to work with Mr. 5 Fried, put in an email saying, quote, "In the best-case scenario, Burt will decide to retire." 7 And then he goes on to say that, "Burt will never 8 retire, because he has no other interest and 9 nothing else to do." 10 JUDGE RAGGI: But let me follow up on 11 what you've just said in light of what Judge 12 Calabresi asked you. I mean, we are dealing here 13 with the former CEO of the company, and now the 14 new CEO of the company. Why aren't those 15 questions consistent with the new CEO wanting to 16 ensure that the old CEO isn't butting into the 17 management decisions that he now wants to--the 18 new CEO wants to make sure he can make without 19 anv interference? 20 DOUGLAS WIGDOR: I'm not suggesting, 21 Judge Raggi, that the defendants have not put 22 forward a legitimate nondiscriminatory reason. 23 The question for this panel is whether we have 24 put forward facts that would show there is a 25 material issue of fact as to whether that

	Page 6
1	legitimate nondiscriminatory reason is pretext.
2	JUDGE CALABRESI: And one Ione of the
3	facts that you have shown, the remark about being
4	7570, the talk of retirement, and the fact that
5	he then hired younger people for that position
6	and was willing to pay attention to them, but had
7	not been willing to pay attention to the
8	plaintiff.
9	Now, looked at in the aggregate
10	because it would be incorrect, [UNINTEL PHRASE],
11	I think, argues, to look at them separately, in
12	the aggregate, is that enough to raise a jury
13	question with respect to whether this was a
14	discriminatory reason as, again, [UNINTEL] just
15	[UNINTEL PHRASE].
16	DOUGLAS WIGDOR: I missed the last
17	JUDGE RAGGI: Judge Calabresi, I think
18	you were breaking up at the end. Do you think we
19	could get you to repeat the question?
20	JUDGE CALABRESI: Yeah, just whether it
21	was enough, looked at in the aggregate, these
22	three sets of evidence, whether, taken together,
23	they are enough to go thatso that a jury could
24	find discrimination, or whether, even in the
25	aggregate, they only showthat they are not

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Page 7
1
       enough to show discrimination, but that Mr. State
2
      wanted his own people in there?
3
                       DOUGLAS WIGDOR: Your Honor, that is
      precisely the question. And I believe the
5
       District Court erred because they actually
6
      disaggregated the evidence and discounted--
7
                       JUDGE CALABRESI: But Judge Raggi said
8
       [UNINTEL] we looked at the notes. And I am quite
9
       willing to [UNINTEL] that the District Court
10
      disaggregated the evidence, and that we should
11
       look beyond what the District Court did. But my
12
       question is: when you look beyond what the
13
       District Court did, and aggregate the evidence,
14
       is that--
15
                       DOUGLAS WIGDOR: And, Your Honor, I
16
      would say most certainly yes. And the evidence in
17
       this case, I believe, is much stronger than that
18
       even in Tomassi or in Danzer.
19
                       And the reason why I say that, Your
20
       Honor, is, if we look at the October 19th
21
       statement, which is only one of numerous pieces
22
       of evidence, but even that statement alone, Mr.
23
       Fried specifically asked Mr. State, "Why are you
24
       taking away my job responsibilities?" And, for
25
       that reason, Mr. State told him, "You are 71
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Page 8
1
       years old." That was--
2
                       JUDGE RAGGI: That's not the whole
       statement.
                       DOUGLAS WIGDOR: I was--
5
                       JUDGE RAGGI: So why don't you read the
6
       whole statement, if you want to--
7
                       DOUGLAS WIGDOR: "You are 71 years old.
8
       How long do you expect to continue working? What
9
       if you were hit by a bus?" Now, interestingly,
10
       Mr. State at his deposition does not even recall
11
       making the latter part of what I just said, the
12
       part about, "What if you were hit by a bus?"
13
       Despite Mr. State not even recalling making that
14
       part of the statement, the District Court said
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       that that somehow qualified the prior remark of,
16
       "You are 71 years old. How long do you expect to
17
       continue to work?"
18
                       So, with that statement, with the prior
19
       statement, a month prior, about Burt's need to
20
       retire, even before he had an opportunity to work
21
       with Burt, and then, subsequent to the October
22
       19th meeting, telling a friend of his, who didn't
23
       even work at the company, that he was in a battle
24
       with the founder about his need to retire.
                       And those comments, coupled with all of
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Page 9 1 the other evidence of his age, his high work 2 performance, the fact that he was earning every 3 penny of his work, the fact that Mr. State has a major inconsistency in his testimony, in--5 JUDGE CALABRESI: So, basically, 6 basically, your argument is that, while it is 7 certainly plausible for me to read this as a 8 situation in which he was fired because State 9 wanted to have his own people, a jury could also 10 read this to say that he was fired because of age 11 discrimination. That's your argument. 12 DOUGLAS WIGDOR: That is precisely our 13 argument. And that is ultimately for a jury to 14 decide, in my opinion. If I could just highlight 15 one other very important fact? 16 JUDGE RAGGI: Well, your time is 17 expired, and I know you want to save some 18 rebuttal. I want to ask you one question, to make 19 sure that we understand your position on it. 20 With respect to your argument that the 21 Supreme Court's Gross decision would only require 22 "but for" causation on the discrimination claim 23 but not the retaliation claim, I just wanted to 24 ask whether you're familiar with our decision in 25 [MATIMA?] v. [CHELI?], because in that case we

Page 10 1 found that mixed motive analysis would not be appropriate, even under Title VII, for 3 retaliation claims. Do you want to address that? DOUGLAS WIGDOR: Your Honor, my understanding--well, first of all, let me answer 6 the question precisely. My understanding is that the law in this circuit is that a retaliation claim is still looked at under the motivating factor standard. So --10 JUDGE RAGGI: Which case would you rely 11 on for that? 12 DOUGLAS WIGDOR: If I could look at our 13 briefs, Your Honor, and if I can find that--14 JUDGE RAGGI: You can tell us in 15 rebuttal. I just want to make sure I understand 16 the position. 17 DOUGLAS WIGDOR: But--18 JUDGE RAGGI: Okay. 19 DOUGLAS WIGDOR: Your Honor--on that 20 point, though, Your Honor, just so I'm clear, it 21 is our position that, regardless of whether the 22 Court were to look at the retaliation piece under 23 either the "but for" Gross standard or the 24 motivating factor standard, that we clearly had 25 enough evidence to meet either standard, and that

Page 11 1 the District Court erred when it said that we had 2 to demonstrate that the reason was pretextual. 3 JUDGE RAGGI: Thank you. JUDGE CALABRESI: If I may, if I may, 5 you sent in, in a 28J letter, Masel. And it is 6 certainly true that Masel, which I wrote, says that the fact that a process was ongoing before 8 the act as to which there was possible retaliation doesn't mean that that process didn't 10 affect the ultimate decision. 11 But in that case, there was 12 considerable evidence of its affecting the 13 ultimate decision, while here there's no 14 indication whatever in the record, is there, that 15 anything was changed in what was done or even 16 that a decision was made formally, but everything 17 was already on the line before. So, quite apart 18 from the causation, I have trouble finding 19 evidence--from, you know, the standard [UNINTEL], 20 I have trouble finding any link. 21 DOUGLAS WIGDOR: Your Honor, Mr. Fried 22 complained as early as October 19th. He 23 complained again on November 4th at the board 24 meeting. 25 JUDGE RAGGI: And Judge Rakoff was

Page 12 1 prepared to hold for purposes of this motion that 2 the first complaint was October 19th. I mean, that's how he analyzed it. DOUGLAS WIGDOR: That's correct, Your 5 Honor. So, to my point to Judge Calabresi, is that the protected activity that Mr. Fried had engaged in was before any consideration of Mr. 8 Fried's termination. The first thing that the defendants point to was a November 2nd email from 10 Mr. Simmons to Mr. Fried. 11 JUDGE RAGGI: Right, but that's not the 12 analysis here. Okay, why don't we hear from your 13 adversary, and you'll make sure you tell us what 14 case you're relying on when you come up in 15 rebuttal, okay? 16 DOUGLAS WIGDOR: Okay. Thank you, Your 17 Honor. 18 JUDGE RAGGI: Thank you. 19 WOMAN: [UNINTEL PHRASE] need to hear 20 from the EEOC next. 21 JUDGE RAGGI: Oh, yes, the EEOC, I 22 apologize. I jumped right over the EEOC. I do 23 apologize. 24 ELIZABETH FERRIN: May it please the 25 Court, my name is Elizabeth Ferrin, and I

Page 13 1 represent the EEOC. The Commission filed a brief 2 as amicus curiae in this case, principally in 3 response to what we felt were two problematic legal rulings by the District Court. 5 The first was its characterization of 6 Scott State's explicitly age-based remark to Mr. Fried, which we just discussed, "Burt, you're 71 8 years of age. How long do you expect to work? And 9 what if you get hit by a bus? And we have to plan 10 for the future," as a stray remark that barely 11 counted, if at all, as evidence of age 12 discrimination. 13 The second problematic ruling was its 14 systematic disaggregation of the record evidence 15 into each of its component parts, which it held 16 alone could not establish pretext as a matter of 17 law, and the concluded that the record could not 18 as a whole sustain such a finding because none of 19 the parts could do so individually. 20 This Court has had many occasions to 21 address and clarify the concept of a stray remark 22 within the meaning of antidiscrimination law,

which the District Court did not cite or address

most importantly in the Tomassi decision in 2007,

25 at all here.

23

24

Page 14 1 The Commission agrees with this Court's 2 observation in Tomassi that, for summary judgment 3 purposes, the issue is whether the plaintiff has met his burden of proof based on all the evidence 5 in the record, not what labels, including stray or not stray, might be attached to some of that evidence. 8 JUDGE CALABRESI: Counsel? ELIZABETH FERRIN: Yes, Your Honor? 10 JUDGE CALABRESI: Let's assume we agree 11 with you that the District Court both dismissed 12 the age statement, the 70 statement, as being a 13 stray remark, and that -- and erred in doing so. 14 And let's assume we agree with you on the 15 question of whether -- the matter that each remark 16 should be taken--each evidence could be taken 17 alone, but should be instead aggregated. 18 At that point, assuming we think--we 19 view the District Court erred in this, do we send 20 it back to the District Court? Or is it our job 21 then, applying the correct standard, to decide 22 the case ourselves as if we were the District 23 Court? 24 ELIZABETH FERRIN: The proper course, 25 Your Honor, would be to reverse the grant of

	Page 15
1	summary judgment and remand back to the District
2	Court for a jury trial, because the evidence in
3	the record, when analyzed properly, is sufficient
4	for a reasonable jury to find that Scott State
5	made the decision
6	JUDGE CALABRESI: I see. So, then, you
7	are not just arguing that the District Court
8	erred and that we should correct that, because
9	that is something it would be very [TROUBLESOME?]
10	to do [UNINTEL]. You think that that [UNINTEL]
11	wrong in this particular case?
12	ELIZABETH FERRIN: To be clear, we're
13	arguing both. I mean, these rulings trouble us
14	because we see it not only here but in cases
15	across the country, and persistently in the
16	District Courts.
17	I mean, as I said before, this Court in
18	Danzer, in Tomassi, in WoroskiI mean, over and
19	over again, this Court has made these points
20	about the proper way to assess evidence in these
21	cases. And yet the problem seems to crop up again
22	and again. So, we are very concerned about the
23	state of the law
24	JUDGE CALABRESI: [UNINTEL] understand
25	that you want us to make clear that the law is

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Page 16
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       the way you say it is, rather than the way
2
       [UNINTEL] has said in the past that make it clear
       that the District Court's--you say I'm not
       following that. But then, if that--
5
                       ELIZABETH FERRIN: Right.
                       JUDGE CALABRESI: Do we have power to
7
       move--apply the license ourselves? And, if we
8
      have power, does that then come up in favor of
       the plaintiff or in favor of the defendant?
10
                       ELIZABETH FERRIN: Right. In our view,
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       as we said in our brief, Your Honor, it isn't as
12
       if the plaintiff moved for summary judgment here,
13
       and that's not the position that the Commission
14
       has taken. But in our view, if you apply the
15
       standards appropriately, the correct remedy here
16
       is to reverse the--well, to vacate, really, the
17
       grant of summary judgment and--
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                       JUDGE RAGGI: Well, that's because you
19
       would have us make a separate finding that this
20
       evidence is sufficient to allow a reasonable jury
21
       to rule for the plaintiff.
22
                       ELIZABETH FERRIN: Yes. Yes, exactly,
23
       Your Honor, it's sufficient.
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                       JUDGE RAGGI: Okay. And I think what
25
       Judge Calabresi is asking you is: should we make
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Page 17 1 that decision? Or should we tell the District 2 Court, "You've made an error," if we reach that 3 conclusion, "with respect to stray remarks, and you've made an error in looking at this evidence 5 in isolation. Do it again"? I mean, or should we, 6 on de novo review, ourselves conclude that the 7 evidence is enough? What's the EEOC's position on 8 that question? 9 ELIZABETH FERRIN: I get your point, 10 Your Honor. 11 JUDGE RAGGI: Okay. 12 ELIZABETH FERRIN: I think certainly to 13 do the latter, to make the determination here 14 that this record is sufficient on de novo review 15 to support the conclusion that a jury trial is 16 warranted is certainly within the scope of this 17 Court's authority and would be an appropriate 18 exercise of that authority, so. 19 JUDGE RAGGI: May I ask you--20 ELIZABETH FERRIN: Sure. 21 JUDGE RAGGI: To point me to where in 22 the District Court's opinion or decision you 23 think there's support for the conclusion that he 24 did not, in the end, analyze the evidence as a 25 whole?

	Page 18
1	I mean, realistically, there's only one
2	way to talk about evidence, and that's each piece
3	in isolation, so it's not unusual for district
4	judges to say, "What's the value of this
5	evidence? What's the value of that evidence?" and
6	then to decide whether the whole can support a
7	finding favorable to the plaintiff. Where's your
8	conclusion that he failed to aggregate it?
9	ELIZABETH FERRIN: Sure. First of all,
10	on page 22 of the District Court's decision, the
11	District Court says that his case hinges almost
12	exclusively on the October 19th, 2010,
13	conversation, says that it's a stray remark, and
14	that that itself is not, alone, enough to carry
15	the case.
16	JUDGE RAGGI: Right, now
17	ELIZABETH FERRIN: Correct.
18	JUDGE RAGGI: The district judge is
19	saying this at step three of McDonnell Douglas
20	analysis. He agrees that the evidence is enough
21	for a prima facie case. He's now analyzing
22	whether there's enough evidence
23	ELIZABETH FERRIN: Mm hmm.
24	JUDGE RAGGI: That could permit a
25	reasonable jury to conclude that it's more likely

Page 19 1 than not that the stated, proffered, legitimate reason is a pretext, and that the real reason--ELIZABETH FERRIN: Mm hmm. JUDGE RAGGI: Is race discrimination--5 I'm sorry, age discrimination. MAN: Age. 7 ELIZABETH FERRIN: Mm hmm. 8 JUDGE RAGGI: I misspoke. 9 ELIZABETH FERRIN: Yes, Your Honor. But 10 there is a difference, and there is an important 11 difference, because you're right: it is 12 appropriate for a judge to go through each item 13 of evidence and assess whether it is appropriate 14 evidence to put on the summary judgment scales 15 and say, "Is this or is this not relevant 16 evidence of age discrimination?" That's not what 17 we have an issue with. 18 But the phenomenon that occurred here--19 and this Court actually spoke to this in Danzer 20 quite astutely--is to say, you know, this--so, 21 this is what the Court did at page 22 of its 22 decision, you know, in saying that this remark 23 alone doesn't prove anything. 24 Then he proceeds to talk, on page 23 to 25 24 of his decision, about how remarks about

Page 20 1 retirement don't prove anything in the context of 2 these age discrimination cases. Then again on page 26, he says that Fried's remaining evidence is solely that his duties were redistributed to 5 younger workers, which isn't even true. But then he says that's insufficient as a matter of law to 7 show pretext. 8 So, essentially--and, again, this is 9 not--this decision isn't an outlier. We see this 10 frequently, where you essentially have a court 11 saying, "Zero plus zero plus zero equals zero," 12 when really it's more like, "A third plus a 13 quarter plus a half"--you know, whether you get 14 to one. 15 JUDGE RAGGI: Right, but the district 16 judge, who's got years of experience and a very 17 respected reputation, talks about this in the 18 context of a factual record that he details quite 19 specifically. And he points out that this is a 20 record that has enormous evidence of the dispute 21 about job roles and responsibilities that existed 22 both before Mr. State was hired--23 ELIZABETH FERRIN: Mm hmm. 24 JUDGE RAGGI: And within weeks of his 25 assuming the job. And it's in that context that

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Page 21 1 the District Court now weighs the evidence about 2 the age remark, which I think you'd agree is the 3 only evidence in which age is specifically referenced in the factual record, then the 5 references to retirement and the reassignment of 6 job duties. 7 Can you tell us how, even on de novo 8 review, we would be able to conclude that the 9 evidence favorable to Mr. Fried could 10 sufficiently outweigh this extensive documentary 11 record of disputes about job responsibilities and 12 job functions to permit a reasonable jury to 13 conclude that, but for his age, he wouldn't have 14 been fired? 15 ELIZABETH FERRIN: I'd be glad to, Your 16 Honor. I mean, it's exactly as Judge Calabresi 17 said before. This is the legitimate 18 nondiscriminatory reason that the defendant has 19 proffered, and frankly a reasonable jury could 20 believe that. But it wouldn't have to, and here's 21 why. 22 The evidence in the record consists of, 23 as you say, the one specifically age-related 24 reference at the October 19th meeting. The fact 25 that that age remark, the age-related remark, was

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      made specifically in response to Mr. Fried's
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       question about why his job duties were being
3
       reassigned--
                       If you think about the context of that
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       conversation, if the reason that they're
6
       proffering for his being let go or, you know, his
7
       duties being reassigned is that he can't work
       with Mr. State, he's being obstreperous, he won't
9
       get out of the way, the CEO wants to be left
1.0
       alone to do his job, when he says, "I'm
11
       reassigning your duties," and Mr. Fried says,
12
       "Why?" all he had to say was, "You won't get out
13
       of the way and let me do my work."
14
                       Instead, what does he say? He says,
15
       "You're 71 and you might get hit by a bus." Now,
       that's exactly the kind of evidence that a
17
       reasonable jury is entitled to hear and entitled
18
       to draw its on conclusions about why he gave that
19
       answer.
20
                       JUDGE RAGGI: "You might get hit by a
21
       bus" is not helpful to you, because a 35-year-old
22
       could not get hit by a bus. I mean, the
23
       conclusion that I think the district court was
24
       reasonably drawn from that -- the only conclusion
25
       he thought was reasonably drawn from that -- was:
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Page 23 1 someone other than you has to be able to run this 2 company. And this was a statement--3 ELIZABETH FERRIN: Well--JUDGE RAGGI: I mean, I assume you saw 5 the 14-point duty list that Mr. Fried transmitted to the people involved here. It basically left 7 nothing or anybody else to do, at least in a top 8 management position. 9 ELIZABETH FERRIN: I did, Your Honor. 10 But, respectfully, Mr. State could also be hit by 11 a bus. I mean, truthfully, that remark is more 12 ambiguous than I believe the District Court gave 13 it credit for. It's really hard to know what that 14 means. "You're 71 years old. How long are you 15 going to work? You could get hit by a bus." 16 JUDGE CALABRESI: There is nothing in 17 the record that suggests that people 71, or even 18 close to 80, get hit by buses more frequently 19 than people 55. 20 ELIZABETH FERRIN: That's true, Your 21 Honor. It could be a reference to life being 22 short. Frankly, who knows what it really means? 23 But regardless, the fact remains that Mr. State 24 told Mr. Fried his job duties were being 25 reassigned. Mr. Fried asked why.

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Page 24 1 JUDGE RAGGI: But they're job duties 2 that were not part of his original contract. 3 They're job duties that he was insisting upon. And I'm not sure you're able to say that those 5 would be job duties that anyone who had the role of chairman would have. They were job duties that he was insisting he be able to maintain as 8 chairman. ELIZABETH FERRIN: Except he had already 10 done them under McNamara. 11 JUDGE RAGGI: Well, that--12 ELIZABETH FERRIN: Now, again, that--13 JUDGE RAGGI: I mean, but it's not clear 14 that that's the 14-point. But in any event, let 15 me let you finish your argument, because we've 16 kept you well past time. 17 ELIZABETH FERRIN: I mean, just to 18 finish the list of evidence, because that's not 19 all there is, I mean, I also think that the 20 timing of when Mr. State's campaign to remove Mr. 21 Fried began is significant. Because, again, if the proffered reason 23 is, "He won't get out of my way; he insists on 24 all these duties; he, you know, won't let me do 25 my job, " the campaign to remove him long before

Page 25 Mr. State even took this job. So, a reasonable 2 jury could find that that's not consistent with, 3 "I can't work with him," if--JUDGE RAGGI: How could that be, when 5 you see the emails that, before he took the job, 6 what Mr. State was asking for was clarification of their respective duties, and indeed a concern 8 that, if Mr. Fried was going to continue to insist on playing a predominant role in 10 management, that Mr. Fried--Mr. State might not 11 take the job? 12 And, as I recall, it's that Mr. State 13 assures him that he would only stay until such 14 time as Mr. State told him to leave, and that he 15 would--that is, Mr. State would be in charge and 16 get all the room State wants from Fried. That's 17 Fried's email to Hogan of September 21st, 2010. And the reality is: he doesn't comply with that. 18 19 ELIZABETH FERRIN: That's exactly right, 20 Your Honor, but that's the point. 21 JUDGE RAGGI: So, when he doesn't comply 22 with what the pre-State-hire representation was, 23 how can we conclude that, but for his age, he 24 wouldn't have been terminated? 25 ELIZABETH FERRIN: Because Mr. State is

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Page 26 1 already campaigning to have him retire, even as of receiving those assurances, before he ever 3 showed up. JUDGE CALABRESI: I have another 5 question. And that is, assume that we agree with 6 you that it is important to make clear that 7 [REGULAR?] [UNINTEL PHRASE] and that the evidence 8 could be looked at [UNINTEL]. 9 And assume that we are not completely 10 certain as to how it ought to come out on the 11 merit, aggregating all of these things and, under 12 the test you propose, how we permit it, even 13 though this is de novo--how we permit it to say, 14 "We remand to the District Court because of its 15 great expertise [UNINTEL PHRASE] set it off," so 16 that it can apply the correct test. I know that 17 we review de novo. But, if we want to, how do we 18 permit it not to decide and send it back? 19 ELIZABETH FERRIN: I believe you are. I 20 think that's certainly within your discretion, to 21 say that, you know, the legal standard that was applied was inappropriate, and this is the legal 23 standard, and, you know, vacate and remand for 24 further consideration. 25 JUDGE RAGGI: Thank you very much.

Page 27 1 JUDGE CALABRESI: Thank you. 2 JUDGE RAGGI: Thank you. Now we will 3 hear from the other side. JOANNE SELTZER: Good afternoon. I think I'd 5 like to begin by defending Judge Rakoff's 6 examination of the facts in total. He spent 20 pages of his opinion poring through the 8 undisputed record of -- the undisputed facts on the record, which you have rightfully said is 10 voluminous in this case. 11 And he took it back all the way to 12 2005, w hen Mr. Fried first decided to sell LVI to 13 the stakeholders, who are now being sued, along 14 with LVI. At that point in time, Mr. Fried himself testifies that he wants to step down from 16 the day-to-day management of the company to 17 assume a secondary role or an advisory role. He 18 testifies to that himself at A95 through 97. 19 In the investment memo, which is back 20 in 2005, he's referred to as, "Retiring CEO Burt 21 Fried." So, the concept of retirement is not a 22 Scott State matter. It's something that had been 23 spoken about all the way back to 2005. 24 We have Mr. Fried, as you rightly said, 25 making reassurances to Mr. State. Why was Mr.

Page 28 1 State concerned? He knew Mr. Fried. He knew him for a number of years. He knew him to be the 3 formidable character that he is. And he realized that it wasn't going to be quite so simple to 5 extricate these duties out of the hands of this 6 man. 7 So, he made his inquiries. That's what these retirement inquiries are about. Is he 8 serious? Is he going to step away? Is he going to 10 let me run the company the way I see fit? 11 JUDGE CALABRESI: There's no doubt--12 counsel? 13 JOANNE SELTZER: Yes? 14 JUDGE CALABRESI: There's no doubt that 15 one can read it that way. There's no doubt that 16 one can read it that way. But that isn't the 17 question before us. The question before us is: 18 did the way Judge Rakoff spoke about it suggest an incorrect standard? And, if we look at it 19 20 under the correct standard, is it clear that a 21 jury couldn't find--couldn't find, [UNINTEL 22 PHRASE], that there was discrimination? 23 That's the question. [UNINTEL] plenty 24 [UNINTEL]. And you can, you know, say, "How would 25 you on a jury [UNINTEL]?" That's not the question

Page 29 1 before us. JOANNE SELTZER: If I may, if I might address 3 that, I think that what Mr. -- what Judge Rakoff did admirably, and that what this Court should 5 look at in terms of his decision, is taking the 6 one piece of quote/unquote evidence, this one 7 mention of age, and put it in this context of 8 going back to 2005 and moving forward to the actual date. 10 Mr. State's statement having to do with 11 being hit by a bus is not so difficult to 12 interpret. What he was talking about is 13 succession planning. What he was saying was, 14 "But, Burt, you told me you wanted to step away, 15 and you come in with these 15 job 16 responsibilities. When are you going to stop? 17 When are you going to step away as you promised 18 that you would?" 19 And that's what Judge Rakoff--not every 20 statement of age, as you see from the law that's 21 been cited in our brief, is necessarily an ageist 22 statement. It has to be coupled with a hostility 23 towards age. It has to be coupled with words that 24 imply that there is a certain falli--25 JUDGE CALABRESI: What case do you cite

Page 30 for that, that whether there's an age or a race 2 statement, it has to be coupled with animus? I 3 don't know of any state that says that. JOANNE SELTZER: There are cases that talk 5 about retirement. There are cases that talk 6 about--JUDGE CALABRESI: I understand that they 8 talk about retirement. But when somebody makes a specifically age statement, or a specifically 10 race statement, why should then here have to be 11 animus? A person may be perfectly sweet about 12 people who are 70 but [UNINTEL] retire. I just 13 think you have a very strong case, but I wouldn't 14 go down that [UNINTEL]. 15 JOANNE SELTZER: Well--16 JUDGE RAGGI: But you're referring to 17 Judge Rakoff's reference to Raskin. JOANNE SELTZER: Right. 18 19 JUDGE RAGGI: At page 25 of his opinion, 20 he cites it for the proposition that the ADA does 21 not make all discussions of age taboo. JOANNE SELTZER: That's correct. 22 23 JUDGE RAGGI: But that requires you to 24 look at it in the context in which the age was 25 discussed.

Page 31 1 JOANNE SELTZER: I think it would be valuable 2 to take a look at a case like the Tomassi case, 3 because I don't agree with the EEOC that Judge Rakoff ignored the question of age when it came to this inquiry, but actually put it in the 5 6 proper context. If you look at Tomassi, you've got a 8 situation where a supervisor, once a month, over a period of two years, made statements about the 10 patient's need to retire because he needed to 11 take time to rest, because he was unable to keep 12 up with his work, because he had all of these 13 supposed disabilities having to do with age. 14 JUDGE RAGGI: So you're saying there are 15 some preconceptions regarding age that are--that 16 there's no evidence here that reflected such 17 preconceptions? Is that right? 18 JOANNE SELTZER: Absolutely. 19 JUDGE RAGGI: So, why isn't it a 20 question for the jury? You know, we have some 21 evidence. We have a mention of age. We have 22 repeated mentions of retirement, which are 23 ambiguous, which by themselves might not 24 constitute a basis on which to find age 25 discrimination.

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Page 32 1 But, you know, enough ambiguity here 2 about whether it was mere seniority and prolonged 3 presence versus age. Why isn't that appropriate to go to the jury ultimately? 5 JOANNE SELTZER: Because I think, in order to 6 bring a case to the jury, there has to be a 7 material issue of fact. And I think that there's enough on the record here that indicates that the reason for his being terminated or being offered 10 this agreement had nothing to do with his age, 11 and certainly it was not the "but for" reason for 12 his termination. It had to do with his failure to 13 relinquish the reins of management to Mr. State. 14 And, if I could just go back to this 15 point, because I think it's a--16 JUDGE RAGGI: So, is your position that 17 there--18 JOANNE SELTZER: Yes? 19 JUDGE RAGGI: It cannot be disputed that 20 there was a disagreement about job functions and 21 job roles, because that's all documented. And so, 22 now we get into whether or not the inferences to be drawn from the age remarks are that they 23 24 didn't care about the job dispute; but for his 25 age he would have--they would have somehow worked

Page 33 1 something out. And you're saying that the documentary 3 evidence of how the job dispute escalated precludes any reasonable jury from concluding 5 that, but for his age, they would have tolerated what you're arguing is in essence 7 insubordination? 8 JOANNE SELTZER: What I'm saying is that, if you were to take Mr. Fried and make him a 35-10 year-old man, as opposed to a 70-year-old man, 11 and put exactly the scenario that you have here, 12 you would have exactly the same result. What you 13 had here was an individual who was getting in the 1.4 way of a person who was hired to do the job that 15 he had agreed to relinquish. 16 So, there is no--there's absolutely no 17 evidence on the record--when Mr. Fried was 70 18 years old, they offered him the opportunity of 19 being the interim CEO. 20 JUDGE CALABRESI: But why, as opposing 21 counsel said, when he was asked about that, 22 didn't Mr. State say, "You're in the way; why 23 are--when are you going to retire?" or rather than, "You're 70"? 25 JOANNE SELTZER: I think that the mere mention

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Page 34 1 of Mr. Fried's age--which, by the way, if you 2 look in the record, Mr. Fried mentioned on a 3 number of occasions in emails -- I don't think that that in itself is enough to catapult this case to 5 a jury against--look, ultimately, what the 6 plaintiff has to prove in an age discrimination 7 case under Gross is that, except for his age, 8 this would not have happened. 9 JUDGE RAGGI: And what about the 10 retaliation claim that your opposition has made? 1.1 JOANNE SELTZER: In the retaliation claim, 12 post-Gross particularly, what you have here, even 13 though I could certainly stand here and argue 14 that I agree that the "but for" should be applied 15 to the retaliation as well--in fact, there are 16 cases now that are applying the "but for" 17 standard to Title VII retaliation claims, because 18 that motivating language is nonexistent in any of 19 the other "because of." So, there's a lot of 20 courts that have actually imported the "but for" 21 standard to everything other than a Title VII 22 discrimination claim. 23 But, putting that aside, Judge Rakoff 24 used the right pre-Gross standard for 25 retaliation, which is that the burden is on the

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Page 35 1 plaintiff to show that the reason that was 2 articulated was pretext for discrimination. And 3 there is just nothing on the record at this point that would show that that is the case. 5 The case--the reason is backed by tremendous amounts of evidence. There is no indication at all that anybody, either on the 8 board or Mr. State himself, thought that he was incapable of doing any job. In fact, they offered 10 him a role that they thought would be a very good 11 role for him at LVI that he refused to take. He 12 wanted to still be involved in monitoring 13 employee air travel, which is something that--14 And, by the way, Judge Calabresi, 15 there's one thing that I wanted to correct. Mr. 16 State did not hire new people. What he did was he 17 took Mr. Fried's responsibilities and passed them down to the members -- the existing members of LVI 19 management, many of whom were actually outside--20 in the protected category of the Age 21 Discrimination in Employment Act. 22 So, the 13 points of evidence that Mr. 23 Wigdor has brought you here are Mr. Fried's 24 performance, which is not in question, because 25 they never said that Mr. Fried had problems with

Page 36 1 his performance. Number two, his shifting the 2 responsibilities to member of management, many of whom were over the age of 40. 4 And this one mention of age, 71, which 5 Mr. State did say, which had nothing to do with Mr. Fried's age. It had to do with the fact that 7 he had said he was going to retire. He was going 8 to step away from the management. And it was a point of fact. But that in itself cannot 10 overturn--the articulated decision that's well 11 founded on the record that the reason why Mr. 12 Fried was terminated from his position was 13 because he wouldn't accept the role that Mr. 14 State wanted him to play. 15 JUDGE RAGGI: Thank you. 16 JOANNE SELTZER: Thank you. 17 JOHN FOGERTY: Mr. Wigdor? DOUGLAS WIGDOR: Thank you. I have a 19 couple of points I want to address to your 20 question as well, and I also want to address 21 Hoffman, because we haven't spoken about the New 22 York City administrative code. 23 But it's disingenuous, I believe, to 24 say that Mr. Fried was offered a new position at 25 the end of the day. What he was offered was, in

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Page 37
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       exchange for a release of his age claims, which--
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                       JUDGE RAGGI: Here, let me ask you about
      where we are in the status of this case. The
      District Court was prepared to recognize that you
5
      had adduced enough evidence to make out a prima
       facie case. And, indeed, I would think in part
      that that is informed by all of the evidence
8
      you've been pointing us to. There was an age-
      based remark. And so, that fact, put together
10
      with the timing and all, gets you past the prima
11
       facie case.
12
                       Now they had the burden of articulating
13
       a nondiscriminatory reason. You've conceded that
14
       it is a nondiscriminatory reason. You have to
15
       show it's pretextual. Usually that's by showing
16
       it's false. You're not trying to argue that it's
17
       false. You're almost arguing to us that it wasn't
18
       the real reason. Well, what is the evidence that
19
       it wasn't the real reason?
20
                       DOUGLAS WIGDOR: The--
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                       JUDGE RAGGI: I mean, you're not able to
22
       show that it was false or that someone wouldn't
23
       legitimately have been concerned about that. And
24
       I ask this because it seems to me that you may be
25
       trying to avoid your "but for" responsibility on
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Page 38 1 the discriminatory discharge by arguing, 2 if we can show that age -- if we can show age in 3 any respect crossed anybody's mind, we're entitled to go to a jury." But I'm not sure 5 that's your burden at the third step of analysis. DOUGLAS WIGDOR: Your Honor, the reason why I believe we have done that is because the 8 evidence in the record is that the board never contemplated terminating Mr. Fried until November 10 4th, at the earliest. And prior to that, Mr. 11 Fried had complained about age discrimination. 12 After they--13 JUDGE RAGGI: Right, but he had also 14 sent a 14-point memo that basically tried to 15 reserve to himself jobs that would go to a CEO, 16 not someone whose contract provided that his 17 portfolio would be strategic planning. I mean, 18 it's very hard for you to argue that monitoring 19 all air travel by company employees is part of 20 strategic planning, or that overseeing all legal 21 work, when they've just hired a new legal 22 counsel, is part of strategic planning. 23 So, I think it's hard for you to say 24 that, well, they didn't think about firing him, 25 without acknowledging that he had basically set

Page 39 1 forth the conditions that he wanted to work 2 under. DOUGLAS WIGDOR: Your Honor, with all due respect, I disagree. And the reason why I 5 disagree--first of all, they just admitted before this Court that Mr. Fried's performance was not in question. The second thing is--JUDGE RAGGI: His ability to perform as 9 chairman was not in question. His ability to 10 perform the job of chairman as his contract 11 provided, namely strategic planning, was not in 12 question. But he wouldn't limit himself to that. 13 DOUGLAS WIGDOR: Well--14 JUDGE RAGGI: That's their argument of 15 what their reason for terminating him is. 16 DOUGLAS WIGDOR: [APPOLI?] just said 17 before, Your Honor, that his performance was not 18 in question. But--19 JUDGE RAGGI: All right, and I'm 20 suggesting to you that I've read the record and I 21 understood what that was a shorthand for. 22 DOUGLAS WIGDOR: But--23 JUDGE RAGGI: Answer my question about 24 how you're showing that the reason they've given 25 is a pretext. I mean, I understand you want to

	Page 40
1	say that there's another reason that might have
2	informed it. But isn't your burden heavier than
3	that?
4	DOUGLAS WIGDOR: I understand the
5	question, Your Honor. There are two other
6	reasons. The first reason, Your Honor, is that
7	Mr. State has a major inconsistency in his
8	testimony. In response to the interrogatories at
9	A614, Mr. State admitted that he made the
10	decision to terminate Mr. Fried. In his
11	deposition, at A162, he testified that he did not
12	make the decision to terminate Mr. Fried.
13	The District Court did not even raise
14	that in its 21 pages of its analysis of fact.
15	JUDGE RAGGI: How does that help you?
16	Help me out.
17	DOUGLAS WIGDOR: Because you have
18	somebody now who is trying to distance themselves
19	from the decision to terminate, because he knows
20	that he's made an age-based remark about Mr.
21	Fried being 70.
22	JUDGE RAGGI: Correct. But
23	DOUGLAS WIGDOR: And he's trying
24	JUDGE RAGGI: But am I also right that
25	he didn't have the authority to make this

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Page 41 1 termination by himself? He may have decided this 2 is what should have been done and recommended 3 that to the board, but in the end it had to be the board that terminated Mr. Fried. 5 DOUGLAS WIGDOR: That's not what the 6 response to his interrogatory said. 7 JUDGE RAGGI: But that is the fact of 8 how this both happened and how it had to happen, 9 given the fact that Mr. Fried was the chairman. 10 DOUGLAS WIGDOR: I--11 JUDGE RAGGI: I've seen the email that 12 explains how Mr. Fried would have to be removed 13 as chairman. 14 DOUGLAS WIGDOR: I think the record is 15 unclear, Your Honor --16 JUDGE CALABRESI: Excuse me. Excuse me, 17 counsel. Do I understand your argument to be that 18 Mr. State, because he changed his story, a jury 19 could think that he changed his story not because 20 it described the actual way in which firing at 21 your new job could take place, but that you're 22 [UNINTEL] that he changed his story in order to 23 avoid the age discrimination remark? Is that your 24 argument? 25 DOUGLAS WIGDOR: Precisely, Your Honor.

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Page 42
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                       JUDGE CALABRESI: Okay.
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                       DOUGLAS WIGDOR: And there's a third--
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                       JUDGE RAGGI: But you're well past your
       time, so why don't you finish up with the
5
       question I asked you, and then we'll give you a
6
       moment on the New York State law?
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                       DOUGLAS WIGDOR: Thank you, Your Honor.
8
       It's at page five, our support of our reply
9
      brief, Your Honor, in the subparagraph A.
10
                       JUDGE RAGGI: The case?
11
                       DOUGLAS WIGDOR: The case is--I'm going
12
       to probably mispronounce it, but [WICTECAWYCZ?]
1.3
       v. U.S. Marshall Services, Alam v. HSBC Bank, and
14
       Nieves v. Gordon and company.
15
                       JUDGE RAGGI: I'm sorry, let me just get
16
       that in front of me so that I am sure to note it.
17
       Thank you.
18
                       DOUGLAS WIGDOR: May I just make--there
19
       was the third reason, to answer your question
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20 about the retaliation, before I move on to the 21 New York City? Can I just state what that was, 22 Your Honor?

23 JUDGE RAGGI: Counsel, you're well past

24 your time.

25 DOUGLAS WIGDOR: Okay.

Page 43 1 JUDGE RAGGI: Very quickly. 2 DOUGLAS WIGDOR: Just the third thing 3 was that the--at A601, where it said--after we sent our letter, where they said to ignore the 5 letter and send the termination letter, a termination letter that had never been agreed 7 upon until we had sent our letter outlining Mr. 8 Fried's claims. If I--JUDGE 3: It was a termination letter, 10 but it was also offering the consulting 11 arrangement, right? And it included the release. 12 And they called it, like, a good faith letter. 13 Right? 14 DOUGLAS WIGDOR: They did. It--15 JUDGE 3: I mean, it seemed to me that 16 the text of that letter was somewhat ambiguous. 17 DOUGLAS WIGDOR: It was very different 18 than the draft, Your Honor. The draft did not 19 include a release. And it also had a 30-day 20 provision that they could have fired him on 30 21 days' notice. So, essentially, if he signed that, 22 he would have released his age claims. And then 23 in 30 days they could have fired him and he would have had no claims. 25 JUDGE 3: But nonetheless, it reflected

Page 44 1 a desire to have an ongoing relationship, albeit 2 on a more limited basis than your client was 3 looking for. Isn't that right? DOUGLAS WIGDOR: It is, but they could 5 have done it without a release of his age claims. 6 So, if I may just address very briefly the city 7 claims, Your Honors, because--8 JUDGE RAGGI: One sentence, because you 9 have a New York Court of Appeals decision 10 [UNINTEL]. 11 DOUGLAS WIGDOR: Hoffman's been 12 misinterpreted, Your Honor, by the District 13 Court. In Hoffman--the two reasons why is that, 14 in Hoffman, they said that, if the nonresident 15 works in New York City, the New York City 16 administrative code applies. There's no doubt. In 17 Hoffman, the plaintiff in that case had no 18 relationship to New York at all. She was in 19 Atlanta. The only thing that she tried to suggest 20 was that the termination decision was made in New 21 York. 22 Now, the Hoffman case went on to say, 23 if you don't work in New York City, that the 24 employee must demonstrate that the discriminatory 25 treatment has an impact in New York City. What

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Page 45
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       the District Court said is that Mr. Fried had to
2
       feel the impact in New York City. And that's not
3
       what Hoffman says. Hoffman says that the impact
       of the decision needs to be in New York City. And
5
       the case--
6
                       JUDGE CALABRESI: Counsel?
7
                       DOUGLAS WIGDOR: Yes?
8
                       JUDGE CALABRESI: If we decide against
9
       you on the federal claims, are you suggesting
10
       that New York law is [UNINTEL] unclear on this
11
       issue, that it is an abuse of discretion to try
12
       to [GUIDE IT?] by the District Court rather than
13
       to dismiss without prejudice?
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                       DOUGLAS WIGDOR: Could you ask that one
15
       more time, Your Honor? I'm sorry.
16
                       JUDGE CALABRESI: If we decide against
17
       you on your federal claim, so there is no federal
18
       claim to which the state claim is pended, then it
19
       normally is a matter of discretion on whether
20
       courts decide a state claim or dismiss it without
21
       prejudice.
22
                       Are you arguing that New York law is
23
       sufficiently unclear on this so that, if we
24
       decide against you on the federal claim, it would
25
       be an abuse of discretion to decide the state
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Page 46
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       claim as it was decided rather than dismissing it
2
       without prejudice so that you could raise, in
3
       state court, a state claim?
                       DOUGLAS WIGDOR: I understand, Your
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       Honor. I think my argument, Your Honor, is I
       don't believe it's unclear, actually. I think
7
       Hoffman is clear. And Judge McMahon, in Regan v.
8
       Benchmark, was very clear in her decision. That
9
       said just what I'm saying, that the impact
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       doesn't need to be felt by the plaintiff in New
11
       York; it's just the impact of the decision.
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                       So, I believe Hoffman is clear. But if
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       this Court were to conclude for some reason that
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       Hoffman is not clear in that regard, then, yes,
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       Your Honor, I would agree with you that the
16
       District Court would have abused its discretion
17
       and should not have dismissed the state law
18
       claim.
19
                       JUDGE RAGGI: May I just ask you about
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       that? Because I'm looking at Hoffman. And when
21
       the Court of Appeals says that there has to be an
       impact within the city, the case they cite for it
23
       is Shaw v. Wilco, a first department case. And
24
       the parenthetical way that they describe Shaw is,
       even if termination decision was made in the
25
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Page 47
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       city, its impact on the plaintiff was felt
2
       outside the city.
                       And so, to that extent, the Hoffman
       court does seem to link impact to the plaintiff.
5
       So, why don't you tell me--you just said Hoffman
       is clear. And I'm not seeing where Hoffman is
       clear in rejecting the impact on the plaintiff,
8
       in light of what I just cited to you.
9
                       DOUGLAS WIGDOR: Your Honor, the reason
10
       is because Hoffman makes clear that the New York
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       City Administrative Code does apply to non-
12
       residents working outside of New York. So--
13
                       JUDGE RAGGI: Right, but they impose
14
       this impact requirement, and then they cite a
15
       case that looks to where the impact was felt on
16
       the plaintiff.
17
                       DOUGLAS WIGDOR: So, if Your Honor's--
18
                       JUDGE RAGGI: Where is there anything in
19
       Hoffman that says an impact to something other
20
       than the plaintiff is enough to support this?
21
       Because you said that's clear, and I'm not seeing
22
       it.
23
                       DOUGLAS WIGDOR: The reason why I say
24
       that's clear, Your Honor, is because, if it were
25
       interpreted in any other way, then a nonresident
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Page 48 who's not working in New York could never have a New York City Administrative Code claim, because there never would be an impact in New York to somebody who lives and works outside of New York. JUDGE RAGGI: Well, it's an impact on the plaintiff could be felt. Okay. Never mind. I think I understand your argument. We'll take this case under advisement. DOUGLAS WIGDOR: Thank you, Your Honor. JUDGE RAGGI: Thank you very much. 

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       and is a true and accurate record of the audio on
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       the provided media to the best of that employee's
       ability. The media from which we worked was
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       provided to us. We can make no statement as to
       its authenticity.
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                        Sonya Ledanski Hyde
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## UNITED STATES COURT OF APPEALS FOR THE SECOND CIRCUIT

## **SUMMARY ORDER**

RULINGS BY SUMMARY ORDER DO NOT HAVE PRECEDENTIAL EFFECT. CITATION TO A SUMMARY ORDER FILED ON OR AFTER JANUARY 1, 2007, IS PERMITTED AND IS GOVERNED BY FEDERAL RULE OF APPELLATE PROCEDURE 32.1 AND THIS COURT'S LOCAL RULE 32.1.1. WHEN CITING A SUMMARY ORDER IN A DOCUMENT FILED WITH THIS COURT, A PARTY MUST CITE EITHER THE FEDERAL APPENDIX OR AN ELECTRONIC DATABASE (WITH THE NOTATION "SUMMARY ORDER"). A PARTY CITING TO A SUMMARY ORDER MUST SERVE A COPY OF IT ON ANY PARTY NOT REPRESENTED BY COUNSEL.

At a stated term of the United States Court of Appeals for the Second Circuit, held at the Daniel Patrick Moynihan United States Courthouse, 500 Pearl Street, in the City of New York, on the 15<sup>th</sup> day of October, two thousand twelve.

PRESENT: GUIDO CALABRESI,

REENA RAGGI, SUSAN L. CARNEY Circuit Judges.

BURTON T. FRIED,

v.

Petitioner-Appellant,

No. 11-4791-cv

LVI Services, Inc., AKA LVi Services, Inc., LVI Parent Corp., Code Hennessy Simmons LLC, DBA CHS Private Equity V LP, Apollo Investment Corp., Scott E. State, in his official capacity and in his individual capacity, Brian Simmons, in his official capacity and in his individual capacity, Rajay Bagaria, in his official capacity and in his individual capacity, Gerald J. Girardi, in his official capacity and in his individual capacity, Respondent-Appellees.

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APPEARING FOR APPELLANT: DOUGLAS H. WIGDOR (Shaffin A. Datoo, on

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APPEARING FOR APPELLEE: JOANNE SELTZER, (Jillian L. Hunt, on the

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York.

APPEARING FOR AMICUS CURIAE: ELIZABETH E. THERAN, Attorney (P. David

Lopez, General Counsel, Lorraine C. Davis, Acting Associate General Counsel, on the brief), for Equal Employment Opportunity Commission,

Washington, D.C.

Appeal from a judgment of the United States District Court for the Southern District of New York (Jed S. Rakoff, Judge).

UPON DUE CONSIDERATION, IT IS HEREBY ORDERED, ADJUDGED, AND DECREED that the judgment entered on October 4, 2011, is AFFIRMED.

Burton T. Fried appeals from an award of summary judgment in favor of his former employer LVI Services, Inc. ("LVI"), as well as certain identified LVI Board members, officers, and related entities on Fried's claims of age discrimination and retaliation in violation of the Age Discrimination in Employment Act ("ADEA"), 29 U.S.C. §§ 621–634, and the New York City Human Rights Law, N.Y.C. Admin. Code §§ 8-101 et seq. ("NYCHRL"). We review an award of summary judgment de novo, viewing the record evidence in the light most favorable to the non-moving party and drawing all reasonable inferences in its favor. See Ramos v. Baldor Specialty Foods, Inc., 687 F.3d 554, 558 (2d

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Cir. 2012). We assume the parties' familiarity with the facts and the record of prior

proceedings, which we reference only as necessary to explain our decision to affirm.

1. ADEA Claims

Fried contends that the district court erred at the third step of the familiar McDonnell-

Douglas burden-shifting framework, which governs ADEA discrimination claims, see

Gorzynski v. JetBlue Airways Corp., 596 F.3d 93, 106 (2d Cir. 2010), in two respects: (1)

by categorically concluding that "stray remarks" of age bias cannot raise an issue of material

fact as to pretext; and (2) by failing to consider whether the totality of the evidence, rather

than each piece of evidence individually, would permit a reasonable jury to find the alleged

discrimination.

On review of the district court's detailed 35-page opinion, we are not convinced that

it committed either of these errors. We need not pursue that point, however, because on de

novo review, we also conclude that Fried failed to carry his burden at the third step of

analysis.

In Henry v. Wyeth Pharmaceuticals, 616 F.3d 134 (2d Cir. 2010), we identified four

non-dispositive factors appropriately considered in deciding what weight to accord isolated

remarks suggestive of discriminatory bias: "(1) who made the remark (i.e., a decision-maker,

a supervisor, or a low-level co-worker); (2) when the remark was made in relation to the

employment decision at issue; (3) the content of the remark (i.e., whether a reasonable juror

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could view the remark as discriminatory); and (4) the context in which the remark was made (i.e., whether it was related to the decision-making process)." <u>Id.</u> at 149. Here, the remark in question—a query to Fried: "Burt, you're 71 years of age, how long do you expect to work? What if you're hit by a bus?"—was made by LVI's new CEO less than six weeks prior to Fried's termination as LVI Chairman. The remark expressly referenced Fried's age in the context of disputing his claimed job duties. These circumstances indicate that the statement can bear some weight in demonstrating discriminatory bias.

But Fried's burden at the third step of analysis required him to show more than possible age bias; he was required to adduce sufficient evidence to permit a reasonable jury to find that "but for" defendants' age bias, he would not have been terminated. See Gross v. FBL Fin. Servs., Inc., 557 U.S. 167, 177–78 (2009). The remark cannot bear that weight when considered against the overwhelming documentary evidence supporting LVI's articulated non-discriminatory reason for terminating Fried: the need to ensure that CEO State would be free to manage the company as he saw fit. The same conclusion obtains even when, as we must, we consider the totality of the evidence that Fried points to as evidence of defendants' age bias. Record evidence shows that, before State accepted the CEO position at LVI, Fried had provided written assurances to Board members that the new CEO would indeed be in charge of the company and that Fried would afford State "all the room he wants" to run LVI as he saw fit. Instead, the evidence shows that, almost immediately after State

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assumed the CEO position, Fried attempted to arrogate to himself fifteen areas of responsibility that went well beyond the most liberal construction of "strategic growth," his designated area of responsibility as LVI Chairman. On this record, we are compelled to conclude, as the district court did, that no reasonable juror could find that LVI's non-discriminatory reason for terminating Fried was a pretext for age discrimination and that "but for" Fried's age, he would not have been terminated.

The record compels the same conclusion with respect to Fried's claim that he was terminated in retaliation for complaining of age discrimination. In urging otherwise, Fried urges us to read Gross v. FBL Fin. Servs., Inc., 557 U.S. 167, to require but-for causation only for ADEA claims of disparate treatment, not for ADEA retaliation claims. The conclusion is by no means obvious because the same word—"because"—relied on by Gross to support the conclusion that but-for causation is necessary to an ADEA disparate treatment claim, see id. at 176, is also found in the statute's retaliation provision, see 29 U.S.C. § 623(d). We need not, however, reach the question of whether the Supreme Court's reasoning in Gross would allow us to draw the distinction Fried proposes. Under either the but-for test or the motivating factor analysis that Fried prefers, the evidence in the record is insufficient to permit a jury to find that Fried was terminated "because" of his complaints of age discrimination. See 29 U.S.C. § 623(d).

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Accordingly, we affirm the award of summary judgment to defendants on both Fried's ADEA discrimination and his ADEA retaliation claims.

## 2 NYCHRL Claims

Fried, who at all times relevant to his complaint lived and worked in Connecticut. also claims age discrimination and retaliation in violation of the NYCHRL. He argues that the district court erred in ruling that this claim was foreclosed by Hoffman v. Parade Publ'ns, 15 N.Y.3d 285, 907 N.Y.S.2d 145 (2010). Fried submits that he satisfied Hoffman's "impact requirement," id. at 290, 907 N.Y.S.2d at 148, because he frequently communicated with LVI's New York headquarters and attended meetings in New York City regarding local projects, and because State's decision to reassign his work duties was made in New York. Hoffman, however, found similar assertions insufficient to satisfy the impact requirement. See id. at 288, 907 N.Y.S.2d at 146 (noting plaintiff's assertions that he attended quarterly meetings in New York City, that he was managed from New York City, and that the decision to terminate him was made in New York City). Indeed, in Hoffman, the New York Court of Appeals emphasized that, to make the NYCHRL "simple for courts to apply and litigants to follow, lead[ing] to predictable results," it confined the protections of that law "to those who are meant to be protected—those who work in the city." Id. at 291, 907 N.Y.S.2d at 148. Because Fried did not "work in the city," summary judgment was properly granted for defendants on his NYCHRL claim.

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## 3. <u>Conclusion</u>

We have considered Fried's remaining arguments on appeal and conclude that they are without merit. Accordingly, the judgment of the district court is AFFIRMED.

FOR THE COURT:

CATHERINE O'HAGAN WOLFE, Clerk of Court

A True Copy

Catherine O'Hagan Wolfg Slerk

United States Coupt of Appeals, Second Circuit

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